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WITH ITS ROBUST FINANCE OPPORTUNITIES, İŞ LEASING LEADS THE WAY IN FINANCING PROJECTS THAT BOOST THE ECONOMY OF THE NATION, AS WELL AS IT CONTINUES ITS **UNINTERRUPTED SUPPORT** ESPECIALLY TO SECTORS THAT GENERATE EMPLOYMENT AND ADDED VALUE.

Our report is designed with a user-friendly interface. Thanks to the directions on the upper band, you can reach the relevant sections in the document more quickly.







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External link

https://www.isleasing.com.tr





# **ABOUT US**



Being one of the first leasing companies established in our country, iş Leasing steers the leasing sector with its deepseated experience and pioneering stance.

With the support lent by Türkiye İş Bankası A.Ş. (İşbank) and the Group, İş Leasing offers differentiating products and services for the financing needs of its customers.

Its new product development and solution creation capabilities, lean and effective business processes that make a difference in customer experience, and its swift decisionmaking mechanisms make iş Leasing the preferred choice of a large customer segment.

İş Leasing acts with a commitment to create sustainable value for its customers, shareholders, employees and all other stakeholders, and integrates this approach in all its processes.

Offering service via its 16 branches located in regions and cities getting the highest share of GDP, İş Leasing boasts one of the greatest number of branches in the sector and thus enjoys a high customer reach through its own branches and the extensive branch network of İşbank.

# Headquarters, İstanbul

- 🗦 Kozyatağı Branch, İstanbul
- → Kartal Branch, İstanbul
- → Şişli Branch, İstanbul
- → Avcılar Branch, İstanbul
- → Başkent Branch, Ankara
- → Ostim Branch, Ankara
- → Ege Branch, İzmir
- → Ege Serbest Bölge Branch, İzmir
- → Güney Anadolu Branch, Gaziantep
- → Marmara Branch, Bursa
- → Akdeniz Branch, Antalya
- → Çukurova Branch, Adana
- → Trabzon Branch
- → Konya Branch
- → Kayseri Branch
- → Diyarbakır Branch



# **COMPANY PROFILE**

SEEING SUSTAINABILITY AS AN ESSENTIAL COMPONENT OF THE WAY OF DOING BUSINESS AND THANKS TO ITS QUALITY AND SOLUTION-ORIENTED SERVICE APPROACH, İŞ LEASING CONTINUES TO BE **THE CHOICE OF A WIDE CUSTOMER BASE** WHO WANT TO INITIATE INVESTMENT PROJECTS SWIFTLY, ACCURATELY AND EFFICIENTLY.

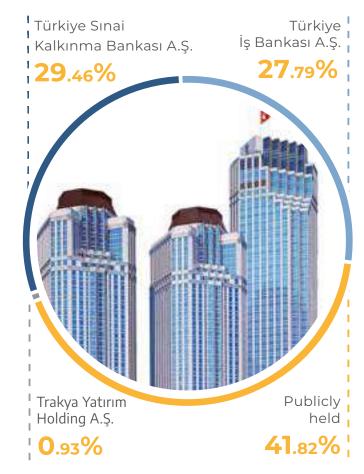
Incorporated in 1988 as a partnership of İşbank and the Group with IFC, a member of the World Bank Group, and Société Generale, İş Leasing is one of the first leasing companies in Türkiye. In 1995, İşbank acquired all of the shares held by foreign shareholders. Thanks to the synergy created with İşbank Group and primarily İşbank's branch network extending all over the country, İş Leasing quickly became one of the leading companies in the leasing sector.

Part of the Company's shares was offered to the public in 2000, thus making İş Leasing one of the first leasing companies to go public.

The Company steered the leasing sector and contributed significantly to its growth through numerous "first"s including the first lease syndication, the first aircraft lease facility, and the first sale-and-leaseback transactions, and the first debt instrument issue based on its new product development and solution creation capabilities. While iş Leasing leads the financing of projects that contribute to the national economy with its solid funding means, the Company particularly sustains its support uninterruptedly to sectors creating employment and added value.

Regarding sustainability an integral part of its way of doing business, İş Leasing remains the choice of a broad customer segment wishing to capitalize on their investment projects quickly, accurately and efficiently because of its high quality and solution-oriented service concept.

41.8% of İş Leasing's shares are being traded on Borsa İstanbul under the ticker symbol **"ISFIN"**, while the remaining 58.2% is held by İşbank and the Group, along with full management control over the Company.



Shareholder	Share Amount (TL)	Capital Share (%)
Türkiye İş Bankası A.Ş.	193,253,263	27.79
Türkiye Sınai Kalkınma Bankası A.Ş.	204,850,378	29.46
Trakya Yatırım Holding A.Ş.	6,482,771	0.93
Publicly Held	290,716,233	41.82
Total	695,302,645	100.00



# STRATEGIC PRINCIPLES

# İŞ LEASING'S STRATEGY IS TO PROVIDE "SUSTAINABLE, QUALITY, CUSTOMER-FOCUSED AND PROFITABLE GROWTH" TO ACHIEVE ITS VISION AND OBJECTIVES.

# PRODUCTS AND SERVICES THAT CATER TO CUSTOMER NEEDS

DIFFERENTIATING SERVICE QUALITY THROUGH INNOVATIVE AND FLEXIBLE PRODUCTS

SUSTAINABLE AND INCLUSIVE BUSINESS

EXTENSIVE AND EFFICIENT SERVICE NETWORK

EFFECTIVE CUSTOMER
RELATIONSHIP MANAGEMENT

STRONG CHANNEL
MANAGEMENT STRATEGY



# COMPETENT HUMAN RESOURCE



2

DEEP-SEATED EXPERIENCE AND KNOW-HOW

HR POLICIES FOCUSED ON EMPLOYEE HAPPINESS

IMPLEMENTATIONS
NURTURED WITH
EMPLOYEE FEEDBACK
AND SUGGESTIONS

PERFORMANCE-BASED
OBJECTIVE ASSESSMENT



# WELL-BALANCED RESOURCE AND RISK MANAGEMENT



**RISK-BASED CAPITAL ALLOCATION** 

SUCCESSFUL LOAN ASSESSMENT PROCESSES PAYING REGARD TO DIFFERENT DISCIPLINES

HIGH ASSET QUALITY AND EFFICIENT CREDIT RISK MANAGEMENT

EXTENSIVE AND DIVERSIFIED FUNDING STRUCTURE

CURRENCY, MATURITY AND INTEREST RATE RISK MANAGEMENT ALIGNED WITH ASSETS





# DIGITAL TRANSFORMATION AND TECHNOLOGICAL ADVANCEMENT

INFRASTRUCTURE DESIGN INTEGRATING NEW GENERATION TECHNOLOGIES

INNOVATIVE DIGITAL TRANSFORMATION PROCESSES

TECHNOLOGY-DRIVEN DIGITAL INTERACTION

BUSINESS INTELLIGENCE CREATION SUPPORTING DECISION MAKING ON THE BACK OF ADVANCED DATA ANALYTICS

DATA-DRIVEN AGILE DECISIONMAKING PROCESSES

# SUSTAINABILITY APPROACH



FINANCING OF RENEWABLE ENERGY PROJECTS

ENERGY, WATER, RAW MATERIAL AND RESOURCE EFFICIENCY FINANCING PROJECTS THAT WILL SUPPORT EMPLOYMENT IN THE COUNTRY

SUPPORTING THE LOW CARBON TRANSITION

ENVIRONMENTAL AND SOCIAL RISK MEASUREMENT OF INVESTMENT PROJECTS, WASTE MANAGEMENT

CORPORATE INTEGRITY AND TRANSFORMATION









# **COMPANY PERFORMANCE**

# İŞ LEASING CONTINUED TO PERFORM IN SECOND PLACE IN THE SECTOR, **MAINTAINING ITS STRONG POSITION** WITH ITS NEW TRANSACTION VOLUME OF 432 MILLION USD AND A MARKET SHARE OF 12.3%.

In 2023, the Russia-Ukraine and Israel-Palestine wars kept adversely affecting political and economic stability around the world. Disruptions in energy supply and price volatilities in European countries, as well as rise in global inflation and monetary policy tightenings adversely affected growth prospects, thus kept global recession worries on the agenda. Türkiye was hit by one of the worst earthquake disasters in history which devastated us in socio-economic terms. On the other hand, global economic recovery appears to have started on a global scale, particularly in the USA. Additionally, Türkiye's data reveals early indicators of a momentum loss in growth in 2024.

As a leading provider in the sector with its competencies, innovations, knowledge, distinguished and insightful human resources and solid financial structure, İş Leasing achieved a stable and healthy performance through its **sustainable and profitable growth strategy** by focusing on its targets in 2023 despite inflationary pressures. It CONTINUED to provide convenient funding for the investments of real sector companies, particularly SMEs, in times of financial volatilities.

With a focus on sustainable growth strategies and resulting performance achievements in 2023 in line with its targets thanks to **dynamic balance sheet management**;

iş Leasing maintained its strong position with a new transaction volume of **US\$ 432 million** and a **market share of 12.3%**, sustaining its second place in the sector in terms of leasing receivables.

- The amount of net leasing receivables increased by 35% reaching 23.3 billion TL.
- → Consolidated shareholders' equity increased by 81% to 6.8 billion TL.
- → Consolidated net profit increased by 114%, recording 1.8 billion TL.

Despite being selective in its growth, İş Leasing has not compromised its strategy of **diversifying its transaction base and creating a quality portfolio**.

Thanks to modern methodologies and techniques in credit risk, **effective risk monitoring processes** and diverse portfolio structure, the ratio of the Company's non-performing leasing receivables remained significantly below industry average, and the non-performing receivable ratio is kept at 3.6% as of the end of 2023.

İş Leasing became one of the most preferred leasing companies in 2023 with its sustainable, technology-based, customer-oriented, and innovative service model.

iş Leasing was selected as "Most Esteemed Leasing Company" in the "Most Esteemed Companies of the Year" research by Capital magazine. İş Leasing received passing grades on being a reliable company, financial soundness, valuing its employees and corporate responsibility criterias.





12.3%

# **Market share**

Our market share in terms of leasing receivables was 12.3%.



18 billion TL

Consolidated net profit reached 1.8 billion TL with a 114% increase.



516 billion

# **Total assets**

reached 51.6 billion TL with a 42% increase.



68billion

Consolidated shareholders' equity reached 6.8 billion TL with a 81% increase.



777 Dbillion

# FACTORING RECEIVABLES (net)

reached 22.2 billion TL with a 42% increase.



23.2 billion

Leasing receivables (net) reached 23.2 billion TL with a 35% increase.

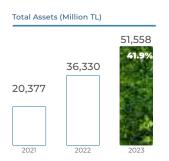


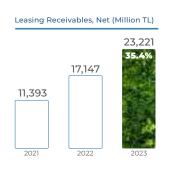
# **FINANCIAL INDICATORS**

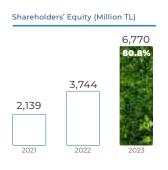
BY INCREASING ITS LEASING RECEIVABLES BY 35% TO 23.2 BILLION TL AND ITS CONSOLIDATED PERIOD NET PROFIT BY 114% TO 1.8 BILLION TL, İŞ LEASING HAD A SUCCESSFUL YEAR.

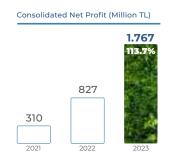
#### **BASIC FINANCIAL INDICATORS**

Consolidated	2021	2022	2023	Change
Number of Branches	15	16	16	-
Number of Employees	138	142	135	-4.9%
Number of Customers	4,585	4,451	4,305	-3.3%
New Trading Volume (Million USD)	545	560	432	-22.9%
Total Assets (Million TL)	20,377	36,330	51,558	41.9%
Leasing Receivables, Net (Million TL)	11,393	17,147	23,221	35.4%
FACTORING RECEIVABLES, Net (Million TL)	6,652	15,530	22,090	42.2%
Shareholders' Equity (Million TL)	2,139	3,744	6,770	80.8%
Consolidated Net Profit (Million TL)	310	827	1,767	113.7%
Return on Assets (ROA)	13.2%	28.1%	33.6%	+550 bps
Return on Equity (ROE)	1.8%	2.9%	4.0%	+110 bps
Cost/Revenue	18.5%	11.7%	12.5%	+80 bps





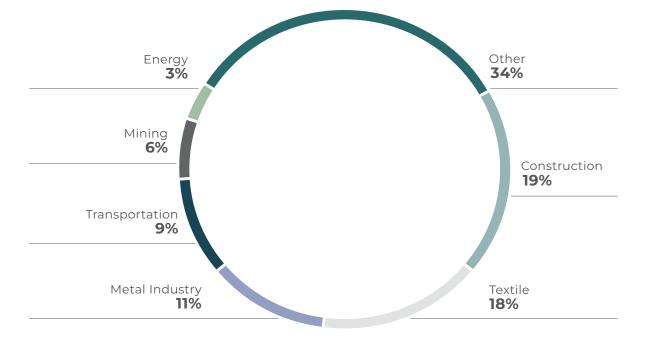






# **SECTORAL DISTRIBUTION**

Consolidated	2021	2022	2023
Construction	18%	16%	19%
Textile	20%	19%	18%
Metal Industry	12%	11%	11%
Transportation	10%	9%	9%
Mining	7%	6%	6%
Energy	5%	3%	3%
Other	32%	36%	34%





# STOCK, ASSESSMENT AND RATING

WITH ITS ABILITY TO REACH STRONG SHAREHOLDERS' EQUITY AND FUNDING RESOURCES, İŞ LEASING IT HAS MAINTAINED ITS ASSET QUALITY WITH EFFECTIVE RISK MANAGEMENT AND CONTINUED TO SUPPORT SMEs AND THE REAL SECTOR.

#### **STOCK PERFORMANCE**

BIST 100 index recorded positive performance and rose 35.6% to 7,470.18 points in 2023. Thus, BIST 100 recovered all the losses it recorded throughout 2023 and ended positive.

İş Leasing's Group B share is traded on Bist Stars Index. At the same time, İş Leasing is included in "BIST Financials" and "BIST Leasing Factoring" indices, as well as being included in BIST Corporate Governance index by virtue of effective corporate governance practices. İş Leasing, which is publicly traded since 2000 and has 41.8% of its shares outstanding on BIST, had an average daily transaction volume of 15.8 Million TL in 2023 and ended 2023 with a share price of 11.25 TL. İş Leasing was included in the BIST Sustainability Index in July 2023.

# ISFIN









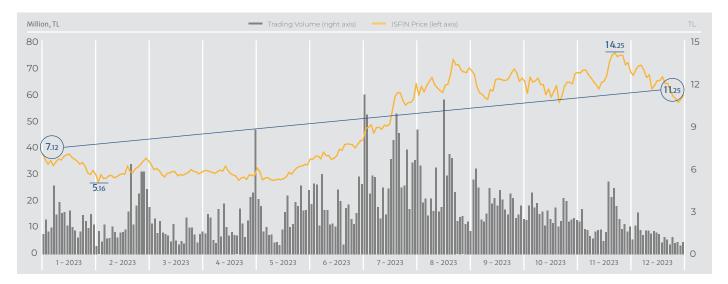












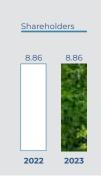


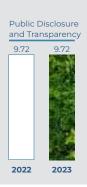
# **CORPORATE GOVERNANCE**

Acknowledging the necessity of an effective corporate management system to achieve goals via sustainable performance, İş Leasing constantly improves its practices by bencmarking the best corporate governance examples and by interacting with stakeholders based on the principles of honesty, transparency, fairness, reliability and accountability.

#### **CORPORATE GOVERNANCE SCORE**

İş Leasing's 2023 Corporate Governance Score was assessed as 9.29 out of 10 (92.91%).











#### **CREDIT RATING**

According to a 26.09.2023 rating report by credit rating agency Fitch, the Company's national credit rating was assessed as A+ (tur) and its long-term foreign currency credit rating was assessed as B-.

The Company's rating was disclosed at Public Disclosure Platform (KAP) on 26.09.2023.



https://www.kap.org.tr/tr/Bildirim/1197409

Long Term	B-
Short Term	В
Outlook	Stable
Turkish Lira	
Long Term	В
Short Term	В
Outlook	Stable
National	
Long Term	A+(tur)
Outlook	Stable
Support Rating	B-



# MESSAGE FROM THE CHAIRMAN

WHILE IŞ LEASING CONTINUES ITS SUPPORT TO SMEs AND THE REAL SECTOR WITH ITS STRONG SHAREHOLDERS' EQUITY, IT HAS MAINTAINED ITS ASSET QUALITY WITH **EFFECTIVE RISK MANAGEMENT**.



N. BURAK SEYREK CHAIRMAN OF THE BOARD

#### Dear Stakeholders,

We, as İş Leasing, have left behind another successful year. We are pleased to present you the positive economic results and value we created for our stakeholders in our annual report in accordance with Capital Markets Law and relevant regulations. We present our financial statements and dividend distribution policy in line with regulations, for your evaluation and approval. Before proceeding to evaluations, we find it useful to review:

- → Socio-economic circumstances surrounding us while achieving our results,
- Prevalent domestic and worldwide agenda.
- → Industry outlook,
- → İş Leasing's market position.

# The challenges in the global economy persist

In 2023, tight monetary policies of the central banks of developed countries, volatile energy prices and geopolitical turmoil had an impact on global economy. Despite lower inflation recordings, relatively weak outlook in global economic activity persisted. In the World Economic Outlook report published by the IMF in October 2023, slow and uneven global recovery after Covid-19 pandemic and Russia-Ukraine war was highlighted. It was stated still early to start interest rate cuts despite progress in reducing inflation from year to date.

Positive US economy can be observed, particularly in the labor markets, and the downward inflation trend continues. Anticipation is that inflation in the European Region will reach its peak in 2023 and will

decline. It appears interest rate hike cycle in Europe has ended and recent hikes pose a recession threat. China reopened after Covid-19, but growth remained lower than expected, particularly due to corcerns in the real estate sector. The IMF estimated that global economic growth in 2023 and 2024 will be below the 3.8% average of 2000-2019 and at 3% and 2.9%, respectively. Political tensions between China and USA were in the top global agendas.

Declining energy prices played an essential role in decreasing global inflation in 2023. No upward pressure is expected on energy prices in 2024 due to relatively weak global demand. On the other hand, potential spread of Israeli-Palestinian tension to other regional countries will affect this forecast.

According to PMI data, a indicator of purchasing tendency in goods and services and successive growth forecasts, the beginning of economic recovery is observed on a global scale, particularly in the USA. On the other hand, examination of Turkey's data reveals early indicators of a loss of momentum in growth in 2024.

Consequently, the course of global inflation and economic activity, monetary policy decisions of leading central banks and geopolitical matters will highlight the developments that will shape the world economy in 2024.



Growth was stifled by monetary tightening measures implemented by major central banks to fight inflation.



In 2023, the rate of growth of the world economy is projected to be 3%.



It is thought that major central banks are nearing the conclusion of their cycles of interest rate increases.



The international economy in 2024 will be shaped primarily by the trajectory of global inflation and economic activity, the monetary policy decisions made by the world's top central banks, and geopolitical developments.



# MESSAGE FROM THE CHAIRMAN

# WITH ITS SOLID FORESIGHTS, **AGILE MANAGEMENT UNDERSTANDING**, AND DIVERSIFIED FUNDING SOURCES, İŞ LEASING HAS PRESENTED A STRONG STANCE UNDER DIFFICULT CONDITIONS.

# Turkish economy in the wake of earthquake, elections and inflation

It is healthier to evaluate the developments in Turkish economy in 2023 under pre-election and post-election periods. In the first half of 2023, when global inflation pressures persisted and leading central banks kept hiking interest rates, a devastating earthquake hit a broad geographical area in our country. This disaster, which caused mass human casualties and brought serious economic destruction, deeply affected us as a country. We wish God's mercy for those who lost their lives, speedy recovery for survivors, and patience for those who lost their beloved and estates. Although we cannot stop such disasters, we hope we will be able to avoid devastating consequences.

Throughout 2023, relief expenditures were underway to alleviate negative effects of the earthquake disaster, and the implementation of household supporting policies before the election had an impact on the course of inflation. Along with a shift in economic administration after the elections, policies that prioritize inflation were introduced. CBRT, which started increasing policy rate since June, raised the policy rate by 250 basis points again at MPC meeting in December, up from initial 8.5% to 42.5%.

Turkish economy completed 2023 with a growth rate of 4.5%. During this period, household consumption expenditures dominated growth.

In the Medium Term Program, which presents the road map for Turkish economy and was announced in September, the growth forecasts were 4.4% for 2023, 4% for 2024, 4.5% for 2025 and 5% for 2026. Inflation

is expected to be 65%, 33%, 15.2% and 8.5%, in the respective years.

In addition to these developments, the success of new economic policies to combat inflation and anchor inflation expectations, the extent of investor confidence that will be established and the economic policies after local elections in March 2024 will be essential for Turkish economy.

# As İş Leasing, we left behind a successful year

In 2023, despite uncertainties and adversities posed by both global and domestic socio-economic agendas, the leasing sector managed to maintain its dynamism as one of the dynamos of the economy in our country, and reached a new transaction volume of approximately **5 billion USD**. İş Leasing maintained its second place in the sector with its 12.3% market share, thanks to its 35 years of experience, strong capital structure and ability to access domestic and international funding sources and effective allocations.

In this economic environment, İş Leasing CONTINUED its support to a variety of companies of all sizes. It maintained its asset quality through effective risk management. It has demonstrated a strong presence with its foresight, agile management approach, strong risk perception and management, and diversified funding sources.

iş Leasing was selected as **"Most Esteemed Leasing Company"** in the "Most Esteemed Companies of the Year" research. This support we received from all segments, reflects our financial structure, sectoral position and the strength of our brand.



# Our 2024 goals

We believe that the sector will remain resilient in 2024 despite the difficulties posed by elections, international wars and high inflation. While we monitor the economy closely, we will continue to take advantage of opportunities and stand by our customers.

As we expand our digitalization and sustainability efforts, we will also improve our quality and competitive advantages to much higher levels.

I must express once again that I am proud of my colleagues, with whom we achieved these successes together and who maintained consistent high performance with great determination in the relay race to carry İş Leasing into the future. I hope 2024 will be a year of positive developments, as we proudly prepare to celebrate 100th anniversary of the incorporation of Türkiye İş Bankası and our Group. On behalf of myself and the Board of Directors, I would like to thank all members and stakeholders of İş Leasing family, with whom we will continue to walk hand in hand towards the tomorow of Turkey.

#### Sincerely,

**NEVZAT BURAK SEYREK**Chairman of the Board



Turkish economy completed 2023 with a growth rate of 4.5%.



iş Leasing has been committed to providing support to businesses of all sizes, even in the face of ongoing global instability and multiple election cycles in our nation.



As we expand our digitalization and sustainability efforts, we will also improve our quality and competitive advantages to much higher levels.



# **MESSAGE FROM THE CEO**

# IN OUR 35<sup>TH</sup> ANNIVERSARY, WE MAINTAIN **OUR STRONG PERFORMANCE** IN CHALLENGING ECONOMIC CIRCUMSTANCES.



**U. ŞAFAK ÖĞÜN** CEO AND BOARD MEMBER

# Dear Stakeholders,

2023 has been a year in which we celebrated **100**<sup>th</sup> anniversary of our Republic with pride and joy and nationally acknowledge its values and importance once again.

On the other hand, the year started with a natural disaster in which consecutive earthquakes occurred on February 6 caused mass casualties of life and property and caused widespread devastation in our country indelible from our memories.

14 million people who were directly impacted by earthquakes represent 16 percent of the country's population. The total cost of earthquakes on the Turkish economy is expected to be approximately **2 trillion TL (103.6 billion USD)**.

İş Leasing and İş Bank Group and supported those affected by the earthquake with a spirit of solidarity and a sense of responsibility. On behalf of myself and our Company, I wish God's mercy for those who lost their lives in the earthquake, condolences to those who lost their beloved, and patience and speedy recovery for survivors. We shoud not be oblivious of the fact that our country is an earthquake zone and preeemptive precautions against devastating consequences of the earthquake has to be tightened.

# Solid stance in the leasing sector

Year 2023 has been a year in which geopolitical and economic volatility and wars CONTINUED around the world. It was a period of economic uncertainties, high inflation and uneven growth across countries and sectors. In addition to these external developments, our country's

leasing sector had a successful year despite challenges of an earthquake disaster in our country, pre-election and post-election developments and high inflation.

Transaction volume was recorded as 121 Billion TL in 2023, almost double compared to 2022. Leasing receivables increased by 60% compared to 2022, reaching 189 Billion TL, and the asset size of the sector increased by 66% to 272 Billion TL. The total net profit of the sector increased significantly by 146%, reaching a volume of 14.5 Billion TL.

Although the sector grew again in TL denominated terms in 2022, it followed a nearly stable course in US Dollar terms and even experienced a tiny contraction. This time in 2023, the sector's new transaction volume **increased by 27%**, representing a **1.7% expansion** in leasing receivables which ultimately reached **6.4 Billion USD**.

# A successful year for İş Leasing

Aiming for sustainable, high-quality, customer-oriented and profitable growth, İş Leasing has managed to produce positive economic results in a difficult circumstances with its corporate culture and business style nurtured by its 35-years of history and extensive experience. İş Leasing, thanks to its:

- → Strong financial structure, which is effective in accessing domestic and international funds,
- → Agile balance sheet management approach,
- Supporting effective risk and portfolio management policies,

maintained its strong position in the industry as second in market share by achieving successful operational and financial results in 2023.



2023 has been a year in which we celebrated 100<sup>th</sup> anniversary of our Republic with pride and joy and nationally acknowledge its values and importance once again.



In 2023, the financial leasing sector achieved a prosperous year. The amount of transactions in 2023 amounted to 121 billion TL.



The industry's new transaction volume climbed by 27% in 2023, reaching 6.4 billion USD ultimately.



# MESSAGE FROM THE CEO

# IŞ LEASING CONTINUE TO BE **THE LARGEST PUBLIC LEASING COMPANY** IN 2023.

Our company increased its leasing receivables to 23.2 billion TL and captured a market share of 12.3%,

- Under the leadership of competent and experienced human resources,
- → With an understanding focused on sustainability,
- With a balanced resource and risk management approach,
- With customer tailored services and specific solutions for institutions and
- With digital, easily accessible and innovative solutions

While our consolidated asset size increased by 42%, reaching **51.6 billion TL**, our shareholders' equity increased by **81%**, reaching **6.8 billion TL**. While our consolidated net profit for the period increased by **113.7%** to **1.8 billion TL**, our return on equity increased by 550 basis points to **33.6%**. The rate of our company's non-performing leasing receivables was **3.6%** and CONTINUED to remain below the industry rate of **3.9%**.

iş Leasing CONTINUED to be **the largest publicly traded leasing company**.

# We became Turkey's most esteemed leasing company

In this meaningful year in which we celebrate the 35<sup>th</sup> anniversary of our company, İş Leasing was selected as **the Most Esteemed Leasing Company** in the "Most Esteemed Companies of the Year" research. This award is an **indication of acknowledgement and trust** in İş Leasing's corporate vision and business conduct in the eyes of all our stakeholders, particularly our customers. We thank everyone who deemed us worthy of this award.

#### In 2024...

In our 2024 agenda, we plan to expand our efforts in **technological transformation and Green Development**. Considering economic circumstances and investment environment in our country, we plan to concentrate our strong funding capabilities on productive projects and sustainable investments.

We will definitely continue to fulfill our company's long-term goals incrementally in line with our strategic plan, along with our efforts to provide top value to our domestic economy, our sector, our stakeholders and our customers.

I would like to thank our Board of Directors, employees, all our business partners and investors for their support and contribution along this process.

#### Sincerely,

U. ŞAFAK ÖĞÜN CEO and Board Member





iş Leasing remained the largest publicly traded leasing company in this significant year of celebrating our Republic's 100<sup>th</sup> anniversary.



Our Shareholders' Equity increased by 81% to 6.8 billion TL.



In 2023, our company maintained its solid position as the second-largest market share in the industry and produced outstanding operational and financial outcomes.



%. The rate of our company's non-performing leasing receivables was 3.6% and CONTINUED to remain below the industry rate of 3.9%.



Our business gained a 12.3% market share by growing its financial leasing receivables to 23.2 billion TL.



In our 2024 agenda, we plan to expand our efforts in technological transformation and Green Development.



Our consolidated asset size increased by 42% and reached 51.6 billion TL.



We will continue to fulfill our company's long-term goals incrementally in line with our strategic plan.







# **LEASING SECTOR**

THE LEASING SECTOR, WHICH PROVIDES FUNDING FOR INVESTMENT GOODS, PLAYS A KEY ROLE IN **SUPPORTING ECONOMIC GROWTH** BY INCREASING ACCESS TO CREDIT IN THE NON-BANK FINANCIAL WORLD WITH ITS ABILITY TO OFFER LONG-TERM, FLEXIBLE AND CASH FLOW FRIENDLY PAYMENT PLANS.

In Turkey, average financing rate of private sector fixed capital investments through leasing is between **4.5%** and **5.5%**. However, this rate has dropped to **2.8%** in recent years. Since leasing transaction volume is highly correlated with domestic growth, leasing transaction volume also has a potential to increase if expected growth levels will be achieved.

Addittionally, the developments in 2023 increased the uncertainties on the global economy. The ongoing war between Russia-Ukraine and Israel-Palestine, as well as China-Taiwan tensions, negatively affect the global economy, particularly the energy and food sectors.

While 2023 initially started strong, the earthquake disaster that hit our country in February left the whole country devastated. The quick recovery in economic activity also had its impact on the sector. According to the data published by the Association of Financial Institutions (AFI), the sector's new business volume has remained flat for the last 2 years after the pandemic. On the other hand, the sector started 2023 with a good performance and in the first four months of the year by reaching a contract size above 19% of the previous year.

# VOLATILE ANNUAL COURSE DUE TO INTERNAL AND EXTERNAL FACTORS

Momentum was lost in transaction volume in the second quarter of the year due to developments in global economics, fluctuations in cost of capital, the earthquake disaster and the general elections. Due to uncertainty regarding looming elections and potential post-election policies, there was a deliberate slowdown in the sector's transaction volume between May-August.

The sector was stimulated again after August, due to tightening regulations on banks restraining loans extensions within new post-election economic policies. Sector's new transaction volume reached **5.1 billion USD, increasing 27%** compared to the end of 2022.

#### **2023 PERFORMANCE**

The sector's leasing receivables increased by 60% compared to previous year, reaching **188.9 billion TL** at the end of 2023. According to figures adjusted for currency translation, there is a growth of 1.7% (**6.4 billion USD**).

While new transaction volume exceeded **121 Billion TL**, it was almost double compared to 2022.

The asset size of the sector reached **271.9 Billion TL**, **increasing by 66%** compared to 2022. The total net profit of the sector reached **14.5 Billion TL**, significantly increasing by **146%**.

Despite global economic developments which increased foreign cost of capital to double-digit levels and the higher post-election TL borrowing costs, the sector achieved **58.1% return on equity** (37,3% in 2022) and **6.7% return on assets** (4.5% in 2022) as of the end of 2023.

As a result of significant collections of doubtful receivables, the sector's non-performing receivables rate excluding iş Leasing was **3.9%** (4.1% in 2022).

When we look at the share of investments in the sector by asset tFCes, the largest shares are road vehicles (27.9%) and work and construction machinery (25.6%)











The sector's asset size increased by 66% to 271.9 billion Turkish Liras in comparison to 2022.



The industry's overall profit climbed by 146% to 14.5 billion TL.



The new transaction volume nearly doubled from 2022 to over 121 billion TL.



The sector's return on equity by the end of 2023 was 58.1%, despite rising TL borrowing rates.

which are followed by other fixtures and equipment **(9.2%)** and metal working machinery **(8.9%)**.

The share of renewable energy production equipment regressed down to 3.9% in 2023, despite rising to 7% in 2022. Similarly, textile machinery's share regressed to 4.2% in 2023 after receiving 10.4% share in 2022.

#### **2024 EXPECTATIONS**

In the leasing sector, which serves over 35 thousand customers, larger companies are also considered in addition to SMEs and promoting leasing funding for investment decisions is targeted across companies. In case of improvement in the investment environment, a recovery is expected in exporting companies. Primarily, investments in renewable energy, automotive, textile, chemistry, plastic and healthcare sectors are thought to draw funding.

The general post-pandemic global agenda has been rising inflation rates and monetary tightening measures of central banks to combat rising inflation. Basic economic data sets published indicate that global economic recovery is partly underway.

An end to the monetary tightening cycle of central banks abroad and the beginning of potential interest rate cuts as soon as second half of 2024 is expected.

The course of global inflation and economic activity, monetary policy decisions of leading central banks and geopolitical developments stand out as the developments that will shape the world economy in 2024.

Decreasing demand in our export markets EU and the UK due to recession, as well as public policies aimed at weakening domestic demand may cause a decrease in investments in 2024. It is anticipated that cash flow management will become a priority topic for companies and uncertainties in rising costs will significantly reduce the appetite for funding new investments.

In addition, the success of new economic policies in combating inflation is significant domestically. The extent to which investor confidence will be restored and the introduction of post-election economic policies after March 2024 elections are the key factors that will impact economic growth in our country. In light of all these developments and the current state, a stable sector without significant rise in transaction volume is expected in 2024.



# **İŞ LEASING IN THE SECTOR**

# IŞ LEASING WAS SELECTED AS THE MOST ESTEEMED LEASING COMPANY IN THE "MOST ESTEEMED COMPANIES OF THE YEAR" RESEARCH BY CAPITAL MAGAZINE. IT RECEIVED TOP MARKS FOR CRITERIAS OF BEING A RELIABLE COMPANY, FINANCIAL SOUNDNESS, VALUING ITS EMPLOYEES AND CORPORATE RESPONSIBILITY.

İş Leasing provides services to a wide range of customers, from micro enterprises to SMEs and corporations, with its 35 years of established experience and knowledge, sound financial structure and funding options it offers.

İş Leasing, which embraced constant customer experience improvement principle with its pioneering identity, innovative and flexible products, distinctive service quality, and smart business processes that offer fast and effective solutions, maintains its competitive position.

The Company, which has 16 branches across Turkey, offers its customers a trust-based long-term business partnership approach, while continuously advancing its service competence thanks to its upgraded technological infrastructure.

İş Leasing provides extensive funding support at various scales for investments across different sectors with its sound financial structure sustained by both its equity capital and funds secured from international financial institutions.

Continuously improving its distribution channels through efficient collaborations with suppliers, İş Leasing mainly conducts transactions in the fields of machinery and equipment, work and construction machinery and renewable energy equipment.

Rising in competition every year in providing funding for **renewable energy projects**, the Company is one of the most active players in this field with the funding services it developed for installation of solar energy power plants.

While the Company is committed to fulfill sustainability activities without disruption, it solidified its position in the sector by allocating its **strong funding capabilities** for energy efficiency and renewable energy projects in 2023.

The Company managed to enter **BIST Sustainability Index** in 2023. The Company CONTINUED its firm stance by publishing its **third sustainability report** in its sector (2022 Sustainability Report).

In order to alleviate negative effects of the earthquake disasters that devastated our country in 2023 for our customers and victims in the region, the Company mobilized all its capabilities and supported them in this difficult time.

İş Leasing maintained its strong position in the sector in 2023 with a market share of **12.3%** based on Net Leasing receivables and a share of **11.4%** based on Number of Customers. While net leasing receivables of the sector aggregated to **188.9 billion TL**, İş Leasing maintained its position as **the second largest company** in the sector by increasing its net leasing receivables by 35% to 23.2 billion TL.

While new transaction volume exceeded 10 Billion TL, the asset size reached 27.6 Billion TL, increasing 38% compared to 2022. Total profit significantly increased by 79%, reaching 860 Million TL.

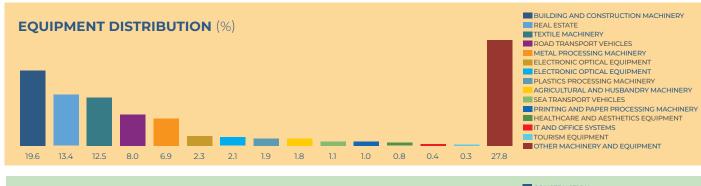
As of the end of 2023, İş Leasing achieved **39.0% return on equity** (30.2% in 2022) and **3.7% return on assets** (2.8% in 2022).

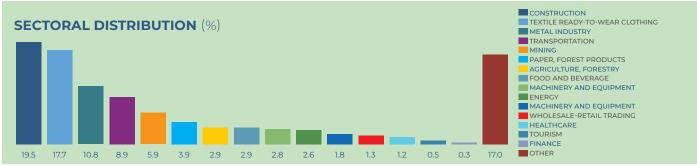
While the sector non-performing receivables rate (TOA) excluding İş Leasing was 3.9%, the İş Leasing **TOA rate** was **3.6%**.

İş Leasing will continue to expand its customer base and become one of the primary service providers in the market with its competent human resources reflecting its **sustainability-oriented vision**, agile organization adaptable to quick changes and updated technological infrastructure.













## **LARGE CUSTOMER BASE**

MICRO BUSINESSES
SMES
CORPORATE COMPANIES



## **INNOVATIVE WAY OF DOING BUSINESS**

INNOVATIVE AND FLEXIBLE PRODUCTS
FAST AND EFFECTIVE SOLUTIONS
SMART BUSINESS PROCESSES
CUSTOMER FOCUS



# STANCE THAT EMPOWERS THE INDUSTRY

PIONEER IDENTITY
SERVICE QUALITY THAT MAKES A DIFFERENCE
STRONG FINANCIAL STRUCTURE
INTERNATIONAL FUNDING OPPORTUNITIES









# **2023 ACTIVITIES**

ONE OF THE TOP BUSINESSES IN THE FIELD, İŞ LEASING, USES A P**OWERFUL CHANNEL MANAGEMENT APPROACH**. THREE DISTINCT CHANNELS ARE USED FOR SALES ACTIVITIES: DEALERS, TÜRKİYE İŞ BANKASI BRANCHES, AND DIRECT MARKETING.

#### **SERVICES**

İş Leasing offers products and services custom-tailored to its customers' cash flows on the back of its robust financial structure and solid funding capabilities. Being one of the sector's leading companies, iş Leasing implements a powerful channel management strategy. Its sales activities are carried out through three different channels: İşbank branches, vendors and direct marketing.

İşbank's extensive branch network presents İş Leasing with countrywide reach and servicing opportunity, and the strong synergy created with the Bank is reflected in the business volume.

İş Leasing carries out its activities within the frame of a collaboration based on productivity principle with vendors. The Company aims to ensure healthy development of vendororiginated transactions in its portfolio and to increase channel efficiency. The Company carries out need-based marketing activities for the financing of the sales of vendors identified in the equipment groups that pose high second-hand value; İş Leasing CONTINUED with its efforts for the improvement of this channel uninterruptedly also in 2023.

İş Leasing erects its customer-focused service model on producing original solutions to the investment needs of its customers that make its most important stakeholder group.

Customer feedbacks are highly valued at İş Leasing and play a major role in the formulation of strategic decisions.

Questionnaires measuring the satisfaction of customers with the service they receive are administered periodically. Customer expectations and needs are placed at the heart of product and service designs.

Amid the tough market conditions presented by 2023, iş Leasing generated successful results with its service model that runs on fast, accurate and efficient processes, and reinforced its contribution to the sector and the economy by further strengthening its identity as the preferred leasing company.

#### **BRAND AND COMMUNICATION STRATEGY**

İş Leasing Türkiye conducts a brand communication strategy that always emphasizes **"trust"** and **"stability"** elements at work, consistent with İşbank's brand image.

The continuous customer support of İş Leasing, selected as **the most esteemed leasing company of the year** by Capital magazine survey in 2023, is the focal point of its communication strategy.

The experience of İş Leasing, which celebrates its 35<sup>th</sup> anniversary in 2023 and accordingly redesigned the logo for its communication channels, stands out as a distinctive element in its communication efforts.



# **PORTFOLIO**

iş Leasing believes that a healthy portfolio and effective risk management are among the essential requirements for sustainable growth. The Company actively utilizes technology assisted advanced risk management systems and uses its multi-disciplinary lending policies and risk management approach to create a broad-based, environmentally sensitive and profitable portfolio with a high credit quality.

İş Leasing manages its risk map within a well-balanced structure and avoids concentration in any one sector. Backed by a portfolio composition characterized by diverse sectors and expansive geographical distribution, the Company keeps its NPL ratio below the sector's average.

Reinforcing and expanding its customer base with distinctive customer experience, İş Leasing kept solidifying its market share in terms of the number of customers in 2022.

# **İŞ FAKTORING**

İş Faktoring, of which İş Leasing is the principal shareholder, was incorporated in 1993. Possessing a broad customer base composed of companies of different scales from diverse sectors, İş Faktoring delivers factoring service in domestic and international markets in financing, guarantee and collection areas via its Head Office in İstanbul and six branches operating in Ankara, Tuzla (İstanbul), Adana, Bursa, İzmir and İstoç (İstanbul).

İş Faktoring has been a member of Factors Chain International (FCI), the most important international factoring initiative in the world, since its incorporation. This membership allows the company to support its customers' international factoring transactions with an extensive correspondent network.

In 2023, İş Faktoring posted **22,2 billion TL** in total FACTORING RECEIVABLES, **86,1 billion TL** in turnover, **24 billion TL** in total assets, and booked a net profit of **1,16 billion TL**. In its rating report dated 23 May 2023, DRC Ratings Hizmetleri A.Ş. raised İş Faktoring's (national) long-term rating of **(TR) AA** and confirmed short-term (national) rating of **(TR) A-1**. and **"Stable"** outlook.



# 2023 ACTIVITIES

# IŞ LEASING HAS DISTINGUISHED ITSELF AS ONE OF THE BUSINESSES THAT MADE THE TRANSITION TO REMOTE WORKING IN THE **QUICKEST AND MOST EFFICIENT**MANNER BECAUSE OF ITS ROBUST INFORMATION TECHNOLOGY INFRASTRUCTURE.

# BİLGINFORMATION TECHNOLOGIES AND DIGITAL TRANSFORMATION

Fulfillment of digital transformation under a holistic approach is an essential element of İş Leasing's business strategy. İş Leasing, which continuously extend its financial support to the real sector, is up-to-date on latest innovations in Information Technologies in order to ensure efficient growth by improving the speed and quality of its services.

While digital transformation is regarded as an indispensable means for achieving Company's goals, time and cost reductions through high-quality service delivery available via digital technology, significant efficiency achievements in decision-support processes, and positive changes and transformations in all Company processes are all targeted.

iş Leasing's Information Technologies (IT) Department is organized to provide most of the required IT services in-house and covers all basic information technology processes except software development. In order to develop all customer services in line with technological changes and business needs, improvement of its technological infrastructure is paramount within iş Leasing, including speeding up data processing, accessing and analyzing data, improving and transforming business processes and practices, and boosting capacity to build strategic decision-making processes on flexible and precise calculations. In this context, the following projects will be carried out.

- → Corporate Website Update
- → Call Center App
- → Infrastructure Improvements
- Robotic Technologies

- → Data Policy (KVKK) Apps
- Leasing Software Project

Ensuing termination decision of the Orion Project at the end of 2022, several discussions were held with various vendors in 2023 to develop web-based and mobile compatible new software that will meet the needs of the Company and customers. The selection of project contractors and commencement of the project is anticipated in 2024.

## **HUMAN RESOURCES AND TRAINING**

Human resource competencies play a crucial role in the corporate success of İş Leasing. Employing happy, productive and visionary employees is among the primary goals of our Company. Our human resource mission is to become the most desired employer for employees in the leasing industry and to ensure continuous employee satisfaction.

In line with changes in employee expectations and remote working trends prevalent after Covid-19 pandemic, a functional and secure remote working system was introduced for iş Leasing's employees to promote a balance of flexibility and commitment. iş Leasing has transitioned from a conventional to a hybrid working model. The hybrid working model is defined as a working pattern of three office and two remote working days.

İş Leasing's human resources mission is to become the most desired employer to work for employees in the leasing industry and to ensure continuous employee satisfaction. The Company's human resources strategy is based on efficient management of its human resources, its most important capital, in line with



its vision, mission and goals, and formation of an elite, dynamic, creative, effective, distinguished and highly competitive team in the sector. In this regard, İş Leasing develops practices to recruit qualified personnel through improvement and change efforts, to continuously support the development of both the professional knowledge and skills of the team as well as organizational and personal capabilities, and to ensure their motivation and maximize their performance. Hence, it uses objective, task-tailored measurement and evaluation methods based on competencies in order to place the right person for the right job. In order to create career opportunities for our employees during recruitment processes in 2023, external recruitment was reduced and our internal resources were capitalized more effectively for the open positions.

In order to conduct human resources processes more effectively at İş Leasing, electronic transformations of these processes CONTINUED in 2023.

Training activities at İş Leasing are planned to provide technical and skills development for all employees, considering business plans and departmental training regirements analyses and performance results.

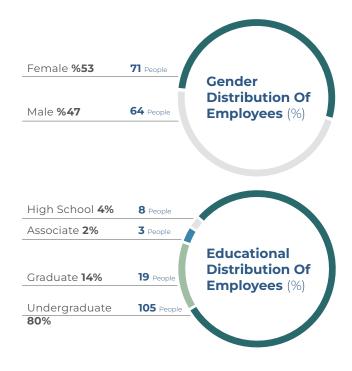
# **Training and Development**

Our Company believes that one of the basic components of sustainable success is regular training activities, thus organizes trainings in line with corporate and employee needs.

Training activities are planned to provide technical and skills development for all employees, considering business plans and departmental training reqirements analyses and performance results. A customized digital learning platform was offered to our employees in 2023 for employee development, featuring 145 training contents.

A "Leadership Development Program" was planned for Managers and Deputy Managers in our Company, and face-to-face trainings started in November 2023.

In 2023, 1018 total hours of trainings were offered to our Company's employees under 25 different headlines. In 2024, technical and skills development trainings tailored to employee needs will continue.









## SUSTAINABILITY AT İŞ LEASING

# ALIGNED WITH ITS COMMITMENT TO SUSTAINABILITY, IŞ LEASING PRIORITIZES CLIMATE CHANGE AND USES SUSTAINABLE FINANCE METHODS TO DRIVE ITS GREEN TRANSFORMATION VISION.

iş Leasing regards sustainability as an integral part of business methodology in order to leave a more habitable world for future generations and accelerate **the transition to a low-carbon economy**. It operates with the awareness of sustainable value creation for its customers, shareholders, employees and all stakeholders and integrates this approach into all its processes. The company acknowledges sustainability holistically including its economical, environmental and social dimensions in line with its corporate culture and identity, considering all relevant legal regulations applicable.

In line with sustainability awareness, İş Leasing is accelerating its **Green Transition Vision** through sustainable finance practices, giving climate change a priority. It aims to take measures for effective resource and energy usage to ensure transition to low-carbon economy, particularly by offering services for investments on energy efficiency and renewable energy. İş Leasing is committed to continuously conducting sustainability efforts it has already initiated in order to contribute to a sustainable and habitable future.

İş Leasing cares to take part and pioneer in various initiatives to build a more sustainable world by becoming a member of several domestic and international associations, unions and sectoral organizations and by taking part in workshops within common ideals for a sustainable future. Since 2021, our Company continues its membership in Business and Sustainable Development Counsil (BCSD Türkiye), which is a regional extension and a business partner

of the World Business Council for Sustainable
Development (WBCSD) in Türkiye. Our Company
actively participates in all workshops, particularly the
Sustainable Finance Workshop Group. In 2022, our
company qualified as one of the eligible signatories
of the Women's Empowerment Principles which
operates to support the presence of women in all
aspects and levels of life. Additionally in 2022, it has
pledged to align its sustainability strategies with 10
universally accepted principles by joining the UN Global
Compact and thus pledged its support for respective
sustainable development goals, while aiming to be a
part of the solution in combating all environmental and
social problems, particularly the climate crisis.

İş Leasing actively participates in the workshops of the 30% Club, a campaign in which Chairs and CEOs aim to increase gender diversity at all levels of their organizations. In 2023, we became a member of the **Corporate Governance Association of Türkiye (CGAT)**, which has a mission of recognition, development and best implementation of corporate governance in our country. Thus continuous improvement is aimed in our corporate governance practices considering the best benchmarks.

Based on the notion that the society and the country cannot benefit without social welfare, İş Leasing also channels its pioneering role in sustainable financial services into corporate social responsibility efforts. The social responsibility activities conducted in 2023 are listed below, and continuation of below activities along with additional diversification in 2024 is also being planned.





Priority High Priority Very High Priority

Very High Priority Topics	High Priority Topics	Priority Topics
Management of Environmental and Social Impacts and Risks	Transition to Circular Economy	Corporate Social Responsibility
Energy and Climate Change	Sustainable Finance Vision	
Talent Management, Employee Rights and Satisfaction	Digitalization, Security and Data Privacy	
Corporate Governance, Business Ethics and Corporate Risk Management Practices	Diversity and Inclusion	
International Compliance		



## SUSTAINABILITY AT İŞ LEASING



You can access İş Leasing 2022 Sustainability Report from the link below or by scanning the QR code.

https://www.isleasing.com.tr/Sites/1/content/Sustainability/2022/is\_leasing\_srdr\_2022\_en.pdf

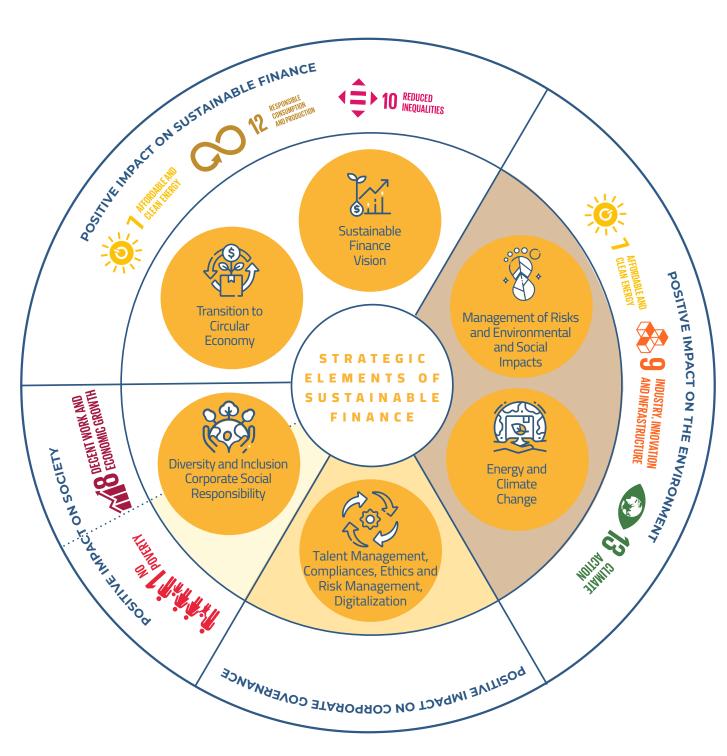
- → A donation was made to AFAD to support the victims of the earthquakes that hit Kahramanmaraş and devastated 11 provinces.
- → A donation was made to Mor Çatı Women's Shelter Foundation especially for March 8, International Women's Day.
- To celebrate birthdays of our Company employees, donations were made to Turkish Education Foundation (TEV) Scholarship Fund on behalf of our employees.
- → Books were donated to Köprübaşı Anatolian High School in Manisa.
- → We became a sponsor at the 10<sup>th</sup> Women Directors Conference organized by the 30% Club of which we are a member.
- We became a sponsor at XV<sup>th</sup> Corporate Governance Summit by CGAT, which we are a member.
- → Within social responsibility project on electronic waste we implemented in cooperation with TEGV Educational Volunteers Foundation of Türkiye and TÜBİSAD Informatics Industry Association, electronic waste, which is in the hazardous waste category that causes the worst harm to nature and human health, was recycled to support education.
- → In line with the vision of Atatürk on our Republic's 100<sup>th</sup> anniversary, we launched our "Reading Generations" library project in 2023 and opened our first "Reading Generations" library in Artukbey Secondary School in Mardin Province.
- Within voluntary donation campaign of "Run After

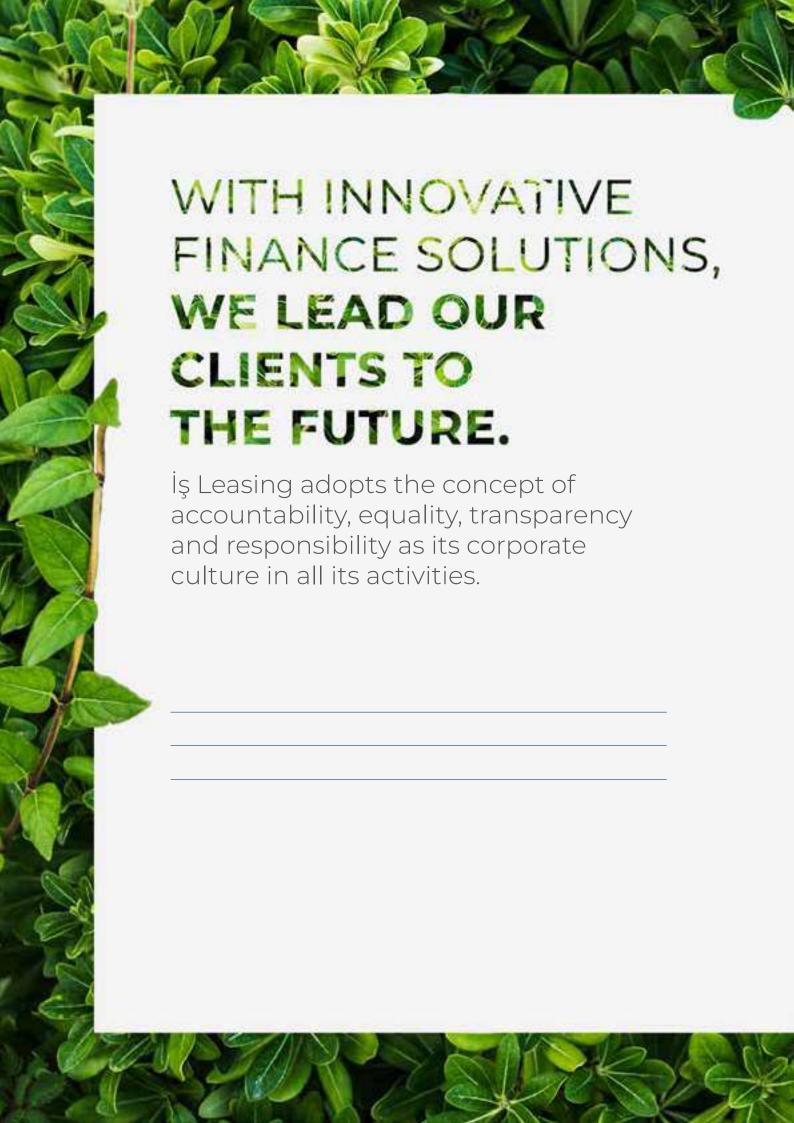
Goodness" for AÇEV in the 45<sup>th</sup> Istanbul Marathon, which is the world's only intercontinental marathon and sponsored by İş Bank, on Sunday, November 5, 2023, we as the İş Leasing team started charity competition and collected donations for education of children in the earthquake zone after the earthquake disaster in our country.

Our company was included in **BIST Sustainability Index in 2023** after being evaluated over 3 main headlines, 10 main categories, more than 630 data points and 186 comparable criteria, including environmental, social and governance. In 2024 the following efforts will be implemented:

- Reviewing the "Environmental and Social Management System" and aligning it with international performance standards, particularly the World Bank Environmental and Social Framework, IFC and EBRD,
- Conducting annual review of transactions with environmental risk assessment grades of B- and above,
- → Continuation of efforts to raise the ESG score to higher levels in 2024 in order to ensure continuity in the BIST Sustainability Index,
- Measuring the sensitivity of our company's portfolio to climate risk,
- Providing training to increase sustainability awareness of our employees.











### **BOARD OF DIRECTORS**









NECATÍ ÇAĞLAR VICE CHAIRMAN

Born in 1974, Mr. Çağlar graduated from Ankara University, Faculty of Political Science. Department of Public Finance. He started his career on the Board of Inspectors of İşbank on 1 January 1997. When he was IV. Grade Inspector, he was appointed as Assistant Manager in İstanbul Regional Directorate IV on 26 August 2005, Assistant Manager in Commercial Loans Department İstanbul Maltepe Regional Directorate on 27 August 2007, Kuruköprü Branch Manager on 21 May 2008, SME Loans Allocation Department Kocaeli Regional Director on 25 August 2009, SME Loans Allocation Department Bayrampaşa Regional Director on 27 December 2012, and Head of SME Loans Allocation Department on 26 February 2016. Mr. Çağlar has been serving as the Head of Commercial Loans Allocation Department since July 2020.



ÖMER KARAKUŞ

Ömer Karakuş holds a degree in Public Administration from Gazi University, Faculty of Administrative Sciences. He joined İşbank as an Assistant Inspector on the Board of Inspectors in 1989 and was appointed to Assistant Manager role in the Accounting Department in 1998, where he also served as Unit Manager. He became Head of Accounting Department in 2005, Yenişehir Branch Manager in Ankara in 2007, Head of HR Department in 2008, and Head of the Board of Inspectors on 15 January 2016. Ömer Karakuş was promoted to Deputy Chief Executive position on 27 April 2017. He held a member's seat on the boards of directors of Nemtas Nemrut Liman İşletmeleri A.Ş. (2005-2006), Anadolu Anonim Türk Sigorta A.Ş. (2006-2010), Anadolu Hayat Emeklilik A.Ş. (2010-2012), Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği A.Ş. (2012-2013) and İşbank AG (2013-2016). He worked as the General Manager of is Faktoring from 2019 until 2022. Mr. Karakuş has been a member of the Board of Directors at İş REIC since 16 May 2017. He has been named a member of the Board of Directors at İş Leasing on 25 March 2022.



MEHMET ŞENCAN MEMBER

Mehmet Şencan holds a degree in Management Engineering from İstanbul Technical University. He started his career at İşbank as a clerk at Galata Branch in 1988 and joined the Board of Inspectors as an Assistant Inspector the same year. After functioning as branch manager in various cities from 1997 until 2007, he worked as branch manager of Bursa Corporate, Başkent Corporate and Kozyatağı Corporate branches. Mr. Şencan was appointed a Deputy Chief Executive at İşbank in April 2017. He served as the CEO of Anadolu Anonim Türk Sigorta Şirketi between September 2019 and January 2023. Mr. Şencan has been named a member of the Board of Directors at İş Leasing on 31 January 2023.

U



U. ŞAFAK ÖĞÜN GENERAL MANAGER / MEMBER

Born in 1974, Mr. U. Şafak Öğün graduated from Bilkent University, Faculty of Business Administration. Department of Business Administration in 1995 and received his master's degree in International Banking and Finance at the University of Birmingham in 2002. In 2017, he attended the Advanced Management Program at Harvard Business School. At İşbank he served as Inspector between 1995-2005, Assistant Manager of Corporate Marketing Division between 2005-2007, Vice Chairman of the Board of Inspectors between 2007-2008, Corporate Banking Sales Division Manager between 2008-2009, Corporate Banking Marketing and Sales Division Manager between 2009-2016 and Güneşli Corporate Branch Manager between 2016-2021. He has been serving as the General Manager of is Leasing since 2021.

You can reach the Senior Management here.



**A. BOTAN BERKER** INDEPENDENT MEMBER

Ayşe Botan Berker holds a bachelor's degree in business administration from the Middle East Technical University. a master's degree in economics from the University of Delaware (USA), and a doctorate degree in finance from Marmara University. She started her professional career at the Central Bank of the Republic of Türkiye (CBRT) as external borrowings specialist, where she worked on loans provided to Türkiye by the World Bank, the IMF and the OECD Consortium to Aid Türkiye. Following her assignment as Deputy Director of Balance of Payments, she functioned as the Director of International Institutions, which is responsible for carrying out the CBRT's borrowings from international markets. Dr. Berker served as the London Representative of the Bank between 1994 and 1996, and before leaving the CBRT in January 1999, she was Deputy Director General of the Directorate General for External Affairs. In 1999, she set up the international rating agency Fitch Ratings' Türkiye Office, for which she functioned as the General Manager and Board of Directors member until March 2012. Having founded Merit Risk Yönetimi ve Finansal Danışmanlık company in April 2012, Dr. Berker served as an independent member of the board of directors responsible for risk management at Turcas Petrol A.Ş. between 2012-2018. She teaches banking and finance as a part-time lecturer at Marmara University. Since 25 March 2018, Mrs. Berker is a Member of the Board of Directors in İş Leasing.



### **BOARD OF DIRECTORS**



PROF. DR. SELİM YAZICI INDEPENDENT MEMBER

Born in 1970 in İstanbul, Selim Yazıcı received his bachelor's degree in mechanical engineering from Yıldız Technical University in 1992, and his master's and doctorate degrees in business administration from İstanbul University in 1994 and 1999, respectively. He started his career in 1992 as a production engineer. In tandem with his graduate studies, he began an academic career in the Department of Business Administration at İstanbul University, Faculty of Political Sciences. Mr. Yazıcı became an associate professor in 2006 and professor in 2014. He taught classes in business management, management, organizational behavior, international business, project management, entrepreneurship, digitization, e-learning and business continuity management within the scope of undergraduate and graduate programs. He held a member's seat on the Board of Directors of the Faculty between 2009 and 2014, and on the Academic Board between 2010-2013. He served as the Head of the Department of Management and Organization between 2016-2019 and as Deputy Head of the Department of Business Administration between 2012-2020. He is a co-founder of FinTech İstanbul platform, established in 2016 with the objective of making Türkiye a regional hub in financial technology and of developing FinTech entrepreneurship. Since 25 March 2018, Mr. Yazıcı is a Member of Board of Directors in



M. COŞKUN CANGÖZ INDEPENDENT MEMBER

Born in Gaziantep in 1967, Mr. M. Coşkun Cangöz graduated from Ankara University, Faculty of Political Sciences, Department of Finance in 1989. He received his master's degree in economics from Ankara University, his master's degree in business administration from Exeter University, and his doctorate degree in sociology from Middle East Technical University. He started his career at Denizcilik Bankası as a Financial Analyst in 1990. Mr. Cangöz joined the Undersecretariat of Treasury in 1991 as an Assistant Specialist, and took on various duties. Mr. Cangöz worked as the General Manager of Public Finance between 2005-2012, and as the Chief Economic Advisor of the T.R. London Embassy between 2012-2015. Having served as the director of the Public Debt Management Consultancy Unit at the World Bank between 2015-2020, Mr. Cangöz has been advising international organizations since October 2020 and is the Director of the Center for Fiscal and Monetary Policy Studies at the Economic Policy Research Foundation of Türkiye. Mr. Cangöz has published studies on public finance and monetary policy, in particular asset and liability management, debt and risk management, and cash management. Since 21 October 2021, Mr. Cangöz is a Member of Board of Directors in İs Leasing.



HÜSEYİN SERDAR YÜCEL

Born in İstanbul in 1973, Hüseyin Serdar Yücel received his degree in Economics from Marmara University, Faculty of Economics and Administrative Sciences in 1996 and started his career in the External Affairs Department of İşbank the same year. After working as a specialist and assistant manager at İşbank from 1999 until 2016, he has been Unit Manager in the Subsidiaries Division of İşbank from August 2016. Having held a member's seat on the boards of directors of İş Merkezleri Yönetim ve İşletim A.Ş., İş Net A.Ş. and Erişim Müşteri Hizmetleri A.Ş., Hüseyin Serdar Yücel is currently a Board member at JSC İşbank, JSC İşbank Georgia, A&T Bank and İş Faktoring A.Ş. Mr. Yücel has been named a member of the Board of Directors of İş Leasing on 25 March 2022.

İş Leasing.

### SENIOR MANAGEMENT



**U. ŞAFAK ÖĞÜN** GENERAL MANAGER

Click for Mr. U. Şafak Öğün's resume.

Credits, Legal Consultancy, Asset Management Unit

Sales, Marketing

Financial Management,
Purchasing, Operation,
Human Resources,
Information Technologies,
Investor Relations

Hazine ve Finansal Kurumlar, Hukuk İşleri, Risk İzleme



SIBEL DOĞAN

Assistant General Manager

Mrs. Doğan has graduated

Administration. Mrs. Doğan

Specialist at İşbank in 1999.

She has served as Assistant

2013 and 2018 in Corporate

Credits. Since 21 May 2018

İş Leasing.

Mrs. Doğan is serving as an

Assistant General Manager at

Manager between 2008 and

2013, as Unit Manager between

began her career as Assistant

from Marmara University,

Department of Public

HASAN KETENCİ Assistant General Manager

Having graduated from Dokuz Eylül University, Business Administration Department, Mr. Ketenci started his professional life as an inspector at İşbank in 1998. Following his positions as Assistant Manager in the SME Loans Allocation Department and Regional Director, Mr. Ketenci was appointed as Assistant General Manager of İş Leasing in 2020.



**NESLİHAN ORUÇ** Assistant General Manager

Ms. Neslihan Oruç graduated from the Department of Economics and holds a master's degree in finance and accounting. She started her career at Almar Tarımsal A.S. in 1993, and later worked for Canakkale Seramik, Ford Otosan, and Vakıf Leasing. Ms. Oruç joined İş Leasing in 2001, where she served as a manager in Financial Management from 2002. She holds a Capital Markets Advanced Level License and Corporate Governance Rating License, as well as a Certified Public Accountant License. Ms. Oruç has been appointed as Assistant General Manager effective 01 October 2019.

Ms. Neslihan Oruç has resigned from her position, effective as of 31.01.2024.



**CEVAT BUĞRA ÇİLİNGİR** Assistant General Manager

Mr. Çilingir graduated from Bilkent University, Faculty of Business Administration in 1997. Mr. Çilingir started his professional life as Assistant Specialist at İşbank in 1998. He was appointed as Assistant Manager in the Commercial Loans Allocation Department in June 2007 and promoted to Unit Manager in the same department in October 2010. He served as Maslak Branch Manager between September 2018 and June 2020, was appointed as SME Loans Allocation Regional Manager in July 2020, and was appointed as Assistant General Manager at İş Leasing in August 2022.



## **MANAGEMENT TEAM**



**ESMA TOKER**Commercial Sales Manager



**MURAT SİSLİ** Corporate Sales Manager



**ALTAN İYİGÜN** Marketing Manager



**ARZU KAYA TOPALOĞLU** Purchasing Manager



**SERKAN SIRAK**Commercial Loans Manager



**ZEREN GÜLSOY**Corporate Loans Manager



**ONUR TUFAN**Risk Monitoring Manager



**NURAN GÜNEŞ** Legal Counselor



**SEYİTHAN AYVAZOĞLU YÜKSEL** Legal Affairs Manager



**ASLI ABACI** Human Resources Manager



**SARMEN HAZAROS ÇAKIR** Information Technologies Manager



**ERDEM AKSULAR**Head of Internal Audit



## INDEPENDENT AUDITOR'S REPORT ON THE ANNUAL REPORT OF THE BOARD OF DIRECTORS

(Convenience translation of a report originally issued in Turkish)

To the Shareholders of İş Finansal Kiralama A.Ş.

#### 1) Opinion

We have audited the annual report of  $\dot{l}$ ş Finansal Kiralama A.Ş. ("the Company) and its subsidiaries ("the Group") for the period of 1/1/2023-31/12/2023.

In our opinion, the consolidated financial information provided in the annual report of the Board of Directors and the discussions made by the Board of Directors on the situation of the Group are presented fairly and consistent, in all material respects, with the audited full set consolidated financial statements and the information we obtained during the audit.

#### 2) Basis for Opinion

We conducted our audit in accordance with standards on auditing as issued by the Capital Markets Board of Turkey and Independent Auditing Standards (InAS) which are part of the Turkish Auditing Standards as issued by the Public Oversight Accounting and Auditing Standards Authority of Turkey (POA). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Annual Report section of our report. We are independent of the Group in accordance with the Code of Ethics for Independent Auditors (Code of Ethics) as issued by the POA, and we have fulfilled our other ethical responsibilities in accordance with the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### 3) Our Auditor's Opinion on the Full Set Consolidated Financial Statements

We have expressed an unqualified opinion in our auditor's report dated 31 January 2024 on the full set consolidated financial statements of the Group for the period of 1/1/2023-31/12/2023.

#### 4) The Responsibility of the Board of Directors on the Annual Report

In accordance with Articles 514 and 516 of the Turkish Commercial Code 6102 ("TCC") and the provisions of the Communiqué II-14.1 on the Principles of Financial Reporting In Capital Markets" ("the Communiqué") of the Capital Market Board ("CMB"), the management of the Group is responsible for the following items:

- a. Preparation of the annual report within the first three months following the balance sheet date and submission of the annual report to the general assembly.
- b. Preparation and fair presentation of the annual report; reflecting the operations of the Group for the year, along with its financial position in a correct, complete, straightforward, true and honest manner. In this report, the financial position is assessed according to the consolidated financial statements. The development of the Group and the potential risks to be encountered are also noted in the report. The evaluation of the board of directors is also included in this report.
- c. The annual report also includes the matters below:
  - Subsequent events occurred after the end of the fiscal year which have significance,
  - The research and development activities of the Group,
  - Financial benefits such as salaries and bonuses paid to the board members and to those charged governance, allowances, travel, accommodation and representation expenses, financial aids and aids in kind, insurances and similar deposits.

When preparing the annual report, the board of directors takes into account the secondary legislative arrangements published by the Ministry of Trade and related institutions.



#### 5) Auditor's Responsibilities for the Audit of the Annual Report

Our aim is to express an opinion, based on the independent audit we have performed on the annual report in accordance with provisions of the Turkish Commercial Code and the Communiqué, on whether the consolidated financial information provided in this annual report and the discussions of the Board of Directors are presented fairly and consistent with the Group's audited consolidated financial statements and to prepare a report including our opinion.

The independent audit we have performed is conducted in accordance with InAS and the standards on auditing as issued by the Capital Markets Board of Turkey. These standards require compliance with ethical provisions and the independent audit to be planned and performed to obtain reasonable assurance on whether the consolidated financial information provided in the annual report and the discussions of the Board of Directors are free from material misstatement and consistent with the consolidated financial statements.

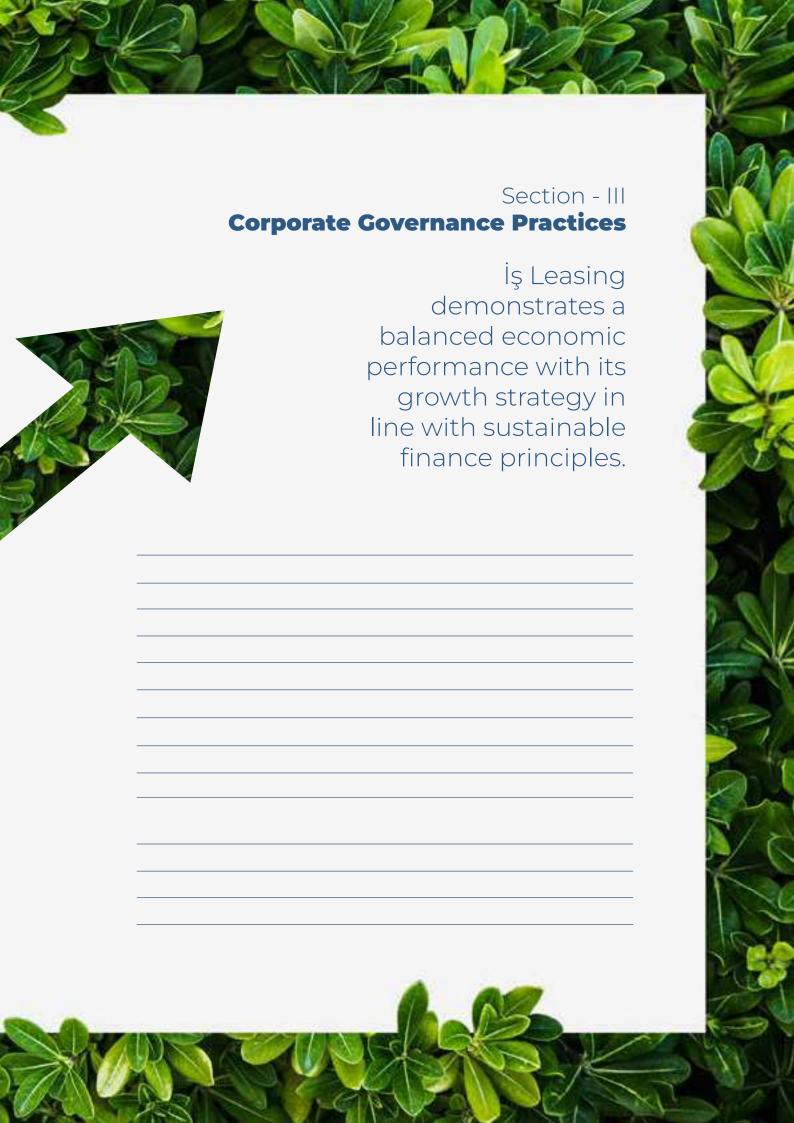
The name of the engagement partner who supervised and concluded this audit is Fatma Ebru Yücel.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member immed Ernst & Young Global Limited

Fatma Ebru Yücci, SMMM Partner

March 7, 2024 İstanbul, Türkiye







## BRIEF ANNUAL REPORT OF THE BOARD OF DIRECTORS

THE ANALYSIS AND ASSESSMENT OF THE BOARD OF DIRECTORS WITH REGARD TO FINANCIAL SITUATION AND OPERATING RESULTS, AND DEGREE OF REALIZATION OF THE SCHEDULED ACTIVITIES AND OPERATIONS, AND SITUATION OF THE COMPANY AGAINST THE ESTABLISHED STRATEGIC GOALS

İş Leasing continues to support SMEs and the real sector and maintains its asset quality through effective risk management, even in such an extraordinary economic environment where challenges and uncertainties increase on a global scale. Focusing on sustainability and digitalization. İs Leasing is gradually increasing its share in the financing of renewable energy investments and stands out especially with its financing solutions in the field of solar energy. Having published the first sustainability report in its sector (2020 Sustainability Report), İş Leasing published its second sustainability report for 2021 in September 2022, demonstrating how willing, stable and visionary it is in this field. In 2022, it took steps to be included in the BIST Sustainability index and completed its system entries by fulfilling all its acquisitions by applying for Refinitiv.

In 2023, with its transaction volume of 432 million USD, and its market share of 12,3%, İş Leasing maintained its second place in the sector. Having decreased its leasing portfolio by 35% to 23.2 million TL over the past year, the Company further increased its shareholder's equity by 81% to 6.8 billion TL. With a net profit of 1.8 million TL in 2023, the Company recorded a return on equity of 33,6%. As a result of developed techniques applied and care and due diligence shown in credit risk management, the Company's non-performing debts ratio of leasing receivables continued to remain far below the sector average, and was recorded as 3,6% remained below the sector average of 3.9%.

In 2023, its total bond issuance limit of TL 7 billion approved by the Capital Markets Board of Turkey (CMB) and having issued bonds and private sector bills worth TL 4.2 billion in total during the year, İş Leasing diversified its funding sources by securing new financing in the aggregate amount of USD 169 milion from prestigious credit agencies in Turkey and abroad.



## DETERMINATION AND ASSESSMENT AS TO WHETHER THE CAPITAL OF THE COMPANY IS ACTUALLY DEPLETED OR WHETHER THE COMPANY IS DEEPLY IN DEBT OR NOT

As of the end of 2023, capital of the Company is 695.3 million TL, and we have no finding showing, and are not of the opinion, that the capital of the Company is actually depleted or the Company is deeply in debt.

# WHETHER THE TARGETS DETERMINED IN THE PAST PERIODS HAVE BEEN REACHED OR NOT, AND WHETHER THE GENERAL ASSEMBLY DECISIONS HAVE BEEN PERFORMED OR NOT, AND IF NOT REACHED OR PERFORMED, THE REASONS THEREOF, AND ASSESSMENTS

In 2023, the Company has recorded operating results in tandem with its strategic goals thanks to its dynamic balance sheet management and by focusing on sustainable growth strategies. All decisions taken in the General Assembly meetings in the past period have been performed..

## INFORMATION ON DIRECT OR INDIRECT SUBSIDIARIES OF THE COMPANY AND ITS SHAREHOLDING RATES:

Information on direct or indirect subsidiaries of the Company and its shareholding rates are presented in details in the footnote no. 9 of financial statements.

## INFORMATION ON DONATIONS AND GRANTS MADE DURING THE YEAR

In 2023, total donations and grants made by the Company amounted to TL 5.3 million. TL 5 million of this amount was a cash donation made to the Disaster and Emergency Management Presidency (AFAD) due to the earthquake disaster.

## LAWSUITS WHICH ARE BROUGHT FORWARD AGAINST THE COMPANY, AND MAY AFFECT ITS FINANCIAL SITUATION AND ACTIVITIES, AND PROBABLE RESULTS THEREOF

During the period, the Company has been involved in many lawsuits as the defendant side as a part of its ordinary activities. Accordingly, there exists no legal action or legal proceedings which are not disclosed in footnotes of consolidated financial statements or for which the required provisions and reserves are not set aside and which may make material adverse effects on the financial situation or operating results of the Company.

TRANSACTIONS OF THE CONTROLLING SHAREHOLDERS, DIRECTORS, TOP ECHELON EXECUTIVES AND THEIR SPOUSES AND BLOOD RELATIVES AND RELATIVES BY MARRIAGE UP TO SECOND DEGREE WITH THE COMPANY OR ITS AFFILIATES, WHICH MAY CAUSE CONFLICTS OF INTERESTS WITH THE COMPANY OR ITS AFFILIATES

None.



## BRIEF ANNUAL REPORT OF THE BOARD OF DIRECTORS

## OPINIONS AND COMMENTS OF THE BOARD OF DIRECTORS REGARDING INTERNAL CONTROL SYSTEM AND INTERNAL AUDIT ACTIVITIES

Internal control system of the Company covers control and monitoring activities developed by the executive management in order to ensure that the daily operations of the Company are carried out effectively and efficiently within the frame of the established policies, guidelines and limits, and aims to establish a structure ensuring that the control culture is adopted and maintained throughout the Company. On the other hand, internal audit system of the Company covers the inspection, auditing and reporting processes carried out independently from the executive management in order to ensure that all operations and activities, also including internal control and risk management, are performed in accordance with the policies, strategies and goals, and that the Company assets are protected and maintained. Our Board of Directors has assigned the Audit Committee for supervision, assessment and direction of initiatives and works within the scope of internal control and internal audit activities. Internal Audit, Internal Control and Risk Management Units, reporting to the Board of Directors through the Audit Committee, ensures that risk culture is created, developed and improved throughout the Company through its risk-based audit approach. The Audit Committee of the Company periodically assesses the efficiency of internal control system and the results of internal control activities through internal audit reports prepared and issued by the Internal Audit, Internal Control and Risk Management Units, and shares with the Board of Directors its proposals and suggestions on the actions required to be taken with respect to the findings of the said reports.

Monitoring of company's compliance with regulations is conducted by the Internal Control, Risk Management, Compliance and Regulations Department. The department manager also serves as the legal "Compliance Officer" and fulfills all

duties and responsibilities within the framework of the Law on Prevention of Laundering Proceeds of Crime and relevant regulations in line with the Company Policy and Compliance Program, and provides communication and correspondence of the Company with the Financial Crimes Investigation Board "FCIB". Audit activities for the Compliance Program on Prevention of Laundering Proceeds of Crime and Financing of Terrorism were carried out by our Company's Internal Audit Department in 2022. In 2022, tasks on information and statistics regarding Internal Audit and annual FCIB training activities were carried out and sent to the Financial Crimes Investigation Board within required periods mandated by the Regulation on the Program for Compliance with Obligations Regarding the Prevention of Laundering Proceeds of Crime and Financing of Terrorism. The Internal Control, Risk Management, Compliance and Regulation Department manager fulfills all duties and responsibilities within the framework of the Law on Prevention of Laundering Proceeds of Crime and relevant regulations in line with the Company Policy and Compliance Program, and provides the communication and correspondence of the Company with the Financial Crimes Investigation Board "FCIB". At the same time, the manager conducted activities to prevent the risk of financial crimes and sanctions within FCIB Compliance Program. "Impact-Probability Analysis" and "Missed Cases Database Analysis" activities were carried out to measure the risk of graft and corruption, and information on "Fighting Bribery and Corruption" was included in the trainings provided on Combating Financial Crimes.

EXPLANATIONS ON ADMINISTRATIVE AND JURIDICAL SANCTIONS IMPOSED ON THE COMPANY AND MEMBERS OF ITS MANAGERIAL BODY DUE TO PRACTICES AND ACTS IN CONFLICT WITH THE LAWS

None.



## INFORMATION ON PRIVATE AUDITS AND PUBLIC AUDITS CONDUCTED DURING THE ACCOUNTING PERIOD

During 2023 accounting period, the Company has been subject to a limited independent audit as of 30.06.2023, and to an independent audit as of 31.12.2023 by Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Muşavirlik A.Ş. Furthermore, as a requirement of full certification of corporate tax, the Company's financial statements have been subject to tax audit in quarterly periods by Kuzey Bağımsız Denetim ve Serbest Muhasebeci Mali Muşavirlik A.Ş.

**LEGAL TRANSACTIONS AND ACTIONS** PERFORMED WITH THE PARENT COMPANY, OR AN AFFILIATE OF PARENT COMPANY, IN FAVOR OF THE PARENT COMPANY OR ANY AFFILIATE THEREOF UNDER DIRECTION OF PARENT **COMPANY: AND ALL OTHER MEASURES TAKEN** OR AVOIDED TO BE TAKEN IN FAVOR OF THE PARENT COMPANY OR ANY AFFILIATE THEREOF IN THE PAST ACTIVITY YEAR; AND ACCORDING TO THE CONDITIONS AND CIRCUMSTANCES KNOWN BY THEM AS OF THE TIME THE **LEGAL TRANSACTION IS PERFORMED OR THE** MEASURE IS TAKEN OR IS AVOIDED TO BE TAKEN, WHETHER AN APPROPRIATE COUNTER-**OBLIGATION IS PROVIDED IN EACH LEGAL** TRANSACTION OR NOT, AND WHETHER THE MEASURE TAKEN OR AVOIDED TO BE TAKEN HAS CAUSED DAMAGES TO THE COMPANY OR NOT, AND IF THE COMPANY HAS INCURRED DAMAGES, WHETHER SUCH DAMAGES ARE **OFFSET AND BALANCED OR NOT:** 

There exists no legal transactions and actions performed with the parent company of the Company, or an affiliate of parent company, in favor of the parent company or any affiliate thereof under direction of parent company; and no measures taken or avoided to be taken in favor of the parent company or any affiliate thereof in the past activity year.

## "CONCLUSION" SECTION OF THE AFFILIATION REPORT

During 2023 activity year, within the frame of the relevant provisions of the Turkish Commercial Code, our Company is affiliated to the group of companies of T. İş Bankası A.Ş. Pursuant to article 199 of the Turkish Commercial Code, our Company's Board of Directors has incorporated the following statement in its affiliation report issued about its relations with its parent company and with affiliates of its parent company:

"With respect to all transactions performed by the Company and its parent company and the affiliates thereof during the activity year of 01.01.2023 - 31.12.2023, to the best of its knowledge, all legal transactions and actions performed in favor of the parent company or any affiliate thereof under direction of parent company, and all measures taken or avoided to be taken in favor of the parent company or any affiliate thereof in 2023 activity year have been considered and evaluated. We hereby declare that our Company has not incurred damages due to a transaction conducted in 2023 within the knowledge of the Company."



### **CHANGES WITHIN THE REPORTING PERIOD**

#### **INCREASE IN THE SHARE CAPITAL**

None.

## ANNUAL GENERAL ASSEMBLY HELD WITHIN THE PERIOD

The Company's 2022 Annual General Assembly has been held at the address of İş Kuleleri, 34330, İş Bankası Oditoryum Binası, 4. Levent - İstanbul on 28 March 2023. Ordinary General Assembly Meeting of 2022 was held with the presence of the shareholders representing 600,000,000 Group A and 43,788,822,813 Group B shares from 69,530,264,500 shares corresponding to the Company's total equity of TL 695,302,645. In the meeting, the motions filed by the shareholders with respect to the agenda topics have been approved in unanimity.

#### **PROFIT DISTRIBUTION**

Based on the Board of Directors decision no. 3045 dated 28 February 2023, it has been decided that, according to the Profit Distribution Table submitted to, and approved by, the General Assembly of Shareholders, that TL 826.765.716, which is the net distributable profit for the period which is calculated as TL 480.290.240 that is the net profit for the period arising according to the CMB

legislation and TL 24.014.512 first legal reserves set aside as first legal reserves and calculated according to the TL 802.751.204 profit that descends in the Company's legal records, be retained and set aside as extraordinary reserves. It has also been decided that deferred tax income in the amount of TL 75.638.770 included in the net profit for the period according to the Company's legal records, which were retained, and be transferred to extraordinary reserves.

Additionally, a decision was made to set aside a seperate equity reserve fund worth of 16,151,946 TL under extraordinary reserves after revaluation practices which would be retained and not be distributed, in line with "Tax Procedure Law (T.P.L.) Communiqué 547 which Amended T.P.L. General Communiqué 537" published in the 32073th Official Gazette on 14 January 2023. This amount was to be funded seperately from extraordinary reserve accounts of "T.P.L. Article 32" amounting to 4.706.286 TL and "T.P.L. Article 298-ç" amounting to 11,445,660 TL respectively as of 31.12.2022.

#### **CHANGES IN ARTICLES OF ASSOCIATION**

None.



### **RISK POLICIES**

#### **CREDIT RISK**

#### **Overall Principles Regarding the Credit Risk Management Process**

- The procedures and standards regarding transactions causing credit risk are set down in writing and announced to all employees concerned. As a general principle, the procedures and standards are reviewed at least annually and updated when needed.
- 2. Transactions causing credit risk with counterparty exposure must be conducted so as not create a concentration and be characterized as "well-diversified" by considering the level of risk. For this purpose, credit risk is monitored by criteria such as counterparty, collateral, sector, maturity and currency.
- 3. The credit worthiness of the counterparty is assessed by concrete data. For this purpose, a rating and/or grading system has been established and is used as a decision-supporting tool. A satisfactory performance of the counterparty with regard to liabilities is not based on the liquidity of collateral as a principle.
- 4. 4. In transactions causing credit risk, the standards for acquiring collateral from the counterparty is determined in writing. The types of collateral to be obtained must be in conformity with regulations, conducted activities, market conditions and the essence of this policy.
- 5. Signs of complications observed in all variables that might hinder the counterparty in the fulfillment of its liabilities and which are both systemic and unique to the debtor, are evaluated as early warning signals.

To fulfill this purpose, credit risk is monitored closely by the Board of Directors. Problematic assets should be transformed into normal assets in a short period of time by judgment of efficiency. The economic value of the asset in question must be more than the resource to be allocated for this purpose.

#### **MARKET RISK**

#### **Overall Principles Regarding the Market Risk Management Process**

- 1. Transactions performed in money and capital markets must be conducted so as not to cause a concentration of parameters such as instrument, maturity, currency, type of interest accrual and be characterized as "welliversified" by considering the level of risk. As part of diversification, parameters such as maturity, monetary unit, etc. Are monitored to avoid concentration.
- 2. Monitoring of the credit worthiness of issuers of financial instruments causing market risk is given

particular importance. In this context, the issuer should hold an "investment grade" level rating from a credit risk rating organization or must be at the "healthy" category in internal ratings.

#### LIQUIDITY RISK

#### **Overall Principles Regarding the Liquidity Risk Management Process**

- 1. The primary priority is the compliance of the firm's liquidity risk to the limits set down in legislation and conformance of this risk with the basic strategies of the firm.
- 2. In order to maintain efficiency and sustainability in liquidity management, a range of available funds, markets, instruments and maturities must be utilized for maximum diversification.
- 3. In managing liquidity risk, a portfolio structure is formed to derive profit from and comply with market risk management functions, and a risk-return balance is consistently monitored without compromising liquidity requirements.
- 4. The firm prepares and applies an Emergency State Action and Funding Plan for extraordinary periods.

#### **OPERATIONAL RISK**

## Overall Principles Regarding the Operational Risk Management Process

- 1. Şirket bünyesinde olağanüstü durumlar karşısında 1. Within the firm, there is a business continuity plan approved by the Board of Directors that displays the continuity of activities in the event of extraordinary conditions, minimizing monetary and reputational loss, clearly defining the duties and responsibilities of employees in such situations, the priority of activities and the manner in which these activities will be carried out. The functionality of the plan is reviewed regularly and results are reported to the Board of Directors. Required actions are taken with respect to non-functional issues.
- 2. The firm must reserve and back up important documents and information apart from the regular field of activity in a safe location.
- Operational risks must be assessed in terms of the probability of occurrence as well as the level of the effect in the event of occurrence, and necessary measures must be taken.
- 4. The firm systematically monitors and reports core operational risk indicators and loss data and implements the necessary measures.



### PROFIT DISTRIBUTION POLICY

Principles as to profit distribution of our Company are set down in Article 26 of the Articles of Association.

Distribution of profit in our Company is decided by the General Assembly of Shareholders in line with proposals of the Board of Directors by considering the provisions of the Turkish Commercial Code, the Capital Markets Law and other laws and regulations applicable on our Company.

As profit distribution policy, it is contemplated that at least 30% of the distributable profit will be distributed in the form of cash dividends and/or dematerialized shares, providing that there exists no setback in the global and national economic conditions, and the Company's financial standing and capital adequacy ratios are at the specified levels.

Cash dividend payments are effected by no later than the end of second month following the date of meeting of the General Assembly of Shareholders where the profit distribution decision is taken. Profit share distribution in the form of bonus shares is effected upon receipt of legal permissions and licenses.

Our capital does not contain any share privileged in terms of profit shares.

No founder's jouissance shares are issued, and no profit share is paid to our Directors and employees.

The Company may distribute profit share advances to its shareholders within the frame of provisions of relevant article of the Capital Markets Law. The provisions of the relevant legislation are complied with in calculation and distribution of profit share advances.



#### INFORMATION POLICY

## GENERAL FRAMEWORK OF THE DISCLOSURE POLICY

Our company provides all relevant financial information as well as other explanations and disclosures in line with the provisions of Law no. 6361 on Financial Leasing, Factoring And Financing Companies regulations pursuant to this law, the Capital Market Board legislation, the Turkish Commercial Code and the regulations governing the Exchange İstanbul where our stocks are traded. Bearing in mind generally accepted accounting principles as well as corporate governance principles, we pursue a comprehensive policy to provide information to the public at large.

The underlying goal of the disclosure policy is to ensure that shareholders, investors, employees, clients, creditors and other interested parties are provided access to the necessary information and explanations – with the exception of those related to trade secrets –in a timely, accurate, complete and comprehensive fashion, under equal conditions and as easily and inexpensively as possible.

Our company has actively adopted corporate governance principles, and in the context of informing the public, it exerts utmost effort to implement the requirements of the applicable legislation and international best practices. The İş Finansal Kiralama A.Ş. Disclosure Policy, which has been prepared with this aim in mind, has been put into effect upon approval by the Board of Directors. Modifications to the Disclosure Policy are disclosed to the public after approval by the Board of Directors. A current version of our Disclosure Policy is provided at our website.

#### **AUTHORIZATION AND RESPONSIBILITY**

The Board of Directors is responsible for the supervision, monitoring and development of company's information policy. A Corporate Governance Committee consisting of three board members has been formed to monitor our company's compliance with corporate governance principles and provide suggestions to the Board while the Investor Relations Unit has been mandated to coordinate the information function.

#### THE INVESTOR RELATIONS UNIT

Our company has formed an Investor Relations Unit with the aim of establishing relations with our shareholders in a regulated fashion and efficiently responding to investor requests. The operations of the unit are been regularly reported to the Board of Directors and the Corporate Governance Committee.

## MEANS AND METHODS IN DISCLOSING INFORMATION TO THE PUBLIC

The methods and means used in informing the public within the framework of the Financial Leasing Legislation, the Capital Market Legislation, the Turkish Commercial Code and other concerned legislations are described below:

- Financial statements are prepared quarterly on a consolidated basis in accordance with International Accounting Standards and Turkey Accounting Standards as required by the Capital Market Board (CMB) including related footnotes and explanations as well as the independent audit report. These are sent to the Public Disclosure Platform (PDP) within legal time limits and are published on our company's website. Financial statements are also translated into English and published on the website.
- → Financial statements prepared according to International Accounting Standards are also sent quarterly to the Association of Financial Institutions (FKB).
- Unconsolidated financial statements prepared according to International Accounting Standards and related information are also sent quarterly to Banking Regulation and Supervision Agency (BRSA), which are published as aggregated (Total Industry) on the BRSA website.



### INFORMATION POLICY

- Information on special circumstances required in the Capital Market Board (CMB) legislation is sent to the Public Disclosure Platform (PDP) within the required time limits. As a company policy, the disclosures of special circumstances are signed by the Assistant General Manager responsible from finance and the Accounting Manager; however should these be not in the office, they are being signed by responsibles to be determined by the General Manager and submitted to the PDP. Disclosures of special circumstances are submitted to electronically reported under PDP system. Within 1 business day after the information is disclosed to the public, disclosures of special circumstances are published on our website and are accessible for further 5 years.
- Appropriate announcements are sent to the Commercial Registry Gazette and to daily newspapers in the event of changes to the articles of association, of meetings of the General Assembly, or capital increases.
- Our regular general assembly meetings are held within legal time frames every year and all activities performed to ensure the participation of shareholders to the general assembly are documented. The information regarding general assembly meetings is provided under our website www.isleasing.com.tr, to facilitate direct access of all shareholders. Starting from the date of invitation for general assembly, the annual report, financial statements and notes, profit distribution proposal, information memorandum prepared on relevant items of agenda of the general assembly, other relevant documents regarding agenda items, current articles of association, proposal on amendments of articles of association with explanation are provided for the scrutiny of our shareholders at our headquarters.
- → Quarterly Operations Reports are prepared in accordance with Capital Market Board (CMB) legislation and corporate governance principles and upon approval of Board of Directors, submitted to PDP and published at our website. Company Annual Report, prepared every year prior to the General Assembly in both Turkish and English in

- a manner to include any relevant information and explanations is made available to shareholders and published on our website at www.isleasing.com.tr.
- → It is not planned to hold regular discussions and meetings with the press. When it appears necessary or in order to respond to requests from members of the press, certain announcements are made in the written and visual media. Announcements to written and visual media and data distribution institutions may be made by the Chairman of the Board of Directors, the General Manager or his deputy and other persons designated by those authorities.
- In the Communiqué on Material Events Subject to Disclosure, the future-oriented assessments are defined as "assessments which contain future plans and predictions considered as insider information, or which give an idea to investors about the issuer's future activities, and financial situation and performance". Where the futureoriented assessments are intended to be made public through press and media or other means of communication, the same information is further announced through PDP (Public Disclosure Platform) concurrently. In the case of a material change in the future-oriented assessments already made public, the public is separately informed thereabout. Future-oriented prospects are made public with a prior written approval of the General Manager or the Deputy General Manager authorized by the Board of Directors of our Company.
- All meeting requests from shareholders are positively responded to and meetings are organized within the shortest possible time frame. From time to time teleconferences are organized by the Investor Relations Unit to provide information to shareholders and stakeholders. Such information is posted in Turkish and English on our website www. isleasing.com.tr to timely provide them to all market participants under equal conditions.
- In order to convey the company's sectoral performance, financial results, vision, strategies and targets to shareholders in a most efficient manner,



the Investor Relations Unit accepts meeting requests from shareholders, investment houses, analysts and investors, actively arranges meetings and road-shows with interested parties and visits investors both in Turkey and abroad. Furthermore, to achieve effective publicity of our Company, The Investor Relations Unit prepares presentations and reports which are posted in Turkish and English on our website www.isleasing.com.tr to timely provide them to all market participants under equal conditions.

Upon request of our shareholders, creditors, rating agencies and organizations doing research on our company, financial statements and related information are sent by the Investor Relations Unit via e-mail. Within the framework of corporate governance principles, in the section "Special to the Investor" which is posted both in Turkish and in English on our website www.isleasing.com.tr, detailed information and data are given on our company. Every question from shareholders and other parties is answered by way of e-mails, letters, or telephone and similar means through the coordination of the Investor Relations Unit.

#### **OTHER DISCLOSURES**

Disclosures other than those mentioned above are made available to the public in line with the authorizations specified in the list of authorized signatories.

## CORPORATE WEBSITE OF İŞ FİNANSAL KİRALAMA A.Ş. (www.isleasing.com.tr)

Our Company's website is used actively and frequently to inform the public. Prepared in both Turkish and English, the website contains the information and data determined by the regulatory authorities and required by the principles of corporate governance. The site contains announcements on upcoming General Assembly meetings, agenda items and related information, documents and reports and procedures for participating in the General Assembly meeting. In addition, the company's disclosure policy and ethical standards are also featured on the website. The web site is monitored and kept up to date by the Investor Relations Unit.

## MONITORING NEWS AND RUMORS ABOUT THE COMPANY

Şirketimiz hakkında basın-yayın organlarında veya In order to follow-up the news and rumors about our company appearing on press-publication organs or web sites, the services of a company specialized in media monitoring services are being utilized. All news appearing about our company is sent by the service provider to our company on a daily basis.

In the event that news or rumors appear on written and visual media which are of significance to affect stakeholders investment decisions or the value of capital market instruments, are not originated by representative authorized persons of the Company, have a different content than the information previously made public through disclosure documents; an immediate disclosure is made to the public as to the validity and completeness of such information. In the event the information necessitates declaration of special circumstances, then the disclosure is made in the form of disclosure of special circumstances.

## DEFERRING DISCLOSURE OF INTERNAL INFORMATION

Bearing the responsibility, our company may defer the disclosure of internal information in order to prevent damage to its legal rights and interests. No disclosure is made to the public regarding the internal information during the deferment period. Our company is responsible to take all kinds of measures to prevent the deferral from forming a risk of deceiving the public and the information is kept confidential during the deferment period. Measures to ensure the confidentiality of information are subject to Board of Directors approval. By the time the reasons for deferral are eliminated, an announcement is made to public and immediately to PDP; containing the internal information, the decision to defer and the reasons for deferral.



### INFORMATION POLICY

## CRITERIA IN DETERMINING PERSONS WITH ADMINISTRATIVE RESPONSIBILITY

When determining the persons who have administrative responsibility, the duties of such individuals within the company and the content of information accessed by such persons are taken as criteria. Accordingly, managers and other employees having information on only a part of the operations of the company and who have limited access to information about all activities are not evaluated in the context of the persons having access to inside information.

In this context, Board Members and Auditors, the General Manager and Assistant General Manager as well as the unit managers and some company employees with access to complete information about the company such as asset-liability structure, profit and loss, cash flows, strategic objectives, etc. and authority to administrative decisions that may affect the company at a macro-level are identified as persons with administrative responsibility.

THE ANNOUNCEMENTS OF THE STATEMENTS REGARDING THE COMPANY'S INDIRECT OR DIRECT LEGAL AND COMMERCIAL RELATIONS DUE TO CAPITAL, MANAGEMENT AND AUDIT WITH REAL AND LEGAL PERSONS

The Company's statements regarding its indirect or direct legal and commercial relations due to capital, management and audit with real and legal persons, are done within the framework of the CMB's regulations.

## CONFIDENTIALITY OF INFORMATION TO BE DISCLOSED TO THE PUBLIC

All information of the Company, encountered during the period of service which are in the nature of trade secret, and are not desired to be known by persons other than those authorized by the Company, shall be considered as "Company Information". All employees are obligated to protect company information during and after the termination of their service.

Company Ethical Rules, outlining the rules of professional ethics and the sanctions to be applied by the company in case of discordance, in accordance

with existing laws and regulations, are published and announced to all staff. Necessary measures are taken to prevent the usage of insider information. The list of persons with access to internal information is kept up-to-date within the company. Persons having access are required to keep such information confidential until it is announced to the public by a declaration of special circumstances. In order to ensure confidentiality until the declaration of special circumstances, company employees with access to internal information are informed about their responsibilities arising from relevant legislation. Independent auditors, consultants or other persons and institutions rendering services and having temporary access to internal information are contractually covered with a confidentiality clause.



### **ETHICAL PRINCIPLES**

#### I. GENERAL PROVISIONS

#### **Article 1. Purpose and Scope**

Basic purpose of the Professional Ethical Principles of the Association of Financial Institutions (the "Association"), applicable on all kinds of relations and affairs of companies, being members of the Association, with each other or with their customers, shareholders or employees, or with other entities and institutions, is to maintain the continuity of professional reputation, and to protect stability, trust and confidence in the relevant sectors with regard to fields of business of financial leasing, factoring and finance companies.

İş Finansal Kiralama A.Ş. Ethical Principles ("Ethical Principles") determines and sets down the rules and principles required to be complied with in all kinds of relations and affairs of İş Finansal Kiralama A.Ş. (the "Company") with the Association members, and with its customers, shareholders and employees ("Employees"), and with other entities and institutions, and forms a basis for sanctions to be imposed by the Company in the case of breach of these principles.

Ethical Principles will be published in the Company's corporate internet site (www.isleasing.com.tr) and the Company's internal publications. It is the responsibility of Managers of the Company to communicate these Ethical Principles to all Employees, and to ensure that the Employees place the required importance on these rules, and to endeavor and show leadership for compliance with these rules. The Board of Directors, Senior Management, Managers and Employees are all liable to comply with these principles.

#### **Article 2. Grounds**

These Ethical Principles are relied upon the "Financial Leasing, Factoring and Finance Companies Professional Ethical Principles" published and made effective by the Association of Financial Institutions (the "Association") on 18 March 2015, and the provisions of "Corporate Governance Communiqué" published by the Capital Markets Board.

#### **Article 3. General Principles**

For the sake of trust and stability in financial markets, and for effective operation of crediting systems by also taking into consideration the requirements of economic development, and for prevention of practices and actions which may cause substantial damages in economy, and with a view to safeguarding the social interests and for protection of environment, the Company and the Employees perform their duties and functions and take actions in tandem with the following general principles.

#### a) Honesty

In performing its activities, and in all its relations with its customers, Employees, shareholders, group companies, and with Association members, vendors, and other entities and institutions, the Company adheres to and acts in line with the principle of honesty.

#### b) Neutrality

The Company does not discriminate between its Employees and customers, and refrains from acting in a biased and prejudiced way.

In providing its services to its Customers, the Company does not make any discrimination on the basis of such differences as national or ethnic origin, religion, financial and social status, or gender.

#### c) Reliability

In all of its services and actions, the Company gives clear, understandable and true information to its customers and offers its customer services completely and timely, within a mutual trust atmosphere.

#### d) Transparency

The Company keeps its customers informed clearly, understandably and explicitly about such issues as rights and obligations, benefits and risks of products and services provided to the customers.

#### e) Safeguarding the Social Interests, and Respect For Environment

In all its activities and operations, in addition to profitability, the Company makes a point of giving support to social and cultural activities in the light of the principles of safeguarding the social interests and of respect for environment.

#### f) Prevention of Laundering of Crime Revenues

Within the framework of international norms and national applicable laws, the Company adopts it as an important principle to fight against laundering of crime revenues and against corruptions and similar other crimes, and does its best in order to enter into



## ETHICAL PRINCIPLES

cooperation with both Association members and other entities and institutions and concerned authorities. The Company internally takes the necessary measures and organizes training programs for its Employees in connection therewith.

#### g) Insider Trading

The Company takes all kinds of actions in order to prevent use of insider information.

## II. RELATIONS OF COMPANY WITH PUBLIC ENTITIES AND ADMINISTRATIONS

## Article 4. Relations with Public Entities and Administrations

In its relations with public entities and administrations, the Company acts in line with honesty, accountability and transparency principles, and ensures that all information, documents and records requested for audit and control purposes pursuant to the laws are provided accurately, completely and timely.

Other than issues which are solely concerned with the Company itself, the Company will inform the Association before taking comments and opinions of public entities and administrations on issues which may ultimately be binding on the Financial Leasing Sector.

## III. RELATIONS WITH MEMBERS OF THE ASSOCIATION

#### **Article 5. Exchange of Information**

To the extent allowed by the applicable laws and regulations, the Company exchanges information with members of the Association accurately and systematically on all and any subjects whatsoever.

#### **Article 6. Personnel Movements**

The Company refrains from all kinds of acts which may lead to unfair competition about employment of personnel.

In spite of freedom of contract and movement in terms of employment of personnel pursuant to the Labor Act and other relevant applicable laws and regulations, the Company takes care to ensure that its personnel recruitments do not interrupt services of other companies. The Company acts honestly and objectively in providing information that may be requested by other companies about its ex-employees.

#### **Article 7. Competition**

The Company considers and treats competition as a legitimate contest among all companies operating in financial leasing, factoring and finance sector enabling the market actors to take their economic decisions freely. Therefore, in its activities carried out within free market economy, the Company avoids all kinds of acts, behaviors and statements which may lead to unfair competition, within the frame of principles of not only safeguarding its own interests, but also:

- a. ensuring continuity of trust in financial leasing, factoring and finance companies in general; and b.endeavoring for further development of the
- sector; and c. safeguarding joint interests of market players.

This principle is both valid for the Company as a separate legal personality, and covers the acts, behaviors and statements of Managers and Employees of the Company as well.

#### **Article 8. Advertisements and Promotions**

In its advertisements and promotions aimed at promotion and marketing of both its own financial products and the products and services of members of the Association, the Company complies with the laws and general ethical rules, and acts honestly and realistically, and refrains from all kinds of acts or behaviors which may damage the prestige and reputation of its sector, and may misrepresent its sector.

In its advertisements and promotions, the Company does not use any words or phrases defaming or humiliating other Association members or products and services of other Association members.

## IV. RELATIONS OF COMPANY WITH ITS CUSTOMERS

#### **Article 9. Information of Customers**

With respect to all kinds of products and services offered to its customers, the Company gives true, accurate and complete information to its customers in a timely manner at all stages of service relations and in all aspects, by strictly complying with the limitations set forth in the applicable laws.

#### **Article 10. Customer Secrets**

The Company is under obligation to keep in strict confidence all kinds of information and documents of



customers and not to divulge them to third parties, other than persons and entities who are clearly and legally authorized to request information and documents.

#### **Article 11. Service Quality**

The Company considers service quality as a condition precedent of meeting the customer needs and expectations through top quality services to be provided. The Company makes sure that two basic elements of this concept, i.e. technological infrastructure and qualified human resources, are used for continuous development in service quality.

The Company provides services of the same quality and same level to all customers. However, identification of target markets, and differentiation of organizational structure and product range or mix according to the target masses, or adoption of different approaches towards customers in different risk groups cannot be construed as a discrimination among customers or as categorization of customers.

#### **Article 12. Customer Complaints**

The Company establishes a system capable of responding to all kinds of questions of its customers with respect to its services, and keeps its customers informed about the services.

The Company delves into causes of customer complaints, and takes actions required for non-repetition of just complaints. The Company informs its Employees for correction of mistakes leading to complaints and for prevention of repetition thereof.

#### **Article 13. Security**

The Company takes all kinds of technical and legal actions for the sake of transactional security in all and any service environments due to changing service channels and technological developments. The Company informs its customers about actions taken by itself and actions required to be taken by the customers.

#### **V. RELATIONS WITH EMPLOYEES**

The Company adopts a strategy respectful for rights and interests of its Employees and applying contemporary human resources policies. The Company

accepts and treats collaboration and solidarity as important elements of work environment; encourages mutual respect; assures continuity of peace at work; creates appropriate environments where the Employees may express themselves and uses such environments for development of the Company and its Employees; and supports social events and activities of the Employees based on voluntary participation.

#### Article 14. General Qualifications of Employees

The Company makes sure that its Employees have the knowledge and the sense of responsibility necessitated by their job positions and duties.

#### **Article 15. Recruitment and Career Development**

The Company provides equal opportunities both in recruitment and in career development without any discrimination among its Employees. Departing from the principle of best management of human resources, the Company provides training courses, seminars and similar other facilities needed by its Employees to reach the knowledge level according to the necessities of the time and the profession.

In professional promotion of its Employees, the Company takes into account not only their knowledge, skills and personal successes, but also their loyalty to Ethical Principles and their care shown in implementation of principles.

## Article 16. Representation Principles and Work Environment

The Company issues internal regulations requiring its Employees to be clean and well-groomed in line with reputation of profession and knowing that they represent the Company.

The Company takes actions in order to increase motivation of its Employees in all service units and for the sake of provision of service under better conditions, and creates a healthy and safe work environment.

The Company takes required actions in order to prevent all kinds of harassment, especially mobbing, and holds an investigation in the case of allegations thereof. If a mobbing act is detected as a result of investigation, it takes the required actions and applies the sanctions required as per the pertinent laws.



### ETHICAL PRINCIPLES

#### **Article 17. Working Hours**

The Company ensures that adequate personnel of a number fit for the workload are recruited and employed. It organizes its Employees in such manner to use them with maximum efficiency within working hours, and shows maximum efforts to ensure that overtime work is not needed, and the Employees regularly use their annual leaves.

#### **Article 18. Rights of Employees**

The Company assures that all rights of the Employees arising out of the applicable laws and regulations are recognized and granted fully, accurately and timely.

#### **Article 19. Relations of Employees with Customers**

The Company issues internal regulations precluding its Employees from:

- a. entering into non-ethical relations with customers such as debt/credit and surety relations; and
- b.getting gifts from existing or potential customers;
- c. deriving personal benefits from their own business relations or from opportunities of customers by using their personal positions.

## VI. PROFESSIONAL RULES AND ETHICAL PRINCIPLES TO BE ABIDED BY COMPANY EMPLOYEES

## Article 20. Professional Rules and Ethical Principles to be Abided by Employees

The Employees are obliged:

- a. to comply with the current applicable laws and regulations in the course of performance of their job duties; and
- b. to keep their customers informed about benefits and risks of products and services offered to them; and
- c. to provide unbiased and fair services to customers receiving the same services; and
- d. not to disclose any secrets of the Company and its customers, which come to their knowledge in the course of performance of their job duties, to third parties other than the authorities legally and clearly authorized to request them; and

- e. not to cause any loss of reputation of the Company in their works and behaviors; and
- f. not to engage in activities which may lead to their identification as a "Commercial Enterprise" or as an "Artisan or Tradesman"; and
- g. not to act contrary to justice, integrity, honesty, reliability and social responsibility principles; and
- h. to enter into cooperation and to establish respectful and attentive communication with other employees in tandem with joint purposes and motives in performing their job duties and obligations; and
- i. not to use the assets and resources of the Company inefficiently and for non-intended purposes; and
- j. not to derive personal benefits from their own business relations or from opportunities of customers by using their personal positions; and
- k. to immediately refuse offers made to them for provision of benefits, and to report such offers to official authorities and their superiors; and
- I. to direct potential customers first of all to the Company; and
- m. not to enter into non-ethical relations with customers such as debt/credit and surety relations; and
- n. not to accept gifts from existing or potential customers other than common usage and practices; and
- o. to assume responsibility and accountability with respect to their duties in the course of performance of services; and
- p. not to ruin the reputation of the Company and other financial institutions and not to engage in defamatory or humiliating acts towards business partners, shareholders, employees and customers by using their own identity or by concealing their identity or by using misleading identities in media and social media environments, profile accounts or other communications; and
- q. not to take acts binding on the Company, and not to give deceptive and untrue statements by overriding their authority in performance of their job duties.

## Article 21. Development of Ethical Principles of Companies

The Company may at any time and in its sole option make proposals to the Board of Directors of the



Association for development and if required, for amendment and revision of the Ethical Principles.

## VII. RELATIONS OF COMPANY WITH THE ASSOCIATION

#### **Article 22. Relations with the Association**

In its relations with the Association, the Company acts in line with honesty and transparency principles, and ensures that all requested information, documents and records are transmitted accurately, completely and timely.

The Company will not make public:

- a. information about other members of the Association; and
- b. correspondences exchanged by the Association with public entities and administrations; and
- c. agreements signed by the Association with its service providers, advisors and consultants; and
- d. any kind of confidential information and documents sent and provided by the Association.

## VIII. RELATIONS OF COMPANY WITH ITS SHAREHOLDERS

#### **Article 23. Relations with Shareholders**

The Company protects the rights and interests of shareholders as outlined and determined by the applicable laws, and shows maximum efforts to create value against resources provided by shareholders. The Company makes sure that the required information is disclosed to shareholders and to public accurately, completely and timely. The resources, assets and working time of the Company are managed efficiently on the basis of sustainable growth and profitability.

#### IX. OTHER PROVISIONS

#### **Article 24. Compliance with Laws and Legal Actions**

The Company complies with all laws and regulations within the fields of business of the Company, and all policies and working principles published by the Board of Directors of the Company. The Company establishes the systems required for keeping of all operational and legal records completely and in accordance with the laws, and keeps all records, and issues all reports. The Company ensures that agreements signed with other persons and entities

are open, clear and understandable and compliant with laws and the Ethical Principles. Other than those authorized in accordance with the principles and limits set forth in the signature circular or the relevant special authorization certificate, the Company takes actions to prevent any Employee from entering into engagements binding on the Company.

#### **Article 25. Public Disclosure**

The Company publishes all public disclosures, statements or bulletins through its legal representatives in compliance with the laws. The Company ensures that disclosures that are newsworthy or for promotion purposes are made by the Company representatives designated in accordance with the information policy of the Company. Information requests of third parties, which are by nature in confidential category for the Company, are responded within the knowledge of the Top Management.

#### **Article 26. Confidentiality**

The Company and its Employees know that all financial and trade secrets of the Company, and all information which, if disclosed, may weaken the competitive power of the Company, and personnel rights and information, and agreements signed with business partners are "confidential" by nature, and they protect and keep them in strict confidence. Information and documents obtained as a requirement of business may in no case and for no purpose whatsoever be shared with unauthorized persons or entities inside or outside the Company, and be used for speculative purposes or personal interests.

#### **Article 27. Detection of Breaches, and Sanction**

Transactions or acts alleged to be contrary to the Association's Ethical Principles and Professional Rules and Decisions are first of all evaluated in the relevant sector committees, and then presented to the decision of the Board of Directors of the Association. If the Board of Directors of the Association decides that a company has breached these Ethical Principles, then it may inflict an administrative fine pursuant to article 42.3 of the Law no. 6361, and it is separately reported to the Banking Regulation and Supervision Authority.

#### **Article 28. Effective Date**

These Ethical Principles have entered into force as of 30.06.2015.







## CORPORATE GOVERNANCE PRINCIPLES DECLARATION

#### İstanbul, 19.02.2024

#### To Board of Directors of İş Finansal Kiralama A.Ş.

Pursuant to the "Corporate Governance Communiqué" no. II-17.1 of the Capital Markets Board of Turkey (CMB), which went into force upon its publication in the Official Gazette issue 28871 dated 03 January 2014, it has been deemed appropriate for companies traded on Borsa İstanbul (BİST) to incorporate their declaration of compliance with Corporate Governance Principles and their compliance reports in their annual reports and to post the same on their websites. Under the Capital Market legislation, our Company's corporate governance principles reports for each year have been published on our corporate website (www.isleasing.com.tr) and in our respective annual reports since 2005.

Our Company sees great benefit in enforcing and implementing the corporate governance principles across our Company both with respect to the development of national and international capital markets, and with respect to our Company's interests. Implementation of corporate governance principles at our Company is a continuous and dynamic process, and hence, corporate governance notion is maintained with an expanding scope.

Under this context, being listed under the corporate governance index of Borsa İstanbul, as a result of the rating process performed by Saha Kurumsal Yönetim ve Kredi Ratings A.Ş. in 2023, considering the emphasis on corporate governance rules, the willingness to perform this process consistently and dynamically and the improvement realized in the process since the previous rating score, corporate governance rating score of our company has been rated as 9.29 (92.91) and the rating report has been announced to public. This rating report has also been shared with the public under our company website (www.isleasing.com.tr), concerning to increase this corporate governance rating score, the protection of rights of shareholders, informing the public and maintaining transparency, Sustainability Strategy and the adjustment to the said rules in decisions and transactions concerning stakeholders and Board of Directors are aimed and in this context, effort for corporate governance compliance is maintained under the supervision of our committee.

It is targeted to achieve maximum compliance with these principles in the protection of our shareholders' rights, public disclosures, ensuring transparency, and decisions and transactions concerning stakeholders and the Board of Directors.

To this end, activities for ensuring compliance with corporate governance principles are carried on under the supervision of our Committee. Within this framework, Corporate Governance Principles Compliance Report and Corporate Governance Information Form for 2023 fiscal year, which incorporates the aspects of those principles that can and cannot be implemented, has been prepared in line with our Company's priorities in this respect, and attached hereto.

We have reviewed the Corporate Governance Principles Compliance Report and Corporate Governance Information Form, which has been prepared in accordance with the Corporate Governance Principles and the Company's Corporate governance practices and which will be included in the Company's annual report. As a result of our assessment, the said Report has been deemed in conformity with our declaration above, and presented for your information.

Sincerely,

İş Finansal Kiralama A.Ş.
Corporate Governance Committee

1.Coşkun CA**N** Member Prof. Dr. Selim Yazıc

#### PART I - STATEMENT OF COMPLIANCE WITH CORPORATE GOVERNANCE PRINCIPLES

İş Finansal Kiralama Anonim Şirketi (the Company or İş Leasing) is governed by the Corporate Governance Principles set forth in the Capital Markets legislation, and this statement describes the Company's responsibilities and the degree of compliance within the frame of the Capital Markets Board of Turkey (CMB) Corporate Governance Communiqué.

İş Leasing addresses its rights and responsibilities primarily towards its shareholders and its employees, customers and other relevant parties within the frame of efficient governance and oversight based on the principles of accountability, equality, transparency and responsibility that make up the universal elements of the corporate governance concept. The Company pursues its operations in compliance with all the compulsory articles of Corporate Governance Principles, putting all necessary policies and measures into practice.

As per the Capital Market Board's decision 2/49 dated 10 January 2019, Corporate Governance Compliance Report numbered II-17.1 will be done on KAP platform using Corporate Compliance Report (URF) and Corporate Governance Information Form (KYBF) templates. Related reports may be found at www.kap.org.tr/tr/sirket-bilgileri/ozet/988-is-finansal-kiralama-a-s

Information explaining reporting through templates is presented below.

Further details regarding the level of compliance with the Corporate Governance Principles are presented in the relevant sections of this report.

#### **PART II - SHAREHOLDERS**

#### 1. Investor Relations Unit

There is an Investor Relations Department at the Company, which is responsible for maintaining relationships with shareholders.

Name and Surname	Position	Telephone Number	E-Mail Address
Neslihan Oruç	Assistant General Manager	+90 212 350 74 70	neslihanoruc@isleasing.com.tr
Firuze Kutlu	Supervisor	+90 212 350 74 72	firuzekutlu@isleasing.com.tr

The Investor Relations Department reports directly to Mr. U. Şafak Öğün, General Manager. Ms. Neslihan Oruç holds Capital Market Activities Advanced Level License and Corporate Governance Rating Expertise License.

The activities of the Investor Relations Department are regularly reported to the Board of Directors and the Corporate Governance Committee. The Investor Relations Department basically carries out the following duties:

- → Ensure that the records in relation to shareholders are kept in a healthy, secure and up-to-date manner,
- Respond to shareholders' written inquiries about the Company, save for those that are not publicly disclosed, are confidential and/or trade secrets,
- → Ensure that General Assembly Meetings are convened in accordance with the applicable legislation, the Company's Articles of Association and other internal regulations; prepare the documents that may be useful to shareholders; ensure that the records of voting results are kept and reports covering the results are sent to shareholders,
- Oversee and monitor any and all matters related to public disclosure under the legislation and the Company's Information Policy,
- Prepare informative reports for investors; organize presentations and meetings as and when necessary.



The Investor Relations Department responded to 25 verbal and 27 written inquiry received from the shareholders during the reporting period, and records on shareholders were kept up-to-date.

#### 2. Exercise of Shareholders' Right to Information

All inquiries of shareholders, save for trade secrets or undisclosed information, are being satisfied by the Investor Relations Department within the frame of applicable legislation. The inquiries are first addressed by someone no lower than a Department Manager in the hierarchy, and are responded to in the fastest and the most efficient manner.

All explanations in relation to capital increases, profit distribution, General Assembly meetings, and other matters frequently required under the public disclosure regulations and any information concerning the occurrences with a potential impact on the exercise of shareholders' rights are made public on the Company website, and individual inquiries are fulfilled by the Investor Relations Department.

Pursuant to legislation, minority shareholders are entitled to request appointment of a special auditor from the General Assembly of Shareholders for inspecting some specific events. The Company's shareholders did not request appointment of a special auditor from the General Assembly during 2023. Nevertheless, the request for appointment of a special auditor has not been set forth as an individual right in the Company's Articles of Association.

#### 3. General Assembly Meetings

The arrangements related to the Company's General Assembly meetings are covered in the "Articles of Association" and "General Assembly Guidelines", which are also posted on the Company website.

During the reporting period, one General Assembly meeting was held, which was the 2022 Ordinary General Assembly Meeting. The said meeting was held both physically and electronically on 28 March 2023. The procedures prior to the General Assembly were handled in accordance with the Corporate Governance Principles, and the decisions concerning the General Assembly have been shared with the public within due time. 2022 Ordinary General Assembly Meeting was convened with a quorum of 63,84% and was not attended by any stakeholders other than shareholders, or by media members.

Since the Company's Articles of Association do not contain a provision setting out the participation of media members and stakeholders other than shareholders in the General Assembly meetings, media members and stakeholders other than shareholders are not admitted to General Assembly meetings.

The announcements for the meeting including the meeting place, date, time, agenda and sample proxy form were made in due time by being placed in the Trade Registry Gazette and Milliyet daily, as well as on the Public Disclosure Platform (in Turkish: KAP) and the Company website; the same were also sent by certified mail to shareholders who are recorded in the share ledger within the same period of time. Before the meeting, the annual report, financial statements and reports, profit distribution proposal, informative document on the General Assembly meeting agenda items, other documents forming the basis of agenda items, and the latest version of the Articles of Association have been made available at the Company headquarters and on the Company website for examination by shareholders.

Shareholders were given the opportunity to ask questions and make suggestions at every stage of the meeting. Shareholders exercised their right to ask questions during the meeting, which were responded to forthwith, and this has been covered in the meeting minutes. No agenda item suggestions were received during the General



Assembly meeting. General Assembly meeting minutes have been delivered to shareholders upon conclusion of the meeting and were also posted on the Public Disclosure Platform and the Company website.

During the General Assembly meeting held in 2023, information was provided on the donations and aids made during the reporting period under a dedicated agenda item.

#### 4. Voting Rights and Minority Rights

Pursuant to the Articles of Association, each share entitles its holder to one vote. Although the shares making up the Company's capital do not entail any voting privilege, holders of Class A shares have the privilege to nominate the members of the Board of Directors and to have their consent sought for modifications to be made to the Articles of Association.

There are no cross-shareholding relationships with any company.

There are no members on the Board of Directors, who have been elected with minority votes. The Articles of Association grant no minority rights to those who hold less than one twentieth of the capital.

#### 5. Dividend Right and Profit Distribution Policy

No shares entail any privileges in dividend distribution. The full text of the Company's publicly disclosed Profit Distribution Policy is available in the annual report and on the Company website.

Profit for 2022 has been distributed in accordance with the resolution passed in the Ordinary General Assembly Meeting held in 2023.

#### 6. Share Transfer

Shares are transferred subject to the Company's Articles of Association and the provisions of applicable legislation.

#### PART III - PUBLIC DISCLOSURE AND TRANSPARENCY

#### 7. Information Policy

The Company Information Policy is publicly disclosed and presented for the information of shareholders at the General Assembly Meeting, as and when it is updated. The Information Policy, in English and Turkish languages, is posted on the Company website and in the annual report.

The Investor Relations Department is responsible for executing the Information Policy.

There are no material changes in the Company's planned administration and operations for the future.

#### 8. Company Internet Site (www.isleasing.com.tr) and its Content

Prepared in Turkish and English languages, the corporate website covers all the matters set out by Corporate Governance Principles and regulatory authorities, and care is taken to keep the website up-to-date at all times.

#### 9. Annual Report

The Company's annual reports are developed so as to cover the information and data required by applicable legislation.



#### **PART IV - STAKEHOLDERS**

#### 10. Keeping Stakeholders Informed

The Company's stakeholders are kept regularly informed through material event disclosures, General Assembly meeting minutes, annual reports, financial reports, Public Disclosure Platform and the Company website.

Employees are informed on the Company's goals and activities through performance appraisal meetings held, and all employees have access to memorandums posted on the corporate portal, which is set up to function as the internal information sharing system.

Any act subject to complaint can be communicated by the relevant stakeholder directly to the addressee, the Internal Audit Unit, the Investor Relations Department and the Company's senior management through internal platforms or the Company website; any such complaints raised are forwarded to the Corporate Governance Committee and the Audit Committee.

#### 11. Stakeholder Participation in Management

The Company's Articles of Association do not contain any provisions setting out stakeholder participation in the Company's management. Within the frame of the provisions of the Articles of Association, shareholders are involved in decision-making regarding the Company's administration by casting votes in the General Assembly meetings.

There is a suggestion system in place whereby employees can convey their suggestions regarding the Company's operations. There is an online communication environment at İş Leasing that facilitates communication of any and all demands and complaints by the employees directly to the senior management.

#### 12. Human Resources Policy

The Company's Human Resources Policy is outlined below:

- The Company espoused the principle of giving equal opportunities to individuals with equal qualifications in recruiting, and the recruitment criteria have been documented in writing.
- → No discrimination on the basis of race, religion, language and sex is allowed among employees; respecting human rights is promoted and care is taken to safeguard employees against internal physical and emotional abuse.
- Care is taken to provide a safe working environment and working conditions at high standards, and to further improve them as needed.
- → Objective data are taken into consideration in making decisions about training, appointment and promotion.
- → Employees are informed of decisions that are of concern to them, along with developments.
- Training plans are made to support employee development, and necessary arrangements are made for participation in training programs.

The Company executives did not receive any complaints from the employees with respect to discrimination during the reporting period.

The Company's Corporate Portal, which is set up to enhance internal information sharing and to increase the effectiveness of communication with the employees, gives all employees quick access to legislation, the activities of departments, job descriptions and distribution of tasks, performance management practices, current announcements and reference sources.





An orientation program is implemented at the Company that is designed to speed up the adaptation of new hires to the working environment and to help increase their productivity at work.

Job descriptions, individual targets, performance and rewarding criteria are determined by the Company management and announced to employees.

#### 13. Code of Ethics and Social Responsibility

The Company has embraced the Ethical Principles announced by the Association of Financial Institutions, which are posted on the Company website.

The Company takes care to make sure that the projects that it extends financing to are compliant with the relevant legislation on environmental and public health; in addition, the Company extends support to social responsibility projects that it deems appropriate.

#### **PART IV - BOARD OF DIRECTORS**

#### 14. Structure and Formation of the Board of Directors

Members of the Board of Directors of İş Leasing are presented below.

First & Last Name	Position	Executive/Non-Executive	Term of Office
N. Burak Seyrek	Chairman	Non-Executive	2 years
Necati Çağlar	Deputy Chairman	Non-Executive	2 years
Ömer Karakuş	Member	Non-Executive	2 years
Mehmet Şencan	Member	Non-Executive	2 years
U. Şafak Öğün	General Manager/Member	Executive	2 years
A. Botan Berker	Independent Member	Non-Executive	2 years
Selim Yazıcı	Independent Member	Non-Executive	2 years
M. Coşkun Cangöz	Member	Non-Executive	2 years
H. Serdar Yücel	Member	Non-Executive	2 years

The Board of Directors is made up of non-executive members, save for the General Manager.

Three independent members, who satisfy the independence criteria set out in the Corporate Governance Principles serve on the Board of Directors; no circumstances arose that would prejudice the independence of the members during the reporting period. Declarations of independence by the relevant members are quoted below:



#### INDEPENDENCE STATEMENT

I, the undersigned, hereby declare, state and warrant:

- That I have not served as a director to İş Finansal Kiralama A.Ş. for more than six years in total during the recent ten years;
- That no direct or indirect employment, capital or other material commercial relations have been established in the recent five years between the Company, or any one of the related parties of the Company, or other legal entities connected in management and capital terms to the shareholders directly or indirectly holding 5% or more shares in the capital of the Company on one hand, and me and my spouse and my blood relatives and relatives by marriage up to third degree on the other hand;
- That during the recent five years I have not worked in or served as a director to service providers managing the operations and organization of the Company as a whole or in part within the frame of contracts, and particularly, the firms engaged in audit, rating and consultancy services for the Company;
- → That during the recent five years I have not worked as partner, employee or director in any one of the firms supplying material services and products to the Company;
- That if I hold shares due to my office in the Board of Directors, I hold less than 1% of shares, and my shares are not preferential or privileged;
- That I have the required professional training, knowledge and experience as required for performance of my duties assumed by me as an independent member of the Board of Directors; and
- ightarrow That I am deemed a resident of Turkey according to the Income Tax Law; and
- That I have strong ethical standards, professional reputation and experience which enable me to make positive contributions to operations and activities of the Company, and to protect my neutrality in conflicts of interests among the partners of the Company, and to give decisions freely in consideration of the rights of stakeholders;

therefore, I am going to perform my duties and functions as a director of the Company as an independent member of the Board of Directors.

Name & Surname : Dr. A. Botan Berker

Date : 28.03.2023

Signature :



#### INDEPENDENCE STATEMENT

I, the undersigned, hereby declare, state and warrant:

- That I have not served as a director to is Finansal Kiralama A.S. for more than six years in total during the recent ten years;
- That no direct or indirect employment, capital or other material commercial relations have been established in the recent five years between the Company, or any one of the related parties of the Company, or other legal entities connected in management and capital terms to the shareholders directly or indirectly holding 5% or more shares in the capital of the Company on one hand, and me and my spouse and my blood relatives and relatives by marriage up to third degree on the other hand;
- That during the recent five years I have not worked in or served as a director to service providers managing the operations and organization of the Company as a whole or in part within the frame of contracts, and particularly, the firms engaged in audit, rating and consultancy services for the Company;
- That during the recent five years I have not worked as partner, employee or director in any one of the firms supplying material services and products to the Company;
- That if I hold shares due to my office in the Board of Directors, I hold less than 1% of shares, and my shares are not preferential or privileged;
- That I have the required professional training, knowledge and experience as required for performance of my duties assumed by me as an independent member of the Board of Directors; and
- That I am deemed a resident of Turkey according to the Income Tax Law; and
- That I have strong ethical standards, professional reputation and experience which enable me to make positive contributions to operations and activities of the Company, and to protect my neutrality in conflicts of interests among the partners of the Company, and to give decisions freely in consideration of the rights of stakeholders;

therefore, I am going to perform my duties and functions as a director of the Company as an independent member of the Board of Directors.

Name & Surname

: 28.03.2023



#### INDEPENDENCE STATEMENT

I, the undersigned, hereby declare, state and warrant:

- That I have not served as a director to İş Finansal Kiralama A.Ş. for more than six years in total during the recent ten years;
- That no direct or indirect employment, capital or other material commercial relations have been established in the recent five years between the Company, or any one of the related parties of the Company, or other legal entities connected in management and capital terms to the shareholders directly or indirectly holding 5% or more shares in the capital of the Company on one hand, and me and my spouse and my blood relatives and relatives by marriage up to third degree on the other hand;
- That during the recent five years I have not worked in or served as a director to service providers managing the operations and organization of the Company as a whole or in part within the frame of contracts, and particularly, the firms engaged in audit, rating and consultancy services for the Company;
- That during the recent five years I have not worked as partner, employee or director in any one of the firms supplying material services and products to the Company;
- That if I hold shares due to my office in the Board of Directors, I hold less than 1% of shares, and my shares are not preferential or privileged;
- That I have the required professional training, knowledge and experience as required for performance of my duties assumed by me as an independent member of the Board of Directors; and
- ightarrow That I am deemed a resident of Turkey according to the Income Tax Law; and
- That I have strong ethical standards, professional reputation and experience which enable me to make positive contributions to operations and activities of the Company, and to protect my neutrality in conflicts of interests among the partners of the Company, and to give decisions freely in consideration of the rights of stakeholders;

therefore, I am going to perform my duties and functions as a director of the Company as an independent member of the Board of Directors.

Name & Surname

: M. Coşkun Cangö

Date

: 28.03.2023

Signature

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The Company did not impose any specific rules governing outside positions to be held by the members of the Board of Directors. The arrangements set forth in the Corporate Governance Principles are followed in this respect. Outside positions held by the members of the Board of Directors are presented below:

First & Last Name	Entity	Position	
N. Burak Cavrak	Türkiye İş Bankası A.Ş. / Group company	Deputy Chief Executive	
N. Burak Seyrek	İş Faktoring A.Ş. / Group company	Chairman of the Board of Directors	
Necati Çağlar	Türkiye İş Bankası A.Ş. / Group company	Commercial Loans Allocation Department Manager	
	İş Faktoring A.Ş./ Group company	Member of the Board of Directors	
Ömer Karakuş			
Mehmet Şencan			
U. Şafak Öğün			
A. Botan Berker	Merit Risk Yönetimi ve Danışmanlık Ltd. / Out-group	Executive Partner	
	Odeabank/ Out-group	Member of the Board of Directors	
Selim Yazıcı	İş Girişim Sermayesi A.Ş. /Group company	Independent Member of the Board of Directors	
M. Coşkun Cangöz	Türkiye Ekonomi Politikaları Araştırma Vakfı/ Out-group	Director	
	Türkiye İş Bankası A.Ş. / Group company	Manager, Subsidiaries Division	
	Arap Türk Bankası A.Ş. / Out-group	Member of the Board of Directors	
H. Serdar Yücel	JSC İşbank / Out-group	Member of the Board of Directors	
	JSC Isbank Georgia / Out-group	Member of the Board of Directors	
	İş Faktoring A.Ş. / Group company	Member of the Board of Directors	

Members of the Board of Directors have been elected as per the motion given by the holders of Class A privileged shares at the Ordinary General Assembly Meeting. There is one woman member.

#### 15. Operating Principles of the Board of Directors

YThe Board of Directors meets at a frequency that will guarantee effective fulfillment of its duties. Agendas for the Board of Directors meetings are prepared by the Chairman of the Board, who seeks proposals from the other members and the General Manager, as well. Information and documents related to the matters covered in the Board of Directors meeting agenda are presented for consideration by the members in advance of the meeting. During 2022, four Board meetings took place; full attendance was secured in the meetings held in March, June, September and December. All decisions in the meetings were passed unanimously. The Board of Directors passed 89 decisions, either during the meetings or based on the examination of relevant files.

The questions posed and assessments made by the members, and grounds for dissenting votes, if applicable, are entered into the meeting minutes. No members cast dissenting votes in any of the meetings held in 2023.

Duties and responsibilities of the members of the Board of Directors are expressly stated in the Articles of Association. Pursuant to the Company's Articles of Association, Board members do not have weighted votes or vetoing rights. As per the Articles of Association, the Board of Directors meets with the majority of its full membership and decisions are passed by the majority of those who are present in the meeting.



There is not a specific written internal guideline defining how Board of Directors meetings will be made.

During 2023, all related party transactions and transaction basics were laid down for the approval of the Board of Directors. All related decisions were passed unanimously, and there were no related party transactions or transactions of a material nature which had to be submitted to the General Assembly for approval by reason of withdrawal of consent by independent members in 2023. There are no decisions referred to the General Assembly by reason of related party or material transactions.

"Officers' Liability Insurance" policy has been purchased for indemnification of losses that the Company and/ or third parties may sustain due to the faults of the Company's Board members or executives committed in the performance of their jobs.

#### 16. Number, Structure and Independence of the Board of Directors Committees

Within the frame of the provisions set out in the applicable legislation, Audit Committee, Early Detection of Risk Committee and Corporate Governance Committee have been set up under the Board of Directors at the Company. The committees present information on their activities and the results of their meetings to the Board of Directors when necessary. The operating principles of the committees are posted on the Company website.

#### **AUDIT COMMITTEE**

Formed of three members, the Audit Committee is headed by Ms. A. Botan Berker, a non-executive independent Board member. The other member of the Committee is Mr. Selim Yazıcı and Mr. M. Coşkun Cangöz, a non-executive independent Board member.

The duties and operating principles of the Audit Committee have been approved by the Board of Directors and put into force. The Committee carries out its activities within the frame of these principles.

Duties and Operating Principles of the Audit Committee

#### Article 1. Purpose and Scope

This Regulation covers the establishment of an Audit Committee, and regulation of the duties and responsibilities of this Committee as well as its operational procedures in order to ensure that the Board of Directors fulfills its supervisory and audit duties and responsibilities in a healthy manner.

#### Article 2. Justification

This Regulation has been prepared based on the Corporate Governance Communiqué of the Capital Markets Board.

#### Article 3. Establishment of the Audit Committee

An audit committee is established by at least two members to be selected from among the Board members. The members of the Committee elect a Chairman among themselves.

All of the Committee members are elected from among the independent members of the Board.

If possible, at least one of the members of the Audit Committee should be elected from the Board members having a minimum 5 years of experience in audit/accounting and finance topics.



An audit committee is established by at least two members to be selected from among the Board members. The members of the Committee elect a Chairman among themselves.

All of the Committee members are elected from among the independent members of the Board.

If possible, at least one of the members of the Audit Committee should be elected from the Board members having a minimum 5 years of experience in audit/accounting and finance topics.

Committee membership automatically ends upon the termination of the Board membership of the relevant member.

#### Article 4. Duties and Responsibilities of the Audit Committee

The duties and responsibilities of the Audit Committee have been outlined below.

- The Audit Committee supervises the operation and efficiency of the Company's accounting system, disclosure of its financial information, its independent audit and its internal control and internal audit system.
- The selection of the independent audit firm, commencement of the independent audit process after preparing the independent audit contracts, and the subsequent works of the independent audit firm at all times is conducted under the supervision of the Audit Committee.
- The Audit Committee determines the name of the independent audit firm and the services to be procured from it, and submits this list to the approval of the Board of Directors.
- The Audit Committee determines the methods and criteria to apply to the processing and settling of the complaints sent to the Company regarding the Company's accounting, internal control and audit system, and the independent audit as well as the treatment of the Company's disclosures made by the Company's employees on the subjects of the independent audit within the framework of the confidential principle.
- The Audit Company submits in writing to the Board of Directors its assessments on the accuracy and authenticity of the annual and interim financial statements to be disclosed to public and the conformance of these statements with the accounting principles adopted by the Company also by taking the opinions of the Company's managers and independent auditors.
- → The Audit Committee also performs other works and assignments to be assigned to it by the Board of Directors

#### Article 5. The Audit Committee's Operation Principles and Procedures

- → The Audit Committee meets at least once every three months and at least four times annually.
- The Committee meets with the attendance of all its members, and the decision quorum for the Committee is the majority of the present.
- The Committee keeps a minute book and all decisions taken by the Committee are recorded in this book under a separate log number.
- → The results of the Committee's meetings are issued as an official report which includes the assessments and decisions together with their justifications, and submitted to the Board of Directors within at least one month following the relevant meeting.
- → The decisions of the Committee take effect upon the approval by the Board of Directors.
- The Audit Committee immediately sends its determinations, assessments and suggestions regarding the area of its responsibility to the Board of Directors in writing.
- The activities and the meeting results of the Committee are announced at the annual activity report. The annual activity report also provides how many times the Audit Committee has submitted written notifications to the Board of Directors during the given fiscal year.
- The Audit Committee may invite other people to its meetings as needed to get their opinions on a subject.
- Internal Audit Unit determines the agenda of the meetings, makes the calls for the meetings, ensures the



communication between the members of the Committee, keeps the minute book, and fulfills other secretarial works of the Committee

- The resources and support needed by the Committee during the execution of its duty are provided by the Board of Directors.
- → Subject to the approval of the Board of Directors, the Committee may benefit from the opinions of the independent experts as may be needed on a subject related with its activities requiring specialization. The charge of such consultancy services needed by the Committee is paid by the Company.
- The members of the Audit Committee conduct their duties within the framework of the principles of independence and neutrality.

#### Article 6. Validity

The clauses of this Regulation take effect on the date approved by the Board of Directors and are executed by the Board of Directors.

#### **Relevant Decisions of the Board of Directors**

Decision	Effective Date	Revision	Relevant Articles
27.05.2014 / 2151	27.05.2014	1.0	All

During 2023, the Audit Committee met 4 times and passed 21 decisions. In the meetings held, the Committee discussed and evaluated the following topics:

- → Distribution of duties within the Committee has been decided and the Head of the Committee has been elected.
- → The Independent Audit Firm has been designated and presented for approval to the Board of Directors.
- Upon getting the opinions of the responsible Company managers, it has been established that the consolidated financial statements and their notes, and annual reports have been prepared accurately and in accordance with the applicable legislation and generally accepted principles and norms, and they have been presented for approval to the Board of Directors for subsequent disclosure.
- It has been established, as also confirmed by the opinions of responsible managers in the Company, that unconsolidated financial statements and their notes have been drawn up accurately and in accordance with the applicable legislation and generally-accepted principles and standards, and they have been presented for approval to the Board of Directors.
- Information Systems Regulatory Compliance Report that has been prepared by the Internal Audit Department and Internal Control and Risk Management, Compliance and Legislation Department has been approved and presented for approval to the Board of Directors.
- It has been established that the Committee did not determine any negative findings with respect to the entry of the Company's commercial transactions into accounting records, to the operation and efficiency of the internal control system, and fulfillment of tax and legal obligations during the reporting period, and that all are in order.
- Findings, opinions and suggestions that resulted from the audit activities carried out by Internal Audit and Internal Control and Risk Management, Compliance and Legislation Department were first shared with, and evaluated by, those who conducted the relevant activities, and it was ensured that necessary complementary and preventive actions were taken.
- Internal control, file audit and department/unit audit reports drawn up during the reporting period by Internal Audit and Internal Control and Risk Management, Compliance and Legislation Department have been examined, and presented for the approval of the Board of Directors.
- → 2024 audit plan and 2024 Internal Control and Risk Management Activity Plan developed by the Company have been discussed and approved.



#### CORPORATE GOVERNANCE COMMITTEE

Formed of four members, the Corporate Governance Committee also functions as the Nomination Committee and the Remuneration Committee. Mr. Selim Yazıcı, non-executive independent Board member, serves as the head of the Committee, whereas the other members are Mr. Coşkun Cangöz and Mr. H. Serdar Yücel, non-executive Board members, and Ms. Neslihan Oruç, Investor Relations Department Manager.

The duties and operating principles of the Corporate Governance Committee have been approved by the Board of Directors and put into force. The Committee carries out its activities within the frame of these principles.

#### **Duties and Operating Principles of the Corporate Governance Committee**

#### Article 1. Purpose and Scope

This Regulation covers the establishment of a Corporate Governance Committee and regulation of the duties and responsibilities of this Committee as well as its operational principles and procedures in order to ensure that the Board of Directors fulfills its duties and responsibilities on corporate governance in a healthy manner.

The duties of the Nominating Committee and Compensation Committee will be fulfilled by the Corporate Governance Committee until their establishment.

#### Article 2. Justification

This Regulation has been prepared based on the Corporate Governance Communiqué of the Capital Markets Board.

#### Article 3. Establishment of the Corporate Governance Communiqué

Corporate governance Committee is established by appointment of at least two members from among the Board members and the Manager of the Investor Relations Unit/Department.

The members of the Committee elect a Chairman among themselves. The Chairman of the Committee is elected from among the independent members of the Board. Persons who are not Board members but having specialization on their subjects can also become members to the Corporate Governance Committee.

If the Corporate Governance Committee has two members elected from the Board of Directors, both of these members are required to be from the independent members of the Board; and if the Committee has more than two board members, then majority of these members should be independent members. General Manager cannot become a member of the Committee.

The Manager of the Investors Relations Unit/Department is required to work full-time in the company and be positioned as a member of the Corporate Governance Committee.

Corporate Governance Committee membership automatically ends upon the termination of the Board membership.



#### Article 4. Duties and Responsibilities of the Corporate Governance Committee

The duties and responsibilities of the Corporate Governance Committee have been outlined below.

- → The Corporate Governance Committee establishes whether or not the corporate governance principles are duly applied in the Company, and determines the reasons if they are not applied and lay down the conflicts of interest emerging due to the non-application of these principles in the Company, and advises the Board of Directors for the improvement of the corporate governance applications.
- → The Corporate Governance Committee supervises the activities of the Company's Investment Relations Department.
- The Committee lays down the fundamental principles regarding the communication of the Company with the investors, and reviews these principles on a regular basis.
- The Corporate Governance Committee, together with the Investors Relations Department, further submits to the Board of Directors its advice for the improvement of the communication between the Company and the shareholders, and the elimination and settlement of the possible disputes in between.
- → The Corporate Governance Committee reviews the Corporate Governance Principles Compliance Report of the Company prior to its being published in the Company's annual activity report, and submits its opinions to the Board of Directors.
- The Corporate Governance Committee prepares its advice and assessments for the identification or amendment of the Company's Disclosure Policy and submits it to the Board of Directors. It also oversees to ensure that the Disclosure Policy covers at least the minimum obligatory content laid down by the laws and regulations regarding the communication of the Company with the stakeholders, and it reviews the content, quality, consistency and accuracy of the documents, presentations and explanations to ensure that they are prepared in accordance with the Disclosure Policy.
- The Corporate Governance Committee works for infusing the corporate governance culture into the Company and its adoption by the managers and employees at all levels. It follows the domestic and international developments on corporate governance front and monitors their possible effects for the Company.

The duties and responsibilities of the Corporate Governance Committee on nominations have been outlined below.

- The Corporate Governance Committee works for setting up a transparent system for the identification, assessment and training of the candidates for board membership and the managerial positions with administrational responsibility and for adoption of proper policies and strategies on this subject.
- The Corporate Governance Committee makes regular assessments on the structure and productivity of the Board of Directors and submits its advice on possible changes to the Board of Directors.
- The Corporate Governance Committee is responsible for performing the jobs regarding the nomination of the independent member candidates for the Board which are stipulated by the laws and regulations and which are compulsory for the Group including the Company as announced by the Board each year.

The duties and responsibilities of the Corporate Governance Committee on the salaries and remunerations have been outlined below:

- The Corporate Governance Committee lays down and oversees the principles, criteria and practices to apply to the compensations of the members of the Board of Directors and executives with administrational responsibility in view of the Company's long term targets.
- → It submits to the Board of Directors its suggestions about the wages to be offered to the Board members and executives with administrational responsibility as set forth, also in consideration with the degree of realization of the criteria applicable to such compensation.



→ It provides its assessments and suggestions on the creation and amendment of the Company's compensation policy which sets the compensation principles for the members of the Board of Directors and the managers with administrational responsibility, and submits its opinions to the Board of Directors.

The Corporate Governance Committee also fulfills other duties and responsibilities within its area of responsibility as may be delegated to it by the Board of Directors.

#### Article 5. The Corporate Governance Committee's Operation Principles and Procedures

- → The Corporate Governance Committee meets at least once every three months and four times annually.
- → The Committee meets with the attendance of all its members and takes its decisions by majority vote.
- The Committee keeps a decision book and the decisions taken by the Committee are recorded in this book with a log number.
- → The results of the Committee's meetings are issued as an official report and the assessments and decisions of the Committee are submitted to the Board of Directors within at least one month following the relevant meeting of the Committee.
- → The decisions of the Committee take effect upon the approval of the Board of Directors.
- The Corporate Governance Committee immediately submits its findings, assessments and suggestions on the area of its work and responsibility to the Board of Directors in writing.
- The Corporate Governance Committee may invite other people to its meetings as needed to get their opinions on a subject.
- → The Investor Relations Unit/Department determines the agenda of the meetings, makes the calls for the meetings, ensures the communication within the members of the Committee, keeps the minute book, and fulfills other secretarial works of the Committee.
- The resources and support needed by the Committee during the execution of its duty are provided by the Board of Directors.
- Subject to the approval of the Board of Directors, the Committee may benefit from the opinions of the independent experts as may be needed on a subject related with its activities requiring specialization. The charge of such consultancy services needed by the Committee is provided by the Company.
- The members of the Corporate Governance Committee conduct their duties within the framework of the principles of independence and neutrality.

#### Article 6. Validity

The clauses of this Regulation take effect on the date approved by the Board of Directors and are executed by the Board of Directors.

#### **Relevant Decisions of the Board of Directors**

Decision	Effective Date	Revision	Relevant Articles
27.05.2014 / 2151	27.05.2014	1.0	Tümü



During 2023, the Corporate Governance Committee met 4 times and passed 8 decisions. In the meetings held, the Committee discussed and evaluated the following topics:

- Corporate governance principles compliance report, which was prepared by the Company and covers the 2023 operating period, has been studied and presented for the approval of the Board of Directors.
- Salary rises for 2023 for Company employees have been determined and presented for the approval of the Board of Directors.
- → Distribution of duties within the Committee has been decided and the Head of the Committee has been elected.
- Proposed nominees for the independent member seats on the Board of Directors have been evaluated, giving due consideration to whether they satisfy the independence criteria, and the report thereon has been presented to the Board of Directors.
- The operation and efficiency of the Investor Relations Department has been discussed, and it has been established that activities were carried out duly with respect to informing the investors and public disclosure.
- It has been established that activities were carried out duly across the Company with respect to implementation of Corporate Governance Principles, and that there are no material complaints that the Company received from stakeholders.

#### **EARLY DETECTION OF RISK COMMITTEE**

Formed of three members, Early Detection of Risk Committee is headed by Mr. Coşkun Cangöz, non-executive independent Board member, serves as the head of the Committee whereas the other members are Ms. A. Botan Berker, non-executive Board members and Mr. H. Serdar Yücel.

The duties and operating principles of the Early Detection of Risk Committee have been approved by the Board of Directors and put into force. The Committee carries out its activities within the frame of these principles.

#### **Duties and Operating Principles of the Early Detection of Risk Committee**

#### Article 1. Purpose and Scope

This Regulation covers the establishment of the Early Detection of Risk Committee and regulation of the duties and responsibilities as well as the operation procedures and principles of this Committee in order to ensure the Board of Directors fulfills its duties and responsibilities in the area of risk management in a well manner.

#### Article 2. Justification

This Regulation has been prepared based on the Article 378 of the Turkish Commercial Code and the Corporate Governance Communiqué published by the Capital Markets Board.

#### Article 3. Establishment of the Early Detection of Risk Committee

Early Detection of Risk Committee is established comprising at least two members to be elected from among the members of the Board of Directors.

Committee members elect a Chairman from among them. The Committee's Chairman should be elected from among the independent members of the Board of Directors. Persons who are not members of the Board of Directors but specialized on their areas can become members of the Committee.

Both members of the Committee have to be independent members of the Board of Directors if the Committee is consisted of two members, and majority of the Committee members should be independent if the Committee is consisted of more than two members. General Manager cannot be a member of the Committee.



The membership to the Early Detection of Risk Committee ends upon the termination of the Board membership of the relevant member, if applicable.

#### Article 4. Duties and Responsibilities of the Early Detection of Risk Committee

- Early Detection of Risk Committee conducts works aimed at early perception of risks that may imperil the existence, development and sustenance of the Company; taking the required measures regarding the identified risks; and management of such risks.
- → It submits in writing to the Board of Directors its suggestions and opinions regarding the establishment and development of the Company's risk management system capable of minimizing the effects of the risks for all stakeholders including mainly the shareholders.
- It reviews the Company's risk management system at least once a year.
- It supervises the realization of the risk management applications in accordance with the decisions of the Board of Directors and the Committee.
- It reviews the determinations and assessments regarding the risk management that will be included to the Company's annual activity report.
- → Early Detection of Risk Committee also fulfills other duties and responsibilities in its area of responsibility as may be assigned to it by the Board of Managers.

#### Article 5. Operation Principles and Procedures of Early Detection of Risk Committee

- → Early Detection of Risk Committee meets at least every three months and at least four times a year.
- The Committee meets with the attendance of all its members, and the decision quorum for the Committee is the majority of the present.
- The Committee keeps a minute book where the decisions taken are recorded with a separate log number.
- → The results of the Committee's meetings are issued as an official report which includes the assessments and decisions together with their justifications, and submitted to the Board of Directors within at least one month following the relevant meeting.
- → The Committee's decisions take effect upon the approval of the Board of Directors.
- The Early Detection of Risk Committee immediately sends its determinations, assessments and suggestions regarding the area of its responsibility to the Board of Directors in writing.
- Early Detection of Risk Committee may invite other persons to its meetings and take their opinions as it may deem necessary.
- → Setting the agenda of the Committee's meeting, making calls for the meeting, ensuring the communication with the Committee members, keeping the minute book and other secretarial works of the Committee are performed by the unit in charge of the risk management.
- All kinds of resources and support needed during the Committee's fulfillment of its duty are provided by the Board of Directors.
- The Committee may benefit from the opinions of the independent experts as it may need regarding its activities subject to the approval of the Board of Directors. The fee of the consultancy service needed by the Committee is paid by the Company.
- The members of the Early Detection of Risk Committee fulfill their duties in compliance with the principles of independence and neutrality.

#### Article 6. Validity

The provisions of this Regulation take effect on the date of their approval by the Board of Directors and are executed by the Board of Directors.

#### **Relevant Decisions of the Board of Directors**

Decision	<b>Effective Date</b>	Revision	Relevant Articles
27.05.2014 / 2151	27.05.2014	1.0	All



During 2023, the Corporate Governance Committee met four times and passed fourteen decisions. In the meetings held, the Committee discussed and evaluated the following topics:

- → Distribution of duties within the Committee has been decided and the Head of the Committee has been elected.
- Periodic risk reports prepared by the Internal Control, Risk Management, Compliance and Legislation
  Department has been evaluated by the Committee; it has been established that the risks specified in the reports remain within the limits set by the Board of Directors for individual risks to be carried and for total risk exposure. The reports have been presented for the information of the Board of Directors.
- A Risk management systems have been reviewed, necessary activities were carried out to update the risk management strategy and policies to be pursued by the Company for taking necessary action and managing the risks, and the same have been presented for the information of the Board of Directors.

#### 17. Risk Management and Internal Control Mechanism

Potential risks that the Company may be exposed to are defined in the Risk Catalogue. Risk policies have been prepared for risk categories that are critical for the Company's operations, and internal control processes have been established for all practices, procedures and workflows. Internal implementation controls and audits are being carried out by Internal Audit and Internal Control and Risk Management, Compliance and Legislation Departments.

The Early Detection of Risk Committee regularly reviews the processes for risk measurement, assessment and management, and reports its activities to the Board of Directors on a monthly basis. Moreover, the Audit Committee monitors the efficiency of the Company's risk management and internal control activities through internal audit activities, and reports the same to the Board of Directors.

#### 18. Strategic Goals of the Company

Strategic goals of the Company are set by the Board of Directors, taking into consideration competitive conditions, overall economic conjuncture, general projections regarding national and international financial markets, and the Company's medium and long-term targets. The members of the Board of Directors and the Company executives discuss and evaluate the strategies and goals set in a detailed and thorough manner. The office of the General Manager of the Company is responsible for implementing the defined strategy and goals.

Actualizations with respect to the approved strategy and goals are reported to the Board of Directors on a monthly basis. The topics reviewed in the Board meetings include the Company's position in the sector, its activities, the actualization levels of the annual budget and targets, financial structure and performance, the alignment level of reporting and operations to international standards, and the reasons and possible actions that can be taken in case of non-achievement of the goals.

#### 19. Financial Rights

The Remuneration Policy, which covers the criteria used for determining any rights, benefits and remunerations provided to the Company employees, is available on the Company website.

Attendance fees paid to the members of the Board of Directors are determined by the General Assembly and disclosed on the Public Disclosure Platform.

During 2023, benefits, allowances, resources in cash and in kind, insurance and similar benefits provided to the members of the Board of Directors and the Company's senior executives amounted to TL 20,187 thousand.

Members of the Board of Directors and senior executives are not disbursed loans or credit, nor are they granted guarantee in their favor.



#### **CORPORATE GOVERNANCE COMPLIANCE REPORT**

		Com	pliance	Status		
	Yes	Partial	No	Exempted	N/A	Explanation
1.1. FACILITATING THE EXERCISE OF SHAREHOLD	ER RI	GHTS				
1.1.2- Up-to-date information and disclosures which may affect the exercise of shareholder rights are available to investors at the corporate website.	X					
1.2. RIGHT TO OBTAIN AND REVIEW INFORMATION						
1.2.1 - Management did not enter into any transaction that would complicate the conduct of special audit.	X					
1.3. GENERAL ASSEMBLY						
1.3.2 - The company ensures the clarity of the General Assembly agenda, and that an item on the agenda does not cover multiple topics.	X					
1.3.7- Insiders with privileged information have informed the board of directors about transactions conducted on their behalf within the scope of the company's activities in order for these transactions to be presented at the General Shareholders' Meeting.					X	No such transaction took place in 2023.
1.3.8 - Members of the board of directors who are concerned with specific agenda items, auditors, and other related persons, as well as the officers who are responsible for the preparation of the financial statements were present at the General Shareholders' Meeting.	X					
1.3.10 - The agenda of the General Shareholders' Meeting included a separate item detailing the amounts and beneficiaries of all donations and contributions.	X					
1.3.11 - The General Shareholders' Meeting was held open to the public, including the stakeholders, without having the right to speak.		Х				Since the Company's Articles of Association do not contain any provisions regarding participation of stakeholders other than shareholders and media in General Shareholders' Meetings, stakeholders other than media, shareholders and employees are not admitted to General Shareholders' Meetings.
1.4. VOTING RIGHTS						
1.4.1 - There is no restriction preventing shareholders from exercising their shareholder rights.	X					
1.4.2 - The company does not have shares that carry privileged voting rights.			X			Pursuant to the Articles of Association, each share entitles its holder to one vote. While the shares constituting the Company's capital do not possess any voting privileges, Class (A) shareholders have the privilege of nominating candidates for the seats on the Board of Directors and pursuance of their consent for amendments to the Articles of Association.
1.4.3-The company withholds from exercising its voting rights at the General Shareholders' Meeting of any company with which it has crossownership, in case such cross-ownership provides management control.	X					



		Com	pliance	Status		
	Yes	Partial	No	Exempted	N/A	Explanation
1.5. MINORITY RIGHTS						
1.5.1 - The company pays maximum diligence to the exercise of minority rights.	X					
1.5.2 - The Articles of Association extend the use of minority rights to those who own less than one twentieth of the outstanding shares, and expand the scope of the minority rights.			X			The Company's Articles of Association do not grant minority rights to those holding less than one twentieth of the Company's capital.
1.6. DIVIDEND RIGHT						
1.6.1 - The dividend policy approved by the General Shareholders' Meeting is posted on the company website.	X					
1.6.2 - The dividend distribution policy comprises the minimum information to ensure that the shareholders can have an opinion on the procedure and principles of dividend distributions in the future.	X					
1.6.3 - The reasons for retaining earnings, and their allocations, are stated in the relevant agenda item.	Х					
1.6.4 - The board reviewed whether the dividend policy balances the benefits of the shareholders and those of the company.	X					
1.7. TRANSFER OF SHARES						
1.7.1 - There are no restrictions preventing shares from being transferred.	X					
2.1. CORPORATE WEBSITE						
2.1.1 The company website includes all elements listed in Corporate Governance Principle 2.1.1.	X					
2.1.2 - The shareholding structure (names, privileges, number and ratio of shares, and beneficial owners of more than 5% of the issued share capital) is updated on the website at least every 6 months.		X				Since we do not have access to our shareholders' data, the related update is made by the MKK (Central Securities Depository) on PDP (Public Disclosure Platform).
2.1.4 - The company website is prepared in other selected foreign languages, in a way to present exactly the same information with the Turkish content.	X					
2.2. ANNUAL REPORT						
2.2.1 - The board of directors ensures that the annual report represents a true and complete view of the company's activities.	X					
2.2.2 - The annual report includes all elements listed in Corporate Governance Principle 2.2.2.	X					
3.1. CORPORATION'S POLICY ON STAKEHOLDERS	5					
3.1.1- The rights of the stakeholders are protected pursuant to the relevant regulations, contracts and within the framework of bona fides principles.	X					
3.1.3 - Policies or procedures addressing stakeholders' rights are published on the company's website.	X					
3.1.4 - A whistleblowing program is in place for reporting legal and ethical issues.	X					
3.1.5 - The company addresses conflicts of interest among stakeholders in a balanced manner.	X					



		Com	pliance	e Status		
	Yes	Partial	No	Exempted	N/A	Explanation
3.2. SUPPORTING THE PARTICIPATION OF THE ST	AKEH	OLDER	S IN TH	IE CORPO	RATIC	N'S MANAGEMENT
3.2.1 - The Articles of Association, or the internal regulations (terms of reference/manuals), regulate the participation of employees in management.	X					
3.2.2 - Surveys/other research techniques, consultation, interviews, observation method etc. were conducted to obtain opinions from stakeholders on decisions that significantly affect them.		X				No surveys/consultations were deemed necessary since there are no material decisions that significantly affect stakeholders. Such studies will naturally be carried out in the event that there is such a decision.
3.3. HUMAN RESOURCES POLICY						
3.3.1 - The company has adopted an employment policy ensuring equal opportunities, and a succession plan for all key managerial positions.		X				Fırsat eşitliği sağlayan bir istihdam politikası benimsenmiştir. Şirket organizasyon yapısı ve mevcut uygulamalar, her yönetici pozisyonuna altında bağlı çalışanının yetiştirilmesi ve yönetici adayı olarak değerlendirilmesi şeklinde olup, kilit yönetici pozisyonlarına atamalar Yönetim Kurulu'nun yetkisindedir.
3.3.2 - Recruitment criteria are documented.	Χ					
3.3.3 - The company has a policy on human resources development, and organises trainings for employees.	X					
3.3.4 - Meetings have been organised to inform employees on the financial status of the company, remuneration, career planning, education and health.	X					
3.3.5 - Employees, or their representatives, were notified of decisions impacting them. The opinion of the related trade unions was also taken.		X				Employees are notified of decisions made about them or developments that might impact them. The Company develops mechanisms to involve employees in decision-making processes, and ensures the same through periodic questionnaires administered.
3.3.6 - Job descriptions and performance criteria have been prepared for all employees, announced to them and taken into account to determine employee remuneration.	X					
3.3.7 - Measures (procedures, trainings, raising awareness, goals, monitoring, complaint mechanisms) have been taken to prevent discrimination, and to protect employees against any physical, mental, and emotional mistreatment.	X					
3.3.8 - The company ensures freedom of association and supports the right for collective bargaining.			X			There are no internal regulations on this topic.
3.3.9 - A safe working environment for employees is maintained.	Χ					



	Compliance Status					
	Yes	Partial	No	Exempted	N/A	Explanation
3.4. RELATIONS WITH CUSTOMERS AND SUPPLIE	RS					
3.4.1-The company measured its customer satisfaction, and operated to ensure full customer satisfaction.	X					
3.4.2 - Customers are notified of any delays in handling their requests.	X					
3.4.3 - The company complied with the quality standards with respect to its products and services.	X					
3.4.4 - The company has in place adequate controls to protect the confidentiality of sensitive information and business secrets of its customers and suppliers.	Χ					
3.5. ETHICAL RULES AND SOCIAL RESPONSIBILIT	Υ					
3.5.1 - The board of the corporation has adopted a code of ethics, disclosed on the corporate website.	X					
3.5.2-The company has been mindful of its social responsibility and has adopted measures to prevent corruption and bribery.	X					
4.1. ROLE OF THE BOARD OF DIRECTORS						
4.1.1 - The board of directors has ensured strategy and risks do not threaten the long-term interests of the company, and that effective risk management is in place.	X					
4.1.2 - The agenda and minutes of board meetings indicate that the board of directors discussed and approved strategy, ensured resources were adequately allocated, and monitored company and management performance.	X					
4.2. ACTIVITIES OF THE BOARD OF DIRECTORS						
4.2.1-The board of directors documented its meetings and reported its activities to the shareholders.	X					
4.2.2 - Duties and authorities of the members of the board of directors are disclosed in the annual report.	Χ					
4.2.3-The board has ensured the company has an internal control framework adequate for its activities, size and complexity.	Χ					
4.2.4 - Information on the functioning and effectiveness of the internal control system is provided in the annual report.	Χ					
4.2.5 - The roles of the Chairman and Chief Executive Officer are separated and defined.	X					
4.2.7-The board of directors ensures that the Investor Relations department and the corporate governance committee work effectively. The board works closely with them when communicating and settling disputes with shareholders.	X					



		Com	pliance	Status					
	Yes	Partial	No	Exempted	N/A	Explanation			
4.2.8 - The company has subscribed to a Directors and Officers liability insurance covering more than 25% of the capital.		X				A "Directors and Officers Liability Insurance" has been obtained for indemnification of potential losses that the Company's Board of Directors members and executives might cause to the Company and/or third parties. The sum insured is not more than 25% of the capital.			
4.3. STRUCTURE OF THE BOARD OF DIRECTORS									
4.3.9 - The board of directors has approved the policy on its own composition, setting a minimal target of 25% for female directors. The board annually evaluates its composition and nominates directors so as to be compliant with the policy.		X				One woman member serves on the Board of Directors. While the Company does not have a specific policy about the matter, the structure of the Board of Directors is reviewed annually and this point is taken into consideration when identifying nominees.			
4.3.10 - At least one member of the audit committee has 5 years of experience in audit/accounting and finance.	X								
4.4. BOARD MEETING PROCEDURES									
4.4.1-Each board member attended the majority of the board meetings in person.	Χ								
4.4.2 - The board has formally approved a minimum time by which information and documents relevant to the agenda items should be supplied to all board members.		X				Information, documents and presentations relevant to the Board meeting agenda are made available for review by Board of Directors members 3 to 5 days in advance of the meeting date, by ensuring equal information flow.			
4.4.3 - The opinions of board members that could not attend the meeting, but did submit their opinion in written format, were presented to other members.					X	No such situation occurred to date. In the event that a member who is unable to attend the meeting but provides his/her opinions in writing, the same will naturally be presented for the information of other members.			
4.4.4 - Each member of the board has one vote.	Χ								
4.4.5 - The board has a charter/written internal rules defining the meeting procedures of the board.	X								
4.4.6 - Board minutes document that all items on the agenda are discussed, and board resolutions include director's dissenting opinions if any.	Χ								
4.4.7-There are limits to external commitments of board members. Shareholders are informed of board members' external commitments at the General Shareholders' Meeting.		×				While no restrictions are imposed on external commitments of the members of the Board of Directors, the duties assumed by the Board members are shared with the shareholders in General Shareholders' Meetings.			



		Com	pliance	e Status		
	Yes	Partial	No	Exempted	N/A	Explanation
4.5. BOARD COMMITTEES						
4.5.5 - Board members serve in only one of the Board's committees.			×			Three independent members serve on the Company's Board of Directors. Since the Corporate Governance Communiqué mandates the presence of independent members on each committee, Board members necessarily serve on more than one committee.
4.5.6 - Committees have invited persons to the meetings as deemed necessary to obtain their views.	X					
4.5.7 - If external consultancy services are used, the independence of the provider is stated in the annual report.					X	During 2023, the committees did not receive any consultancy services.
4.5.8 - Minutes of all committee meetings are kept and reported to board members.		X				The committee members informed the Board members about the matters discussed and the decisions passed in committee meetings. The Internal Audit Department and Internal Control, Risk Management, Compliance and Regulations Department presented 21 reports to the Audit Committee and 12 to the Early Detection of Risk Committee.
4.6. FINANCIAL RIGHTS						
4.6.1-The board of directors has conducted a board performance evaluation to review whether it has discharged all its responsibilities effectively.			X			Although the Company's annual and medium-term targets are not publicly disclosed, The Board of Directors conducts financial performance evaluations at certain intervals. The Board of Directors members are not individually assessed.
4.6.4-The company did not extend any loans to its board directors or executives, nor extended their lending period or enhanced the amount of those loans, or improve conditions thereon, and did not extend loans under a personal credit title by third parties or provided guarantees such as surety in favour of them.	X					
4.6.5 - The individual remuneration of board members and executives is disclosed in the annual report.			X			Remunerations, benefits and allowances provided to the Board of Directors members and the Company's executives are disclosed collectively.



#### **CORPORATE GOVERNANCE INFORMATION FORM**

The number of investor meetings (conference, seminar/etc.) organised by the company during the year	In 2023, The Company organized 2 meetings in video conferencing format in which investors participated via remote access.
1.2. Right to Obtain and Examine Information	
The number of special audit request(s)	0
The number of special audit requests that were accepted at the General Shareholders' Meeting	0
1.3. General Assembly	
Link to the PDP announcement that demonstrates the information requested by Principle 1.3.1. (a-d)	https://www.kap.org.tr/tr/Bildirim/1117708
Whether the company provides materials for the General Shareholders' Meeting in English and Turkish at the same time	Not provided.
The links to the PDP announcements associated with the transactions that are not approved by the majority of independent directors or by unanimous votes of present board members in the context of Principle 1.3.9	There are no transactions that are not approved by the majority of independent Board members or by unanimous votes of present Board members in the context of Principle 1.3.9.
The links to the PDP announcements associated with related party transactions in the context of Article 9 of the Communique on Corporate Governance (II-17.1)	There are no related party transactions in the context of Article 9 of the Communiqué on Corporate Governance.
The links to the PDP announcements associated with common and continuous transactions in the context of Article 10 of the Communique on Corporate Governance (II-17.1)	There are no common and continuous transactions requiring public disclosure in the context of Article 10 of the Communiqué on Corporate Governance.
The name of the section on the corporate website that demonstrates the donation policy of the company	https://www.isleasing.com.tr/investor-relations/corporate-governance/donation-policy/
The relevant link to the PDP with minute of the General Shareholders' Meeting where the donation policy has been approved	https://www.kap.org.tr/tr/Bildirim/269935
The number of the provisions of the articles of association that discuss the participation of stakeholders to the General Shareholders' Meeting	Stakeholder participation in the General Assembly are set out in Article 20 of the Articles of Association and Article 5 of the General Assembly Internal Directive.
Identified stakeholder groups that participated in the General Shareholders' Meeting, if any	Besides shareholders and their proxies, Board of Directors members and the representative of the independent audit firm participated in the 2022 General Assembly meeting. Some stakeholders such as the Company employees attended the meeting as observers within our Company's knowledge.
1.4. Voting Rights	
Whether the shares of the company have differential voting rights	Yes
In case that there are voting privileges, indicate the owner and percentage of the voting majority of shares.	Class (A) shareholders have the privilege to nominate candidates for seats on the Board of Directors and pursuance of their consent for amendments to the Articles of Association. Class (A) shareholders have 600,000,000 votes.
The percentage of ownership of the largest shareholder	29.46%
1.5. Minority Rights	
Whether the scope of minority rights enlarged (in terms of content or the ratio) in the articles of the association	No
If yes, specify the relevant provision of the articles of association.	-



#### 1.6. Dividend Right

describes the dividend distribution policy

The name of the section on the corporate website that https://www.isleasing.com.tr/investor-relations/corporate-governance/ profit-distribution-policy/

Minutes of the relevant agenda item in case the board of directors proposed to the general assembly not to distribute dividends, the reason for such proposal and information as to use of the dividend.

It was decided not to distribute, but to set it aside as extraordinary reserves, the distributable net profit for the period in the amount of TL 826.765.716, which is the net distributable profit for the period which is calculated as TL 480.290.240 that is the net profit for the period arising according to the CMB legislation and TL 24.014.512 first legal reserves set aside as first legal reserves and calculated according to the TL 802.751.204 profit that descends in the Company's legal records, be retained and set aside as extraordinary reserves. It has also been decided that deferred tax income in the amount of TL 75.638.770 included in the net profit for the period according to the Company's legal records, which were retained, and be transferred to extraordinary reserves.

PDP link to the related general shareholder meeting minutes in case the board of directors proposed to the https://www.kap.org.tr/tr/Bildirim/1130391 general assembly not to distribute dividends

#### **General Assembly Meetings**

General Meeting Date	The number of information requests received by the company regarding the clarification of the agenda of the General Shareholders' Meeting	Shareholder participation rate to the General Shareholders' Meeting	Percentage of shares directly present at the GSM	Percentage of shares represented by proxy	Specify the name of the page of the corporate website that contains the General Shareholders' Meeting minutes, and also indicates for each resolution the voting levels for or against	Specify the name of the page of the corporate website that contains all questions asked in the general assembly meeting and all responses to them	The number of the relevant item or paragraph of General Shareholders' Meeting minutes in relation to related party transactions	The number of declarations by insiders received by the board of directors	The link to the related PDP general shareholder meeting notification
28.03.2023	0	63.84%	2.87%	60,97%	https://www. isleasing. com.tr/ yatirimci- iliskileri/ genel-kurul/ genel-kurul- tutanaklari- ve-hazirun- cetveli/	https://www. isleasing. com.tr/ yatirimci- iliskileri/ genel-kurul	None	0	https://www. kap.org.tr/tr/ Bildirim/1130391



2. DISCLOSURE AND TRANSPARENCY	
21 Comparate Website	
2.1. Corporate Website  Specify the name of the sections of the website providing the information requested by the Principle 2.1.1.	https://www.isleasing.com.tr/investor-relations/
If applicable, specify the name of the sections of the website providing the list of shareholders (ultimate beneficiaries) who directly or indirectly own more than 5% of the shares.	The Shareholding Structure is posted at https://www.isleasing.com.tr/investor-relations/company-information/partnership-structure/Information about Real or Legal Persons Directly or Indirectly Holding 5% or More Shares in the Capital as disclosed by the Central Registry Agency (MKK) is posted at https://www.kap.org.tr/tr/sirket-bilgileri/genel/988-is-finansal-kiralama-a-s
List of languages for which the website is available	Turkish and English
2.2. Annual Report	
The page numbers and/or name of the sections in the Annual Report that demonstrate the information requested by principle 2.2.2.	
a) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on the duties of the members of the board of directors and executives conducted out of the company and declarations on independence of board members	Corporate Governance Practices/ Board of Directors
b) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on committees formed within the board structure	Corporate Governance Practices/ Number, Structure and Independence of the Board of Directors Committees
c) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on the number of board meetings in a year and the attendance of the members to these meetings	Corporate Governance Practices/ Board of Directors /Operating Principles of the Board of Directors
ç) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on amendments in the legislation which may significantly affect the activities of the corporation	Corporate Governance Practices/ Brief Annual Report of the Board of Directors
d) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on significant lawsuits filed against the corporation and the possible results thereof	Corporate Governance Practices/ Brief Annual Report of the Board of Directors
e) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on the conflicts of interest of the corporation among the institutions that it purchases services on matters such as investment consulting and rating and the measures taken by the corporation in order to avoid from these conflicts of interest	Corporate Governance Practices/ Brief Annual Report of the Board of Directors
f) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on the cross ownership subsidiaries that the direct contribution to the capital exceeds 5%	There are no cross ownership relationships.
g) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on social rights and professional training of the employees and activities of corporate social responsibility in respect of the corporate activities that arises social and environmental results	General Assessment/ Human Resources and Training



3. STAKEHOLDERS	
3.1. Corporation's Policy on Stakeholders	
The name of the section on the corporate website that demonstrates the employee remedy or severance policy	https://www.isleasing.com.tr/investor-relations/corporate-governance/compensation-policy-for-employees/
The number of definitive convictions the company was subject to in relation to breach of employee rights	None.
The position of the person responsible for the alert mechanism (i.e. whistleblowing mechanism)	Audit Committee- Corporate Governance Committee
The contact detail of the company alert mechanism	Any conduct subject to reporting can be directly communicated by the related stakeholder to the respondents, Internal Audit, Investor Relations Department or the Company's Executive Management. Any such reports are forwarded to the Corporate Governance Committee and the Audit Committee.  Established within iş Leasing, the Ethics Line aims for stakeholders and other third parties to convey their observations and opinions to the Ethics Line representatives about the issues they think do not comply with the principles, and accordingly, to implement the relevant review procedures.  https://www.isleasing.com.tr/sustainability/etik/
3.2. Supporting the Participation of the Stakeholde	ers in the Corporation's Management
Name of the section on the corporate website that demonstrates the internal regulation addressing the participation of employees on management bodies	https://www.isleasing.com.tr/investor-relations/corporate-governance/stakeholders-policy/
Corporate bodies where employees are actually represented	Employee participation in management is provided through annual performance assessment meetings, the internal suggestion system, CEO messaging line, and the internal annual meetings.
3.3. Human Resources Policy	
The role of the board on developing and ensuring that the company has a succession plan for the key management positions	The role of the Board of Directors with respect to developing a succession plan for key managerial positions consists of the Company's organizational structure and existing practices; training the subordinate working under each managerial position for that relevant managerial position and considering each such individual as a management trainee; the Board of Directors is authorized to make the appointments to key management positions.
The name of the section on the corporate website that demonstrates the human resource policy covering equal opportunities and hiring principles. Also provide a summary of relevant parts of the human resource policy.	https://www.isleasing.com.tr/investor-relations/corporate-governance/ethical-principles/ https://www.isleasing.com.tr/investor-relations/corporate-governance/stakeholders-policy/
Whether the company provides an employee stock ownership program	None.
The name of the section on the corporate website that demonstrates the human resource policy covering discrimination and mistreatments and the measures to prevent them. Also provide a summary of relevant parts of the human resource policy.	https://www.isleasing.com.tr/investor-relations/corporate-governance/ethical-principles/ https://www.isleasing.com.tr/insan-kaynaklari/insan-kaynaklari-politikamiz/
The number of definitive convictions the company is subject to in relation to health and safety measures	None.
3.5. Ethical Rules and Social Responsibility	
The name of the section on the corporate website that demonstrates the code of ethics	https://www.isleasing.com.tr/investor-relations/corporate-governance/ethical-principles/
The name of the section on the company website that demonstrates the corporate social responsibility report. If such a report does not exist, provide the information	Sustainability on our Company's corporate website environmental, social and corporate governance issues. is included.
about any measures taken on environmental, social and corporate governance issues.	https://www.isleasing.com.tr/sustainability/ https://www.isleasing.com.tr/Sites/1/content/Surdurulebilirlik/2021/tr/index.html
Any measures combating any kind of corruption including embezzlement and bribery	Within the framework of international norms and national regulatory framework, the Company espouses it as an important principle to combat the laundering of proceeds of crime, corruption and similar crimes, and takes care to cooperate with other Association-member companies, other related organizations, institutions and authorities. To this end, the Company has internally published an "Anti-Bribery and Anti-Corruption Policy". The Company also takes necessary measures related to this matter and organizes training programs for employees. https://www.isleasing.com.tr/Sites/1/upload/files/RU%CC%88S%CC%A7VET_VE_YOLSUZLUKLA_MU%CC%88CADELE-968.pdf





4. BOARD OF DIRECTORS - I	
4. BOARD OF DIRECTORS - I	
4.2. Activity of the Board of Directors	
Date of the last board evaluation conducted	26.12.2023
Whether the board evaluation was externally facilitated	No
Whether all board members released from their duties at the GSM	Yes
Name(s) of the board member(s) with specific delegated duties and authorities, and descriptions of such duties	On March 28, 2023, our Company's Ordinary New members elected to office at the General Assembly Our Board of Directors has distributed duties among themselves; Mr. Nevzat Burak Seyrek as Chairman and Mr. Nevzat Burak Seyrek as Vice Chairman. Mr. Necati Çağlar for the Audit Committee.  In addition, for the Audit Committee, Mr. A. Botan Berker was elected as the committee chairman, Mr. Selim Yazıcı and Mr. Coşkun Cangöz were elected as committee members, for the Corporate Governance Committee, Mr. Selim Yazıcı was elected as the committee chairman, Mr. Coşkun Cangöz and Mr. Serdar Yücel were elected as committee members, for the Early Detection of Risk Committee Mr. Coşkun Cangöz is the chairman of the committee and A. Botan Berker and Serdar Yücel as a committee member have taken on a mission.
Number of reports presented by internal auditors to the audit committee or any relevant committee to the board	Internal Audit, Internal Control, Risk Management, Compliance and Regulations Department presented 21 reports to the Audit Committee, and 12 to the Committee of Early Detection of Risk.
	Kurumsal Yönetim Uygulamaları/Özet Yönetim Kurulu Faaliyet Raporu
Specify the name of the section or page number of the annual report that provides the summary of the review of the effectiveness of internal controls	Corporate Governance Practices/ Brief Annual Report of the Board of Directors
Name of the Chairman	Nevzat Burak Seyrek
Name of the CEO	U. Şafak Öğün
If the CEO and Chair functions are combined: provide the link to the relevant PDP announcement providing the rationale for such combined roles	The functions of the Chairman of the Board and the General Manager who is the Chief Executive Officer are fulfilled by different individuals.
Link to the PDP notification stating that any damage that may be caused by the members of the board of directors during the discharge of their duties is insured for an amount exceeding 25% of the company's capital	This information is provided in the section titled "Operating Principles of the Board of Directors" of the Corporate Governance Compliance Report which is incorporated in the annual report.
The name of the section on the corporate website that demonstrates current diversity policy targeting women directors	None.
The number and ratio of female directors within the Board of Directors	1 person, 11%

#### **4.3.** Composition of Board of Directors

Name, Surname of Board Member	Whether Executive Director Or Not	Whether Independent Director Or Not	The First Election Date To Board	Link To PDP Notification That Includes The Independency Declaration	Whether the Independent Director Considered By The Nomination Committee	Whether She/ He is the Director Who Ceased to Satisfy The Independence or Not	Whether The Director Has At Least 5 Years' Experience On Audit, Accounting And/Or Finance Or Not
NEVZAT BURAK SEYREK	Non-executive	Not independent director	25.03.2022				Yes
NECATİ ÇAĞLAR	Non-executive	Not independent director	18.08.2020				Yes
ÖMER KARAKUL	Non-executive	Not independent director	25.03.2022				Yes
MEHMET ŞENCAN	Non-executive	Not independent director	31.03.2023				Yes
UYGAR ŞAFAK ÖĞÜN	Executive	Not independent director	10.05.2021				Yes
AYŞE BOTAN BERKER	Non-executive	Independent director	23.03.2018	Provided in the Annual Report	Considered	No	Yes
SELİM YAZICI	Non-executive	Independent director	23.03.2018	Provided in the Annual Report	Considered	No	Yes
MEHMET COŞKUN CANGÖZ	Non-executive	Independent director	21.10.2021	Provided in the Annual Report	Considered	No	Yes
HÜSEYİN SERDAR YÜCEL	Non-executive	Not independent director	25.02.2022				Yes



4. BOARD OF DIRECTORS-II	
4.4. Meeting Procedures of the Board of Directors	
Number of physical board meetings in the reporting period (meetings in person)	4
Director average attendance rate at board meetings	100.00%
Whether the board uses an electronic portal to support its work or not	No
Number of minimum days ahead of the board meeting to provide information to directors, as per the board charter	Care is taken to provide the information and documents relevant to the Board of Directors meeting to all Board members at least 3 days in advance of the meeting date, as a rule.
The name of the section on the corporate website that demonstrates information about the board charter	The related information is provided in Article 11 of the Company's Articles of Association which is available on the corporate website, under the tab Investor Relations / Company Information.
Number of maximum external commitments for board members as per the policy covering the number of external duties held by directors	None.
4.5. Board Committees	
Page numbers or section names of the annual report where information about the board committees are presented	Corporate Governance Compliance Report / Number, Structure and Independence of the Board of Directors Committees
Link(s) to the PDP announcement(s) with the board committee charters	https://www.kap.org.tr/tr/Bildirim/363138

#### **Composition of Board Committees - I**

Names Of The Board Committees	Name Of Committees Defined As "Other" In The First Column	Name-Surname of Committee Members	Whether Committee Chair Or Not	Whether Board Member Or Not
Audit Committee		A. Botan BERKER	Yes	Board member
Audit Committee		Selim YAZICI	No	Board member
Audit Committee		M. Coşkun CANGÖZ	No	Board member
Corporate Governance Committee		Selim YAZICI	Yes	Board member
Corporate Governance Committee		M. Coşkun CANGÖZ	No	Board member
Corporate Governance Committee		H. Serdar YÜCEL	No	Board member
Corporate Governance Committee		Neslihan ORUÇ	No	Not a board member
Committee of Early Detection of Risk	·	M. Coşkun CANGÖZ	Yes	Board member
Committee of Early Detection of Risk		A. Botan BERKER	No	Board member
Committee of Early Detection of Risk		H. Serdar YÜCEL	No	Board member





4. BOARD OF DIRECTORS-III	
4.5. Board Committees - II	
Specify where the activities of the audit committee are presented in your annual report or website (Page number or section name in the annual report/website)	Corporate Governance Practices/Corporate Governance Compliance Report/Audit Committee
Specify where the activities of the corporate governance committee are presented in your annual report or website (Page number or section name in the annual report/website)	Corporate Governance Practices/Corporate Governance Compliance Report/Corporate Governance Committee
Specify where the activities of the nomination committee are presented in your annual report or website (Page	The functions of the Nomination Committee are fulfilled by the Corporate Governance Committee.
number or section name in the annual report/website)	Corporate Governance Practices/Corporate Governance Compliance Report/Corporate Governance Committee
Specify where the activities of the early detection of risk committee are presented in your annual report or website (Page number or section name in the annual report/website)	Corporate Governance Practices/Corporate Governance Compliance Report/Committee of Early Detection of Risk
Specify where the activities of the remuneration committee are presented in your annual report or website (Page	The functions of the Remuneration Committee are fulfilled by the Corporate Governance Committee.
number or section name in the annual report/website)	Corporate Governance Practices/Corporate Governance Compliance Report/Corporate Governance Committee
4.6. Financial Rights	
Specify where the operational and financial targets and their achievement are presented in your annual report (Page number or section name in the annual report)	Corporate Governance Practices/Brief Annual Report of the Board of Directors
Specify the section of website where remuneration policy for executive and non-executive directors are presented.	https://www.isleasing.com.tr/investor-relations/corporate-governance/remuneration-policy/
Specify where the individual remuneration for board members and senior executives are presented in your annual report (Page number or section name in the annual report)	Corporate Governance Practices/Corporate Governance Compliance Report / Financial Rights

#### **Composition of Board Committees - II**

Names Of The Board Committees	Name of committees defined as "Other" in the first column	The Percentage Of Non- executive Directors	The Percentage Of Independent Directors In The Committee	The Number Of Meetings Held In Person	The Number Of Reports On Its Activities Submitted To The Board
Audit Committee		100%	100%	4	Decisions passed by the committee are communicated, and information is provided verbally in BoD meetings.
Corporate Governance Committee		75%	50%	4	Decisions passed by the committee are communicated, and information is provided verbally in BoD meetings.
Committee of Early Detection of Risk		100%	50%	4	Decisions passed by the committee are communicated, and information is provided verbally in BoD meetings.



### STATEMENT OF COMPLIANCE WITH SUSTAINABILITY PRINCIPLES

#### istanbul, 27.02.2024

#### To the Board of Directors of İş Finansal Kiralama A.Ş.

İş Leasing acts with the target of surpassing the regulatory requirements, particularly the matters specified in the Sustainability Principles Compliance Framework of the Capital Markets Board of Türkiye (CMB).

Many of the activities İş Leasing undertakes in relation to sustainability coincide with the principles set forth in the "Sustainability Principles Compliance Framework" enforced by the CMB in 2020. In this scope, İş Leasing achieved compliance with part of the principles covered in the optional "Sustainability Principles Compliance Framework" developed by the CMB approach. Full compliance could not be achieved with some of the principles yet due to various reasons such as the difficulties in practice, uncertainties in overall national and international arena, incompatibility of certain principles with the Company's existing structure, and the fact the compliance principles will be determined according to findings from studies that are currently in progress.

To contribute to our Company's goal to generate sustainable value, maximum compliance is targeted to be attained in the future with the principles with which full compliance has not yet been achieved. To this end, sustainability activities are carried on under the supervision of our Committee.

Accordingly, the Statement of Compliance with Sustainability Principles for 2023 operating period is presented in the Appendix, which incorporates the implemented and unimplemented aspects of the said principles and which has been prepared in line with our Company's priorities in this respect.

We have reviewed the Sustainability Principles Compliance Report that has been prepared for inclusion within the Company's annual report as per the Sustainability Principles. As a result of our assessment, the said Report has been found to be in conformity with our statement above, and presented for your information.

#### Sincerely,

İş Finansal Kiralama A.Ş. Corporate Governance Committee

> Serdar YÜCEL Member

M.Coşkun CANGÖZ Member Prof. Dr. Selim Yazıcı Chairman



# SUSTAINABILITY PRINCIPLES COMPLIANCE REPORT

Only one of the options in the compliance status field will be selected. Selection is required for each row. When "Yes" or "Partial" is selected, the "Report Information on Publicly Disclosed Information" field must be filled. The extent to which the information is presented, Consolidated or solo, should also be specified in the "Description" field.

	S	tatus of C	omplia	nce		Link				
Principle	Yes	Partially	No	Irrelavant	- Explanation	Lilik				
A. General Principles	A. General Principles									
Al. Strategy, Policy and Goals										
ESG priority issues, risks and opportunities have been determined by the Corporation's Board of Directors.	X				It is available in the Sustainability section of the Company website.	https://www.isleasing.com. tr/sustainability/				
ESG policies (e.g., Environmental Policy, Energy Policy, Human Rights and Employee Policy etc.) have been prepared and disclosed to the public by the Corporation's Board of Directors.	X				It is available in the Sustainability section of the Company website.	https://www.isleasing.com. tr/sustainability/				
Corporation Strategy in compliance with ESG policies has been determined and publicly disclosed.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:29				
A2. Implementation/Monitoring										
A2.1. Committees/units in charge of implementation of ESG policies and the highest-level officials in the corporation related to ESG issues and their duties have been identified and disclosed to the public.	X				It is available in the Sustainability section of the Company website.	https://www.isleasing.com. tr/sustainability/				
A2.1. Activities carried out under the policies by the responsible committee and/or unit have been reported to the Board of Directors at least once a year.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:31				



# SUSTAINABILITY PRINCIPLES COMPLIANCE REPORT

Point de la	S	tatus of C	omplia	nce	Eurlanat .	15-la
Principle	Yes	Partially	No	Irrelavant	- Explanation	Link
A2.2. In line with the ESG goals; implementation and action plans have been prepared and disclosed to the public.		X			It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:29-30
A2.3. The ESG Key Performance Indicators (KPI) and the level of achieving these indicators on a yearly basis have been disclosed to the public.		X			Performance indicators are presented comparatively on a yearly basis in the sustainability report. However, there are no comparable and verifiable local or international sector benchmarks for the indicators shared with the public.  It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:42-44, 68-69
A2.4. Activities aimed to improve the sustainability performance in relation with business processes or products and services have been disclosed to the public	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:29
A3. Reporting						
A3.1. In the annual reports, information regarding the sustainability performance, targets and actions of the Corporation has provided in an understandable, accurate and sufficient manner.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:32-34





Principle	Status of Compliance								
	Yes	Partially	No	Irrelavant	Explanation	Link			
A3.2. The Corporation has provided information as to with which of the United Nations (UN) 2030 Sustainability Development Goals, its activities are related.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:14-15, 33			
A3.3. Lawsuits filed and/or completed against ESG issues and cases that are significant in terms of ESG policies and/or that will significantly affect activities have been disclosed to the public.	X				There are no lawsuits filed and/or finalized against our Company on environmental, social and corporate governance issues.	https://www.isleasing.com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:57 https://www.isleasing.com. tr/sustainability/			
A4. Verification									
A4.1. The Corporation's ESG Key Performance metrics have been verified and publicly disclosed by an independent third party.			Χ		Environmental and Social performance indicators have not yet been verified by an independent third party organization.				
B. ENVIRONMENTAL PRINCIPLES									
B1. The Corporation has declared its policies and practices, action plans, and environmental management systems (known as ISO 14001 standard) and programs.		X			It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:33-34			
B2. The scope of the report, the reporting period, the reporting date, and the limitations regarding the reporting conditions have been disclosed to the public regarding the environmental reports prepared to provide information on environmental management.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:41-43			



# SUSTAINABILITY PRINCIPLES COMPLIANCE REPORT

Principle	Status of Compliance				Funlamation	Link
	Yes	Partially	No	Irrelavant	Explanation	LIIIK
B4. Environmental goals included in the rewarding criteria within the scope of performance incentive systems on the basis of stakeholders (such as members of the Board of Directors, managers and employees) have been disclosed to the public.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:46-50
B5. The Corporation has disclosed to the public how the priority environmental issues are integrated into business objectives and strategies.	Х				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:14-17, 33
B7. The Corporation has publicly disclosed how environmental issues are managed and integrated into business objectives and strategies throughout the corporation value chain, including the operational process, including suppliers and customers.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:14-17
B8. The Corporation has disclosed to the public whether the corporate is involved in the policy-making processes of organizations on the environment and non-governmental organizations and collaborations with these institutions and organizations.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:24
B9. In the light of environmental indicators [Greenhouse gas emissions {Scope-1 (Direct), Scope-2 (Energy indirect), Scope-3 (Other indirect)]], air quality, energy management, water and waste water management, waste management, biodiversity effects]., information on environmental impacts has periodically disclosed to the public in a comparable manner.		X			It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:42-44





	S	tatus of C	omplia	nce			
Principle	Yes	Partially	No	Irrelavant	- Explanation	Link	
B10. Details of the standards, protocols, methodologies, and base year employed for collection and calculation of its data have been disclosed to the public.		Х			It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:42-44	
B11. The Corporation has disclosed to the public the increase or decrease in environmental indicators for the report year comparison with past years.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.  https://www.isleasincom.tr/Sites/1/conte Sustainability/2022/leasing_srdr_2022_e Page:68-69		
B12. Short and long-term targets have been determined to reduce the corporate's environmental impacts, and the improvement of these targets and the targets determined in previous years has been disclosed to the public.			X		It will be assessed in the following period.		
B13. The Corporation has prepared its strategy and actions for fight against climate crisis and the planned actions have been disclosed to the public.		X			It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:39	
B14. Programs or procedures have been established and disclosed to the public aiming to prevent or minimize the potential negative effects of its products and/or services on the environment.		X			A list of "Non-Financed Activities" has been published by our Company and investments for the activities included in this list are not financed.	https://www.isleasing.com. tr/sustainability/	



Principle	S	tatus of C	omplia	nce	Emlanation	Link	
Principle	Yes	Partially	No	Irrelavant	Explanation	LINK	
B14.The Corporation has taken actions to reduce greenhouse gas emissions of third parties (e.g., suppliers, subcontractors, dealers, etc.) and these actions have been disclosed to the public.			X		Actions to reduce the amount of greenhouse gas emissions of third parties will be evaluated in the following period.		
B15. The Corporation has disclosed to the public the projects implemented and the initiatives entered for reduction of its environmental impact, as well as their environmental benefits and cost savings.		X			It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.  Environmental benefits/ gains and cost savings will be measured and disclosed in the following period.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:14-17, 29-30, 32-34	
B16. The Corporation's energy consumption (natural gas, diesel, gasoline, LPG, coal, electricity, heating, cooling, etc.) data have been disclosed to the public as Scope-1 and Scope-2.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:42	
B17. Public disclosure has been made about the electricity, heat, steam, and cooling produced in the reporting year.	×				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:44	
B18. Energy projects has been carried out and works on increasing the use of renewable energy sources, and transition to zero or low carbon electricity have been disclosed to public.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:28-30	



	S	tatus of C	omplia	nce		
Principle	Yes	Partially	No	Irrelavant	- Explanation	Link
B19. Renewable energy generation and consumption data have been disclosed to public.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:39-40
B20. The Corporation has conducted energy efficiency projects, and has disclosed the resulting reduction in energy consumption and emission due to its projects.		X			It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.  The Company became carbon neutral by zeroing its 2021 and 2022 carbon emissions from operational activities with its contribution to sustainable energy sources.  The calculation of emission reduction from leasing activities will be evaluated in the following period.	https://www.isleasing.com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:39-44 https://www.isleasing.com. tr/sustainability/
B21. Water consumption, if any, amounts of water drawn, recycled, and discharged from underground or above ground, its sources and procedures have been disclosed to the public.			X		It will be assessed in the following period.	
B22. The Corporation has disclosed whether its operations or activities are included in any carbon pricing system or not (Emission Trade System, Cap & Trade or Carbon Tax).			X		It will be assessed in the following period.	



Principle	S	tatus of C	omplia	nce	Fundament's se	Link	
Principle	Yes	Partially	No	Irrelavant	- Explanation	Link	
B23. Carbon credit data					iş Leasing's emissions for	https://www.isleasing.com. tr/sustainability/	
accumulated or bought in the reporting period has been disclosed.		X			2021-2022 were zeroed by purchasing 907 tons of carbon credits.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:41	
B24. If carbon pricing is applied in the corporation, the details regarding carbon pricing has been disclosed to the public.			X		It will be assessed in the following period.		
B25. The platforms where environmental information are shared, have been disclosed to the public.		X			It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:41-44	
C. SOCIAL PRINCIPLES							
C1. Human Rights and Employee R	ights						
C1.1. The Corporate Human Rights and Employee Rights Policy has been established covering the Universal Declaration of Human Rights, ILO Conventions ratified by Turkey and other relevant legislation, those responsible for the implementation of the aforesaid policy have been determined and the policy and those responsible have been disclosed to the public.		Х			It is available on our Company's website.  The roles and responsibilities regarding the implementation of the policy will be evaluated in the following period.	https://www.isleasing. com.tr/human-resources/ human-resources-policy/ https://www.isleasing. com.tr/investor-relations/ corporate-governance/ stakeholders-policy/	
C1.2. Considering the supply and value chain effects, fair labor, improvement of working standards, employment of women and social inclusion issues (such as non-discrimination towards gender, race, religion, language, marital status, ethnic identity, sexual orientation, gender identity, family responsibilities, union activities, political opinion, disability, social and cultural differences, etc.) has included in corporation's policy on employee rights.	Х				It is available on our Company's website.	https://www.isleasing. com.tr/investor-relations/ corporate-governance/ ethical-principles/	



	S	tatus of C	omplia	nce		
Principle	Yes	Partially	No	Irrelavant	- Explanation	Link
C1.3. The corporation has disclosed measures taken along the value chain for the sake of supervision and protection of rights/equal opportunities for minorities or certain population segments vulnerable to economic, environmental and social factors (low-income segments, women, etc.).		X			İşleasing became one of the signatories of the Women's Empowerment Principles (WEPs) in 2022. We aim to increase our membership activities in associations, institutions and organizations that try to develop solutions by focusing on different areas in our sustainability priorities. In this context, iş Leasing became a member of the 30% Club in 2023 and aims to complete its SDG Map Turkey and UNGC - CEO Water Mandate memberships as soon as possible.	https://www.isleasing.com. tr/membership/ https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:24
C1.4. Developments relating to applications aiming to prevent and correct discrimination, inequality, breaches of human rights, forced and child labor have been disclosed to the public.		X			Regulations on child labor are included in the 2022 Sustainability Report.  It is included in the 2022 Sustainability Report.  It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:49



Dringinla	S	tatus of C	omplia	nce	Evalenation	Link
Principle	Yes	Partially	No	Irrelavant	- Explanation	Link
C1.5. The corporate has disclosed its policies regarding investments in employees (training and development policies), compensations, fringe benefits, unionization rights, work/life balance solutions and talent management in the employee rights policy.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:46-50
C1.5. The corporate has determined dispute resolution processes through the establishment of mechanisms for resolution of employee complaints and disputes.	X				It is available on our Company's website.	https://www.isleasing. com.tr/investor-relations/ corporate-governance/ stakeholders-policy/ https://www.isleasing. com.tr/investor-relations/ corporate-governance/ remuneration-policy/
C1.5. The corporation has disclosed to the public the activities aimed at employee satisfaction within the reporting period.	X				It is available on our Company's website.	https://www.isleasing. com.tr/investor-relations/ corporate-governance/ compensation-policy-for- employees/ https://www.isleasing. com.tr/investor-relations/ corporate-governance/ ethical-principles/
C1.6. Occupational health and safety policies have been established and disclosed to the public.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:50
C1.6. The corporation has disclosed actions and measures taken for protection of health and against occupational accidents, and occupational accident statistics.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:50
C1.7. Personal data protection and data security policies are established and disclosed to the public.	X				It is available on our Company's website.	https://www.isleasing. com.tr/kisisel-verilerin- korunmasi/



	S	tatus of C	omplia	nce		1 to L	
Principle	Yes	Partially	No	Irrelavant	- Explanation	Link	
C1.8. Ethics policy is formulated and disclosed to the public.	Х				It is available on our Company's website.	https://www.isleasing. com.tr/investor-relations/ corporate-governance/ ethical-principles/	
C1.9. The activities related to social investment, social responsibility, financial inclusion and access to finance have been disclosed.	X		It is also included in the 2023 Sustainability Report, which is planned to be			https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:51	
C1.10. Information meetings and training programs have been organized for employees on ESG policies and practices.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:47-48	
C2. Stakeholders, International Star	ndards a	and Initiati	ves				
C2.1 A customer satisfaction policy regarding the management and resolution of customer complaints has been prepared and disclosed to the public.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:21	
C2.2 Information about the communication with the Stakeholders (which stakeholder, subject and frequency) has been disclosed to the public.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:23	
C2.3 The corporation has disclosed the international reporting standards it has adopted.	ne international			It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ 'leasing_srdr_2022_en.pdf Page:70-76		



Dringinle	S	tatus of C	omplia	nce	Evalenation	Link	
Principle	Yes	Partially	No	Irrelavant	Explanation	LINK	
C2.4. The corporation has disclosed to the public the principles adopted, international organizations it has signed or enrolled in, committees and principles regarding sustainability.	Χ	Sustainability Report. It is also included in the		It is also included in the 2023 Sustainability Report, which is planned to be	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:24 https://www.isleasing.com. tr/sustainability/		
C2.5. The corporation has made improvements and conducted studies to be included in the sustainability indexes of Borsa Istanbul and/or international index providers.		X			İş Leasing was included in the BIST Sustainability Index on July 1, 2023.	https://www.refinitiv.com/ en/sustainable-finance/ esg-scores	
D. CORPORATE GOVERNANCE PRI	NCIPLE	S					
D1. The corporation has consulted with the stakeholders in the determination of measures and strategies in the sustainability field.	X				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:35-37	
D2. Social responsibility projects, awareness activities, and training to raise awareness about sustainability and its importance have been carried out.	reness activities, and in the initial in the initial in the initial in the initial in the initial in the initial in the initial in the initial in the initial in the initial in the initial initial in the initial initial in the initial init				It is included in the 2022 Sustainability Report. It is also included in the 2023 Sustainability Report, which is planned to be published in 2024.	https://www.isleasing. com.tr/Sites/1/content/ Sustainability/2022/is_ leasing_srdr_2022_en.pdf Page:51-52	





# DECLARATION OF AUDIT COMMITTEE ON INTERNAL CONTROL ENVIRONMENT

İş Finansal Kiralama A.Ş.

Declaration of Audit Committee on Internal Control Environment

İş Leasing has regulated the fundamental duties, authorities and responsibilities regarding its risk management and internal control activities via the "Internal Controland Risk Management Activities Procedure" and "Internal Audit Activities Procedure", approved and released by the Board of Directors. The Board of Directors has appointed the Audit Committee to monitor, evaluate and manage the activities carried out under internal control and internal audit procedures.

The internal control system of the company targets to establish and maintain a company-wide internal control culture internalized by all employees, as a contributing approach covering all operations. The internal audit system on the other hand, comprises the identification and application of precautions designed to eliminate factors threatening, endangering or having the probability to endanger assets, data, information and personnel safety; and to ensure the compliance of company operations to legal and internal regulations. Through its risk based audit approach, the Internal Control and Risk Management Department and Internal Audit Department, which are reporting to the Board of Directors via the Audit Committee, assures the implementation of above referred actions by contributing to the formation, development and improvement of a company-wide risk culture.

The procedures regarding company operations, work flows, segregation of duties, authorizations and limits are continually reviewed and updated in parallel with changing conditions, risks and needs. Activity work flows incorporate complete and adequate controls addressing identified risks, hereby allowing a controlled execution of operations. Functional segregation of duties, transaction approval authorizations and limits, system controls, post transaction controls and other transaction specific controls ensure the execution of activities continuously in an efficient, correct and safe manner.

The facts, arguments and suggestions determined through the auditing activity of the Internal Control and Risk Management Department and Internal Audit Department are first communicated and evaluated with the related executing parties. By this token, preemptive and complementary measures are implemented swiftly while accommodating and applicable solutions are introduced. All this activity is monitored closely and evaluated by the Internal Control and Risk Management Department and Internal Audit Department as well as the executing parties.

The Audit Committee periodically evaluates the effectiveness of the internal control system and the results of internal control activities through internal audit reports prepared by the Internal Audit and Risk Management Department and Internal Audit Department; and shares its suggestions regarding the measures to be taken in relation to the reported findings with the Board of Directors. In the light of all these considerations, the Committee has not detected any downside effect regarding the efficiency of company's internal control system and results of internal control operations, and has concluded that it is duly acted.

İstanbul, 02.02.2024

President of Audit Committee and Board Member

A. Botan BERKER

Audit Committee and Board Member Selim Yazıcı

Audit Committee and Board Member **M. Coşkun CANGÖZ** 



### AGENDA OF GENERAL ASSEMBLY

#### CONCERNING THE ORDINARY ASSEMBLY MEETTING OF İŞ FİNANSAL KİRALAMA ANONİM ŞİRKETİ TO BE HELD ON 28 MARCH 2024

#### **AGENDA**

- 1. Opening and forming of the meeting's Presidential Board;
- 2. Reading and discussing the Board of Directors' Annual Report, Declaration of Compliance on Corporate Governance Principles and Independent Auditor Report relating to 2023 activities and operations;
- 3. Reading, discussing and approval of Financial Statements of 2023;
- 4. Release of the Directors;
- **5.** Discussing and deciding the Profit Distribution Proposal of the Board of Directors, determining the Profit Distribution Date;
- **6.** Election of Directors and determination of their term of office, and information of the shareholders about the outside duties and jobs of the Directors and their justification, according to the existing registered Articles of Association and subject to the approvals;
- 7. Determination of remunerations payable to the Directors;
- **8.** Giving permission to persons named by the relevant applicable laws for performance of the transactions referred to in articles 395 and 396 of the Turkish Commercial Code;
- 9. Giving information about the transactions mentioned in article 1.3.6 of the Corporate Governance Principles;
- 10. Election of Independent Audit Firm;
- 11. Informing the General Assembly about the donations made in 2023;
- **12.** Determination of the upper limit for donations to be made within the year 2024 pursuant to 5<sup>th</sup> paragraph of article 19 of the Capital Markets Law.

Venue of Meeting: İş Kuleleri 34330 İş Bankası Oditoryum Binası 4.Levent-İstanbul

Date of Meeting : 28 March 2024, 10:00 hours





### PROFIT DISTRIBUTION PROPOSAL

2. Ger	d in/Issued Share Capital  neral Legal Reserves (According to Statutory Records nation on profit distribution privileges according to A  Profit for he Period	Articles of Association  As per SPK	695,302,645 88,292,251 As per Statutory Books		
Inform	nation on profit distribution privileges according to A	Articles of Association  As per SPK			
	Profit for he Period	As per SPK	As per Statutory Books		
3. F			As per Statutory Books		
3. F			As per Statutory Books		
		2,604,574,872	1,242,921,405		
4. T	axes ( - ) (**)	837,515,162	382,894,162		
5. N	Net Profit for he Period ( = )	1,767,059,710	860,027,243		
6. F	Previous Years' Losses ( - )	-	-		
7.	General Legal Reserve ( - )	43,001,362	43,001,362		
8. 1	NET DISTRIBUTABLE PROFIT (=)	1,724,058,348	817,025,881		
9.	Donation Made During the Year ( + )	5,290,485			
	Net Distributable Profit determined with the addition of donations made during the year	1,729,348,833			
F	irst Dividend to Shareholders				
11. —	-Cash	-			
	-Stocks	-			
12.	- Total  Dividends to Holders of Preferred Shares	-			
	Other Dividend	<u> </u>			
13	To Board of Directors,	_			
	To Employees, To Persons other than Shareholders				
14.	Dividend to Holders of Usufruct Shares	-			
<b>15.</b> S	Second Dividend to Shareholders	-			
16.	General Legal Reserves	-			
<b>17.</b> S	Statutory Reserves	-	-		
18.	Other Reserves	-	-		
19. E	EXTRAORDINARY RESERVES	1,724,058,348	817,025,881		

#### 20. Other Sources Planned to be Distributed (\*)

(\*) It has been considered by the Banking Regulation and Supervision Agency that the income amounts related to deferred tax assets cannot be qualified as cash or internal resources, and therefore, the part of the period profit arising from the aformentioned assets should not be subject to profit distiribution and capital increase. Therefore the deferred tax income amounting TL 224.768.289, which is included to the net profit for the period is booked within the extraordinary reserves amounting TL 1.724.058.348.

	İŞ FİNANSAL KİRALAMA A.Ş. 2023 DIVIDEND RATE TABLE										
			IVIDEND	TOTAL DIVIDEND / NET DISTRIBUTABLE PROFIT FOR THE PERIOD	DIVIDEND FOR NOMINAL S						
	GROUP	GROUP CASH BONUS (THOUSAND TL) (TOHUSAND TL)		RATE (%)	AMOUNT (TOHUSAND TL)	RATE (%)					
	А	-	-	-	-	-					
GROSS	В		-	-	-	-					
	TOTAL	-	-	-	-	-					



## **BOARD DECISION REGARDING FINANCIAL STATEMENTS**

İstanbul, 31 January 2024

To the Board of Directors of İŞ FİNANSAL KİRALAMA A.Ş.

I submit the subjects regarding the approval and disclosure of the audited consolidated financial statements and notes for the period 01.01.2023 – 31.12.2023 for your approval.

Necati ÇAĞLAR

Vice President

U. Şafak ÖĞÜN

Member

U. Şafak ÖĞÜN General Manager

It is decided to admit the Head Office's proposal above.

**Decision Number: 3125** Decision Date: 31.01.2024

> N. Burak SEYREK Chairman

Mehmet ŞENCAN Member

> Selim YAZICI Member

M. Coşkun CANGÖZ Member

Ömer KARAKUŞ Member

A. Botan BERKER Member

H. Serdar YÜCEL Member



### **AUDIT COMMITTEE DECISION**

**İŞ FİNANSAL KİRALAMA A.Ş. AUDIT COMMITTEE** 

**Decision No: 242** 

Decision Date : 31.01.2024

Decision No : 2024.242

Meeting Hour : 11:00

Agenda Item No : 2<sup>nd</sup>

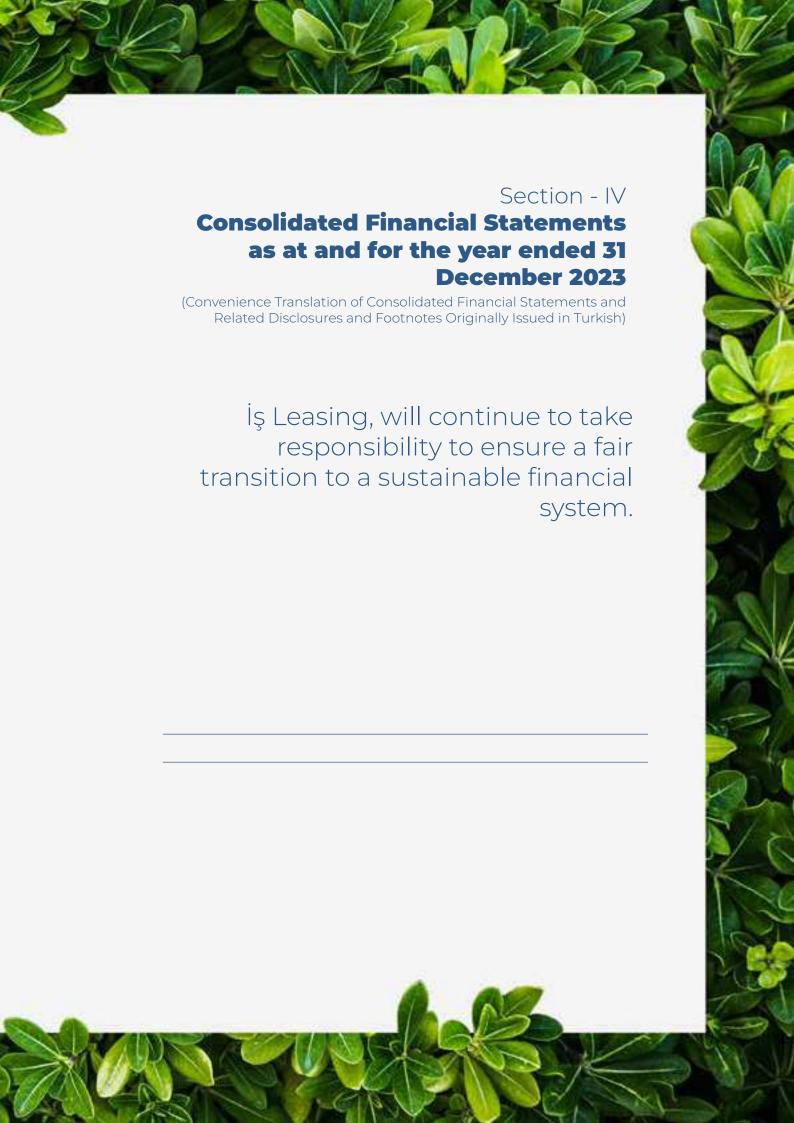
SUBJECT: Regarding consolidated financial statements of the period 01.01.2023 - 31.12.2023

We confirm that the consolidated financial statements and footnotes of the Company pertaining to the period 01.01.2023 – 31.12.2023 which have been subject to an independent audit are accurate and that they have been prepared in accordance with the relevant legislation as well as with generally accepted accounting principles and standards. We have also consulted with the executives in charge of the company during our audit. We deem it appropriate to submit the said financial statements and their footnotes to the Board of Directors for approval and public disclosure.

A. Botan BERKER Chairman of Committee Selim YAZICI Member M. Coşkun CANGÖZ Member









### INDEPENDENT AUDITOR'S REPORT



Convenience Translation of the Independent Auditors' Report Originally Prepared and Issued in Turkish

**Independent Auditor's Report** 

To the Shareholders of İş Finansal Kiralama A.Ş.

**Report on the audit of the Financial Statements** 

#### **Opinion**

We have audited the accompanying consolidated statement of financial position of İş Finansal Kiralama A.Ş. ("the Company"), and its subsidiary (all together referred to as "the Group"), which comprise the consolidated statement of balance sheet as at December 31, 2023 and the consolidated statement of profit or loss, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in shareholders' equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2023 and its consolidated financial performance and consolidated cash flows for the year then ended in accordance with the Communique on Financial Leasing, Factoring and Uniform chart of Accounts which shall be applied by Finance Companies published in Official Gazette dated December 24, 2013 and numbered 28861 and Regulation, Communique and Circular on Accounting Policies of Financial Leasing, Factoring, Financing and Saving Finance Companies and their Financial Statements and announcements published by the Banking Regulation and Supervision Authority ("BRSA") together referred as "BRSA Accounting and Financial Reporting Legislation" which includes provisions of Turkish Financial Reporting Standards ("TFRS") for the matters which are not regulated by the aforementioned regulations.

#### **Basis for opinion**

We conducted our audit in accordance with Independent Auditing Standards (InAS) which are part of the Turkish Auditing Standards as issued by the Public Oversight Accounting and Auditing Standards Authority of Turkey (POA). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Code of Ethics for Independent Auditors (Code of Ethics) as issued by the POA, and we have fulfilled our other ethical responsibilities in accordance with the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements. These matters were addressed in the context of our audit of the consolidated financial statements as a whole and in forming our opinion thereon, we do not provide a separate opinion on these matters.







Key audit matter	How our audit addressed the key audit matter
Accounting of TFRS 9 "Financial Instruments" standard and recognition of impairment on financial assets and related important disclosures	
As presented in disclosure 3, 8 and 9, the Group recognizes expected credit loses fot the financial assets. We considered the impairment of financial assets as a key audit matter due to:  - Financial assets in balance sheet and off-balance sheet that are subject to expected credit loss calculation is material for the consolidated financial statements Complex and compherensive requirements of TFRS 9 - The policies that is established by the Group management to calculate the expected credit loses has the legislation and other required risks - The new, important and complex judgments and estimations in the calculation of expected credit loses and - The complex disclosure requirement of TFRS.	<ul> <li>Evaluating the appropriateness of accounting policies based on requirements of TFRS 9, and global and local requirements</li> <li>Evaluating the reasonableness of management's key estimates and judgements in expected credit loss calculations, through selection of methods, models, assumptions and data sources and evaluating the appropriateness of accounting policies based o the requirements of TFRS 9, our business understanding and industry practice</li> <li>Involving Financial risk management specialists to challenge significant assumptions / judgements relating to credit risk grading, significant increase in credit risk, definition of default probability of default, macroeconomic variables, and recovery rates</li> <li>Assessing the completeness, accuracy and relevance of the data used for the calculation of expected credit loss</li> <li>Testing mathematical accuracy of Expected credit loss by using samples.</li> <li>Evaluating the reasonableness and the accuracy of postmodel adjustments.</li> </ul>

#### Responsibilities of management and those charged with governance for the consolidated financial statements

Group Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with "BRSA Accounting and Financial Reporting Legislation", and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance is responsible for overseeing the Group's financial reporting process.



### INDEPENDENT AUDITOR'S REPORT



#### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with InASs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with InASs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtian sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible or the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.







We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Reports on independent auditor's responsibilities arising from other regulatory requirements

- 1. Auditos' report on Risk Management System and Committee prepared in accordance with paragraph 4 of Article 398 of Turkish Commercial Code ("TCC") 6102 is submitted to the Board of Directors of the Company of January 31, 2024.
- 2. In accordance with Article 402 paragraph 4 of the Turkish Commercial Code ("TCC"); no significant matter has come to our attention that causes us to believe that the Company's bookkeeping activities for the period January 1 December 31, 2023 are not in compliance with the TCC and provisions of the Company's articles of association in relation to financial reporting.
- 3. In accordance with Article 402 paragraph 4 of the TCC; the Board of Directors submitted to us the necessary explanations and provided required documents within the context of audit.

The partner in charge of the audit resulting in this independent auditor's report is Fatma Ebru Yücel.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi

A member firm of Ernst & Young Global Limited

Fatma Ebru Yücel, SMMM

Partner

January 31, 2024 İstanbul, Turkey



#### CONSOLIDATED STATEMENT OF FINANCIAL POSITION (BALANCE SHEET) AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

	ASSETS				Audited rrent Period ember 2023			Audited Prior Period 31 December 2022
		Notes	TL	FC	TOTAL	TL	FC	TOTAL
l.	CASH, CASH EQUIVALENTS and CENTRAL BANK	4	940,853	1,572,058	2,512,911	178,236	184,479	362,715
П	FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (Net)	5	24,328	-	24,328	-	-	-
III.	DERIVATIVE FINANCIAL ASSETS	6	-	83,917	83,917	-	4,207	4,207
IV.	FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME (Net)	7	2,228,384	-	2,228,384	1,088,210	-	1,088,210
v.	FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net)		25,132,703	20,180,155	45,312,858	17,943,268	14,734,655	32,677,923
5.1	FACTORING RECEIVABLES	8	18,941,882	3,213,355	22,155,237	13,497,715	2,134,009	15,631,724
5.1.1	Discounted FACTORING RECEIVABLES (Net)		7,815,427	194,938	8,010,365	5,202,741	58,068	5,260,809
5.1.2	Other FACTORING RECEIVABLES		11,126,455	3,018,417	14,144,872	8,294,974	2,075,941	10,370,915
5.2	Savings Financing Receivables		-	-	-	-	-	-
5.2.1	From the Savings Fund Pool		-	-	-	-	-	-
5.2.2	From equity		-	-	-	-	-	-
5.3	Financing loans		-	-	-	-	-	-
5.3.1	Consumer Loans		-	-	-	-	-	-
5.3.2	Credit Cards		-	-	-	-	-	-
5.3.3	Installment Commercial Loans		-	-	-	-	-	-
5.4	Lease Receivables (Net)	9	6,181,132	17,130,631	23,311,763	4,591,587	12,670,758	17,262,345
5.4.1	Finance Lease Receivables		8,658,729	18,947,202	27,605,931	6,369,797	13,912,460	20,282,257
5.4.2	Opeerational Lease Receivables		-	-	-	-	-	-
5.4.3	Unearned Income (-)		2,477,597	1,816,571	4,294,168	(1,778,210)	(1,241,702)	(3,019,912)
5.5	Other Financial Assets Measured at Amortised Cost		-	-	-	-	-	-
5.6	Non-Performing Loans	8,9	746,915	462,802	1,209,717	498,517	461,641	960,158
5.7	Expected Credit Loss (-) / Specific Provisions (-)		737,226	626,633	1,363,859	(644,551)	(531,753)	(1,176,304)
VI.	EQUITY INVESTMENTS		-	-	-	-	-	-
6.1	Investments in Associates (Net)		-	-	-	-	-	-
6.2	Subsidiaries (Net)		-	-	-	-	-	-
6.3	Joint Ventures (Net)		-	-	-	-	-	-
VII.	TANGIBLE ASSETS (Net)	11	34,179	-	34,179	46,547	-	46,547
VIII.	INTANGIBLE ASSETS (Net)	12	28,420	-	28,420	13,208	-	13,208
IX.	INVESTMENT PROPERTY (Net)		-	-	-	-	-	-
x.	CURRENT TAX ASSET	21	239	-	239	292	-	292
XI.	DEFERRED TAX ASSET	13	257,835	-	257,835	165,380	-	165,380
XII.	OTHER ASSETS	15	282,978	789,065	1,072,043	301,165	1,669,672	1,970,837
	SUBTOTAL		28,929,919	22,625,195	51,555,114	19,736,306	16,593,013	36,329,319
XIII.	ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS (Net)	14	2,432	-	2,432	760	-	760
13.1	Held for Sale		2,432	-	2,432	760	-	760
13.2	DisCONTINUED Operations		-	-	-	-		
	TOTAL ASSETS		28,932,351	22,625,195	51,557,546	19,737,066	16,593,013	36,330,079

The accompanying notes are an integral part of these financial statements.





#### CONSOLIDATED STATEMENT OF FINANCIAL POSITION (BALANCE SHEET) AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

	Audit Current Peri IABILITIES 31 December 20				Audited Prior Period 31 December 2022			
		Notes	TL	FC	TOTAL	TL	FC	TOTAL
ı.	FUNDS BORROWED	16	18,482,860	20,978,447	39,461,307	14,025,496	13,704,727	27,730,223
II.	FACTORING PAYABLES		-	_	_		_	-
III.	LIABILITIES FROM THE SAVING FUND POOL		-	_	-	-	_	
IV.	LEASE PAYABLES	18	6,455	-	6,455	4,569	-	4,569
v.	SECURITIES ISSUED (Net)	19	3,745,276	_	3,745,276	3,410,633	-	3,410,633
VI.	FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS		-	-	-	-	-	-
VII.	DERIVATIVE FINANCIAL LIABILITY	6	-	5,837	5,837	-	67,840	67,840
VIII.	PROVISIONS	20	72,394	27,191	99,585	36,564	13,940	50,504
8.1	Restructuring Provisions		-	-	-	-	-	-
8.2	Reserves For Employee Benefits		65,998	-	65,998	34,273	-	34,273
8.3	General Provisions		-	-	-	-	-	-
8.4	Other Provisions		6,396	27,191	33,587	2,291	13,940	16,231
IX.	CURRENT PERIOD TAX LIABILITY	21	297,849	-	297,849	116,648	-	116,648
x.	DEFERRED TAX LIABILITY		-	-	-	-	-	
XI.	SUBORDINATED LOANS		-	-	-	-	-	
XII.	OTHER LIABILITY	17	418,235	753,102	1,171,337	229,207	976,410	1,205,617
	SUBTOTAL		23,023,069	21,764,577	44,787,646	17,823,117	14,762,917	32,586,034
XIII.	PAYABLES RELATED TO ASSETS FOR SALE AND DISCONTINUED OPERATIONS (Net)		-	-	-	-	-	
13.1	Held For Sale		-	-	-	-	-	-
13.2	DisCONTINUED Operations		-	-	-	-	-	
XIV.	SHAREHOLDER'S EQUITY		6,769,900	-	6,769,900	3,744,045	-	3,744,045
14.1	Paid-in Capital	23	695,303	-	695,303	695,303	-	695,303
14.2	Capital Reserves	23	1,763	-	1,763	1,763	-	1,763
14.2.1	Share Premiums		-	-	-	-	-	
14.2.2	Share Cancellation Profits		-	-	-	-	-	
14.2.3	Other Capital Reserves		1,763	-	1,763	1,763	-	1,763
14.3	Accumulated Other Comprehensive Income or Loss Not Reclassified Through Profit or Loss	23	1,843,962	-	1,843,962	946,809	-	946,809
14.4	Accumulated Other Comprehensive Income or Loss Reclassified Through Profit or Loss		-	-	-	-	-	-
14.5	Profit Reserves	24	1,783,089	-	1,783,089	954,367	-	954,367
14.5.1	Legal Reserves		111,904	-	111,904	80,210	-	80,210
14.5.2	Statutory Reserves		-	-	-	-	-	-
14.5.3	Extraordinary Reserves		1,671,185	-	1,671,185	874,157	-	874,157
4.5.4	Other Profit Reserves		-	-	-	-	-	-
14.6	Profit or Loss		1,772,928	-	1,772,928	834,590	-	834,590
14.6.1	Prior Periods Profit/Loss	25	5,868	-	5,868	7,824	-	7,824
4.6.2	Current Period Profit/Loss		1,767,060	-	1,767,060	826,766	-	826,766
	Non-Controlling Interests	22	672,855	-	672,855	311,213		311,213
	TOTAL LIABILITIES		29,792,969	21,764,577	51,557,546	21,567,162	14,762,917	36,330,079

The accompanying notes are an integral part of these financial statements.



#### CONSOLIDATED STATEMENT OF FINANCIAL POSITION (BALANCE SHEET) AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

	OFF-BALANCE SHEET ITEMS			Audited Current Period December 20		3	Audited Prior Period 1 December 2022	2
		Notes	TL	FC	TOTAL	TL	FC	TOTAL
I.	IRREVOCABLE FACTORING TRANSACTIONS		363,240	1,804,641	2,167,881	622,420	1,411,446	2,033,866
II.	REVOCABLE FACTORING TRANSACTIONS		1,235,817	323,520	1,559,337	784,054	213,148	997,202
III.	SAVING FINANCE AGREEMENTS TRANSACTIONS		-	-	-	-	-	-
IV.	COLLATERALS RECEIVED	38	123,287,938	326,072,036	449,359,974	90,909,662	203,106,186	294,015,848
V.	COLLATERALS GIVEN	26	8,700,586	11	8,700,597	3,609,938	-	3,609,938
VI.	COMMITMENTS		549,975	977,643	1,527,618	522,286	2,448,896	2,971,182
6.1	Irrevocable Commitments		-	181,806	181,806	-	451,059	451,059
6.2	Revocable Commitments		549,975	795,837	1,345,812	522,286	1,997,837	2,520,123
6.2.1	Lease Commitments		549,975	795,837	1,345,812	522,286	1,997,837	2,520,123
6.2.1.1	Finance Lease Commitments		549,975	795,837	1,345,812	522,286	1,997,837	2,520,123
6.2.1.2	Operational Lease Commitments		-	-	-	-	-	-
6.2.2	Other Revocable Commitments		-	-	-	-	-	-
VII.	DERIVATIVE FINANCIAL INSTRUMENTS	26	-	12,829,346	12,829,346	1,396,339	1,397,234	2,793,573
7.1	Derivative Financial Instruments for Risk Management		-	-	-	-	-	-
7.1.1	Fair Value Hedges		-	-	-	-	-	-
7.1.2	Cash Flow Hedges		-	-	-	-	-	-
7.1.3	Net Foreign Investment Hedges		-	-	-	-	-	-
7.2	Derivative Financial Instruments Held For Trading		-	12,829,346	12,829,346	1,396,339	1,397,234	2,793,573
7.2.1	Forward Foreign Currency Purchases/Sales		-	407,597	407,597	-	-	-
7.2.2	Swap Purchases/Sales		-	12,421,749	12,421,749	1,396,339	1,397,234	2,793,573
7.2.3	Put/call options		-	-	-	-	-	-
7.2.4	Futures purchases/sales		-	-	-	-	-	-
7.2.5	Others		-	-	-	-	-	-
VIII.	ITEMS HELD IN CUSTODY		3,675,476	514,948	4,190,424	2,940,026	338,037	3,278,063
	TOTAL OFF-BALANCE SHEET ITEMS		137,813,032	342,522,145	480,335,177	100,784,725	208,914,947	309,699,672



#### CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

	PROFIT OR LOSS STATEMENT	Notes	Audited Current Period 01.01-31.12.2023	Audited Prior Period 01.01-31.12.2022
l.	OPERATING INCOME	29	8,181,327	3,435,604
	FAKTORING INCOME		5,180,595	1,796,140
1.1	Factoring Interest Income		4,277,748	1,691,251
1.1.1	Discounted		2,028,718	900,535
1.1.2	Other		2,249,030	790,716
1.2	Factoring Commission Income		902,847	104,889
1.2.1	Discounted		486,972	48,154
1.2.2	Other		415,875	56,735
	INCOME FROM FINANCING LOANS		-	
1.3	Interest income from Financing Loans		-	-
1.4	Fees and Commission Income from Financing Loans		-	-
	LEASE INCOME		3,000,732	1,639,464
1.5	Finance Lease Income		2,996,662	1,636,765
1.6	Operational Lease Income		4,070	2,699
1.7	Fees and Commission Income from Lease Operations		-	-
	SAVING FINANCE INCOME			
1.8	Dividends Received from Savings Financing Receivables		_	_
1.9	Fees and Commissions Received from Savings Financing Activities			
II.		32	(E 712 0E7)	(2.245.471)
2.1	FINANCING EXPENSES (-)	32	(5,712,957)	(2,245,431)
	Interest Expense on Funds Borrowed		(4,499,880)	(1,581,087)
2.2	Interest Expense on Factoring Payables		(7.07.()	(7.000)
2.3	Interest Expense of Finance Leasing Expenses		(1,914)	(1,020)
2.4	Interest Expense on Securities Issued		(615,602)	(547,053)
2.5	Other Interest Expenses		-	-
2.6	Fees and Commissions Paid		(595,561)	(116,271)
III.	GROSS PROFIT / LOSS (I+II)		2,468,370	1,190,173
IV.	OPERATING EXPENSES (-)	30	(416,767)	(205,030)
4.1	Personal Expenses		(269,317)	(132,579)
4.2	Employee Severance Indemnity Expense		(15,683)	(9,099)
4.3	Research and Development Expenses		-	-
4.4	General Administration Expenses		(131,767)	(62,177)
4.5	Other		-	(1,175)
V.	GROSS OPERATING PROFIT / LOSS (III+IV)		2,051,603	985,143
VI.	OTHER OPERATING INCOME	31	1,569,842	936,567
6.1	Interest Income on Bank Deposits		19,303	2,322
6.2	Interest Income on Marketable Securities Portfolio		-	-
6.3	Dividend Income		36,730	19,463
6.4	Gains on Securities Trading		844	139
6.5	Income From Derivative Financial Instruments		241,637	156,240
6.6	Foreign Exchange Gains		781,063	597,785
6.7	Other		490,265	160,618
VII.	PROVISION EXPENSES (-)	33	(446,263)	(445,414)
7.1	Specific Provisions	33	(440,203)	(443,414)
7.1			1446 267)	- (/ /E /1/)
	Expected Credit Losses		(446,263)	(445,414)
7.3	General Provisions		-	-
7.4	Other		(770 077)	(0.55.015)
VIII.	OTHER OPERATING EXPENSES (-)	34	(318,215)	(257,915)
8.1	Impairment Losses on Securities Portfolio		-	-
8.2	Impairment Losses on Tangible and Intangible Assets		-	-
8.3	Losses on Securities Trading		-	-
8.4	Losses From Derivative Financial Instruments		(264,170)	(241,906)
8.5	Foreign Exchange Losses		-	-
8.6	Other		(54,045)	(16,009)
IX.	NET OPERATING PROFIT (V++VIII)		2,856,967	1,218,381



#### CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

х.	AMOUNT IN EXCESS RECORDED AS GAIN AFTER MERGER		•	-
XI.	PROFIT/LOSS FROM ASSOCIATES ACCOUNTED FOR USING THE EQUITY METHOD		•	-
XII. XIII.	NET MONETARY POSITION GAIN/LOSS		- 2,856,967	- 1,218,381
XIV.	PROFIT/LOSS ON CONTINUING OPERATIONS BEFORE TAX (IX+X+XI+XII)  TAX PROVISION FOR CONTINUING OPERATIONS (±)	35	(837,515)	(295,205)
14.1	Current Tax Provision	33	(1,062,283)	(370,845)
14.2	Deferred Tax Income Effect (+)		(1,002,203)	(370,643)
14.3	Deferred Tax Expense Effect (-)		224,768	75,640
XV.	NET PERIOD PROFIT/LOSS FROM CONTUNUING OPERATIONS (XIII±XIV)		2,019,452	923,176
XVI.	INCOME ON DISCONTINUED OPERATIONS			-
16.1	Income on Assets Held for Sale		-	-
16.2	Gain on Sale of Associates, Subsidiaries and Jointly Controlled Entities (Joint Ventures)		-	-
16.3	Other Income on DisCONTINUED Operations		-	-
XVII.	EXPENSE ON DISCONTINUED OPERATIONS (-)		-	-
17.1	Expense on Assets Held for Sale		-	-
17.2	Loss on Sale of Associates, Subsidiaries and Jointly Controlled Entities (Joint Ventures)		-	-
17.3	Other Expense on DisCONTINUED Operations		-	-
XVIII.	PROFIT/LOSS ON DISCONTINUED OPERATIONS BEFORE TAX (XVI-XVII)		-	-
XIX.	TAX PROVISION FOR DISCONTINUED OPERATIONS (±)		-	-
19.1	Current Tax Provision		-	-
19.2	Deferred Tax Expense Effect (+)		-	-
19.3	Deferred Tax Income Effect (-)		-	-
xx.	NET PERIOD PROFIT/LOSS FROM DISCONTINUED OPERATIONS (XVIII±XIX)		-	-
	NON-CONTROLLING INTEREST	22	(252,392)	(96,410)
XXI.	NET PROFIT FOR THE PERIOD (XV+XX)		1,767,060	826,766
	EARNINGS PER SHARE (**)	36	0,0254	0,0119
	Earnings Per Share from CONTINUED Operations		0,0254	0,0119
	Earnings Per Share from DisCONTINUED Operations		-	-
	DILUTED EARNINGS PER SHARE	36	0,0254	0,0119
	Earnings Per Share from CONTINUED Operations		0,0254	0,0119
	Earnings Per Share from DisCONTINUED Operations		-	-





## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

	PROFIT/LOSS AND OTHER COMPREHENSIVE INCOME STATEMENT	Audited Current Period 01.01-31.12.2023	Audited Prior Period 01.01-31.12.2022
l.	CURRENT PERIOD PROFIT/LOSS	2,019,452	923,176
II.	OTHER COMPREHENSIVE INCOME	1,006,403	681,426
2.1	Items that will not be Reclassified to Profit or Loss	1,006,403	681,426
2.1.1	Tangible Assets Revaluation Increases/Decreases	-	-
2.1.2	Intangible Assets Revaluation Increases/Decreases	-	-
2.1.3	Employee Benefits Re-Measuring Loss/Income	(1,461)	(2,590)
2.1.4	Other Comprehensive Income that will not be Reclassified to Profit or Loss (Note 2.3)	1,140,177	683,346
2.1.5	Taxes related with Comprehensive Income that will not be Reclassified to Profit or Loss	(132,313)	670
2.2	Items that may be Reclassified subsequently to Profit or Loss	-	-
2.2.1	Foreign Exchange Differences for Foreign Currency Transactions	-	-
2.2.2	Value Increases or Decreases on Assets Held for Sales (Note 2.3)	-	-
2.2.3	Cash Flow Hedge Income/Losses	-	-
2.2.4	Net Investment Hedge Income/Losses	-	-
2.2.5	Other Comprehensive Income that may be Reclassified subsequently to Profit or Loss	-	-
2.2.6	Taxes related with Comprehensive Income that may be Reclassified subsequently to Profit or Loss	-	-
III.	TOTAL OTHER COMPREHENSIVE INCOME	3,025,855	1,604,602



#### CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

441	IGES IN EQUITY						Other Accum Income that		reclassified
IAI	No. 2011	Notes	Paid-in Capital	Share Premium	Share Cancellation Profits	Other Capital Reserves	1	2	3
	Prior Period (01.01 – 31.12.2022) (Reviwed)								
	Balance at the Beginning of the Period		695,303		-	1,763	_	(187)	339,948
	Correction Made According to TAS 8		-	_	_	_		-	
1	Effect of Correction of Errors		-	-	-	-	-	-	-
2	Effect of Changes in Accounting Policies		-	-	-	-	-	-	-
	New Balance (I+II)	23	695,303	-	-	1,763	-	(187)	339,948
	Total Comprehensive İncome		-	-	-	-	-	(1,920)	608,968
	Cash Capital Increase		-	-	-	-	-	-	-
	Capital Increase from internal reserves		-	-	-	-	-	-	-
II.	Convertible Bonds		-	-	-	-	-	-	-
ζ.	Subordinated Loans		-	-	-	-	-	-	-
	Increases / Decreases due to other changes		-	-	-	-	-	-	-
	Profit Distribution		-	-	-	-	-	-	-
1	Dividend Paid		-	-	-	-	-	-	-
2	Transfer to Reserves		-	-	-	-	-	-	-
3	Other		-	-	-	-	-	-	-
	Balance at the End of the Period (III+IV++XI)		695,303	-	-	1,763	-	(2,107)	948,916
	Current Period (01.01 – 31.12.2023) (Reviwed)								
	Balance at the Beginning of the Period		695,303	-	-	1,763	-	(2,107)	948,916
	Correction Made According to TAS 8		-	-	-	-	-	-	-
	Effect of Correction of Errors		-	-	-	-	-	-	-
2	Effect of Changes in Accounting Policies		-	-	-	-	-	-	-
	New Balance (I+II)	23	695,303	-	-	1,763	-	(2,107)	948,916
	Total Comprehensive İncome		-	-	-	-	-	(911)	898,064
	Cash Capital Increase		-	-	-	-	-	-	-
	Capital Increase from internal reserves		-	-	-	-	-	-	-
I.	Paid-in-Capital Inflation Adjustment		-	-	-	-	-	-	-
II.	Convertible Bonds		-	-	-	-	-	-	-
	Subordinated Loans		-	-	-	-	-	-	-
	Increases / Decreases due to other changes		-	-	-	-	-	-	-
	Profit Distribution		-		-	-	-	-	-
	Dividend Paid		-	-	-	-	-	-	-
2	Transfer to Reserves		-	-	-	-	-	-	-
3	Other		-	-	-	-	-	-	-
	Balance at the End of the Period (III+IV++XI+XII)		695,303	-		1,763	-	(3,018)	1,846,980

The accompanying notes are an integral part of these financial statements.



<sup>1.</sup> Revaluation increase/decrease of property and equipment,
2. Employee benefits re-measuring income/loss,
3. Other (Other comprehensive income related with equity pick up investment portions and accumulated other comprehensive income components that will not be re-classified to profit/loss) (Note 2.3)

Other Assumulat	and Communic	anaire					
Other Accumulate Income that massubsequently	ay be reclass	ified					
4	5	6	Profit Reserves	Prior Period Profit/(Loss)	Net Current Period Profit/Loss	Non-Controlling Interest	Total Equity
-	-	-	652,128	-	310,063	140,425	2,139,443
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
=	-	-	-	-	710.057	-	-
-	-	-	652,128	-	310,063 826,766	140,425 170,788	2,139,443 1,604,602
-		-	-	-	-	170,786	1,004,002
_	-	_			_	-	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	_	_	_			-
			302,239	7,824	(310,063)		
-	_	-	-		(310,003)	- -	-
-	-	-	302,239	7,824	(310,063)	-	-
-	-	-	-	-	-	-	-
-	-	-	954,367	7,824	826,766	311,213	3,744,045
-	-	-	954,367	7,824	826,766	311,213	3,744,045
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	954,367	7,824	826,766	311,213	3,744,045
_	-	_	-	-	1,767,060	361,642	3,025,855
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	828,722	(1,956)	(826,766)	-	-
-	-	-	=	-	-	-	-
-	-	-	828,722	(1,956)	(826,766)	-	-
-	-	-	-	-	-	-	-
-	-	-	1,783,089	5,868	1,767,060	672,855	6,769,900

 <sup>4.</sup> Foreign currency translation differences for foreign operations,
 5. Net change in fair value of available-for-sale financial assets,
 6. Other (Cash flow hedge income/ (losses), accumulated other comprehensive income components that may re-classified subsequently to profit/loss)



#### NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOW FOR THE YEAR ENDED 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

		Notes	Audited Current Period 01.01-31.12.2023	Audited Prior Period 01.01-31.12.2022
A.	CASH FLOWS FROM OPERATING ACTIVITIES			
1.1	Operating Profit Before Changes in Operating Assets And Liabilities		2,637,664	1,079,748
1.1.1	Interests Received/Lease Income		7,003,977	3,108,969
1.1.2	Interest Paid / Lease Expenses		(3,923,082)	(1,839,613)
1.1.3	Dividends Received		36,730	19,463
1.1.4	Fees and Commissions Received		902,847	104,889
1.1.5	Other Income		221,744	72,305
1.1.6	Collections from Non-performing Receivables	31	268,521	88,313
1.1.7	Payments to Personnel and Service Suppliers		(240,610)	(119,447)
1.1.8	Taxes Paid	21	(902,244)	(342,580)
1.1.9	Others		(730,219)	(12,551)
1.2	Changes in Operating Assets and Liabilities		(608,379)	(2,830,646)
1.2.1	Net (Increase) Decrease in FACTORING RECEIVABLES		(5,586,659)	(8,290,565)
1.2.2	Net (Increase) Decrease in Financing Loans		-	-
1.2.3	Net (Increase) Decrease in Lease Receivables		1,163,310	(2,482,424)
1.2.4	Net (Increase) Decrease in Savings Financing Receivables		-	-
1.2.5	Net (Increase) Decrease in Other Assets		(269,146)	(640,920)
1.2.6	Net Increase (Decrease) in Factoring Payables		-	-
1.2.7	Net (Increase) Decrease in Savings Financing Payables		-	-
1.2.8	Net Increase (Decrease) in Lease Payables		1,886	1,662
1.2.9	Net Increase (Decrease) in Funds Borrowed		3,009,774	8,380,507
1.2.10	Net Increase (Decrease) in Due Payables		-	-
1.2.11	Net Increase (Decrease) in Other Liabilities		1,072,456	201,094
I.	Net Cash Provided from / (Used in) Operating Activities		2,029,285	(1,750,898)
В.	CASH FLOWS FROM INVESTING ACTIVITIES			
2.1	Cash Paid for Purchase Of Associates, Subsidiaries and Joint-ventures		-	-
2.2	Cash Obtained From Sale of Associates, Subsidiaries and Joint-Ventures		-	-
2.3	Purchases of Tangible and Intangible Assets	11,12	(115,319)	(46,701)
2.4	Proceeds From Sale of Tangible and Intangible Assets	11,12	88,593	2,006
2.5	Cash Paid for Purchase of Financial Assets Available for Sale		-	-
2.6	Proceeds From Sale of Financial Assets Available for Sale		-	-
2.7	Cash Paid for Purchase of Held-to-Maturity Investment Securities		-	-
2.8	Proceeds from Sale of Held-to-Maturity Investment Securities		-	-
2.9	Other		-	667
II.	Net cash used in investing activities		(26,726)	(44,028)
c.	CASH FLOWS FROM FINANCING ACTIVITIES			
3.1	Cash obtained from funds borrowed and securities issued		6,645,041	10,208,808
3.2	Cash used for repayment of funds borrowed and securities issued		(6,503,753)	(8,522,876)
3.3	Equity instruments issued		-	-
3.4	Dividends paid		-	-
3.5	Payments for finance leases		-	-
3.6	Other		-	-
III.	Net Cash Used in Financing Activities		141,288	1,685,932
IV.	Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents		4,163	204
	Not Increase //Decrease) in Cook and Cook Equivalents		2,148,010	(108,790)
v.	Net Increase / (Decrease) in Cash and Cash Equivalents			
	Cash and Cash Equivalents at the Beginning of the Period	4	362,710	471,500

The accompanying notes are an integral part of these financial statements.





#### CONSOLIDATED STATEMENT OF PROFIT DISTURBUTION TABLE FOR THE YEAR ENDED 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

	İŞ FİNANSAL KİRALAMA A.Ş. PROFIT DISTRIBUTION TABLE (**)	Current Period 31 December 2022 (*)	Prior Period 31 December 2021 (****)
l.	DISTRIBUTION OF CURRENT YEAR INCOME		
1.1	Current Year Income	2,604,575	1,121,971
1.2	Taxes And Duties Payable(-)	(837,515)	(295,205)
1.2.1	Corporate Tax (Income tax)	(1,062,283)	(370,845)
1.2.2	Income Withholding Tax		
1.2.3	Other Taxes And Duties	224,768	75,640
A.	NET INCOME FOR THE YEAR (1.1-1.2)	1,767,060	826,766
1.3	Prior Year Losses(-)	-	-
1.4	First Legal Reserves (-)	-	(24,015)
1.5	Other Statutory Reserves(-)(**)	-	-
В	NET INCOME AVAILABLE FOR DISTRIBUTION [(a-(1.3+1.4+1.5)]	1,724,059	802,751
1.6	First Dividend To Shareholders (-)	-	-
1.6.1	To Owners Of Ordinary Shares	-	-
1.6.2	To Owners Of Preferred Shares	-	-
1.6.3	To Owners Of Preferred Shares (pre-emptive rights)	-	-
1.6.4	To Profit Sharing Bonds	-	-
1.6.5	To Holders Of Profit And loss sharing certificates	-	-
1.7	Dividends To Personnel (-)	-	-
1.8	Dividends To Board Of Directors (-)	-	-
1.9	Second Dividend To Shareholders (-)	-	-
1.9.1	To Owners Of Ordinary Shares	-	-
1.9.2	To Owners Of Preferred Shares	-	-
1.9.3	To Owners Of Preferred Shares (pre-emptive rights)	-	-
1.9.4	To Profit Sharing Bonds	-	-
1.9.5	To Holders Of Profit And Loss Sharing Certificates	-	-
1.10	Second Legal Reserves (-)	-	-
1.11	Statutory Reserves (-)	-	-
1.13	Extraordinary Reserves Other Reserves	-	-
1.14	Special Funds	_	
II.	DISTRIBUTION OF RESERVES		
2.1	DISTRIBUTED RESERVES	-	-
2.3	Second Legal Reserves(-) Dividends To Shareholders (-)	_	
2.3.1	To Owners Of Ordinary Shares	_	
2.3.2	To Owners Of Preferred Shares	_	_
2.3.3	To Owners Of Preferred Shares (pre-emptive rights)	-	-
2.3.4	To Profit Sharing Bonds	-	-
2.3.5	To Holders Of Profit And Loss Sharing Certificates	-	-
2.4	Dividends To Personnel (-)	-	-
2.5	Dividends To Board Of Directors (-)	-	-
III.	EARNINGS PER SHARE	2,54	1,19
3.1	To Owners Of Ordinary Shares	2,54	1,19
3.2	To Owners Of Ordinary Shares (%)	2.54%	1.19%
3.3	To Owners Of Preferred Shares	-	-
3.4	To Owners Of Preferred Shares ( % )	-	-
IV.	DIVIDEND PER SHARE	-	-
4.1	To Owners Of Ordinary Shares	-	-
4.2	To Owners Of Ordinary Shares ( % )	-	-
4.3	To Owners Of Preferred Shares	-	-
4.4	To Owners Of Preferred Shares (%)	-	-

<sup>(\*)</sup> As the Company's Ordinary General Meeting has not yet been held as of the date of these financial statements, only the distributable net income for the period is shown in the 2022 profit distribution table of 2022.

(\*\*) It has been considered by the Banking Regulation and Supervision Agency considers that the amounts of income related to deferred tax assets cannot be considered as cash or internal resources and, therefore, the part of the profit for the period resulting from the mentioned assets should not be subject to profit distributions and capital increases. The Company has TL 75,641 thousand deferred tax income which will not be subject to distribution for the accounting period ending December 31, 2022. (December 31, 2021: TL 40,416 thousand).

(\*\*\*) This is the consists of the donations made during the year.

(\*\*\*\*) This is the table presented to the General Assembly.



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 1. ORGANIZATION AND OPERATIONS OF THE COMPANY

İş Finansal Kiralama A.Ş. ("the Company") was incorporated on 9 March 1988 to operate in Turkey in accordance with Finance Lease, Factoring, Financing and Savings Financing Companies Law No: 6361. The core business of the Company is leasing operations, both domestic and abroad, and it started its leasing operations in July 1988. The head office of the Company is located at İş Kuleleri Kule:1 Kat:6 34330 Levent-İstanbul/Turkey.

The Company has purchased nominal shares of İş Faktoring A.Ş. ("İş Faktoring") amounting to TL 12.517 in consideration of USD 10.952.375 on 11 August 2004. The Company owns 78,23% of the İş Faktoring A.Ş. and it has been consolidated in the accompanying financial statements. The Company and its subsidiary run their operations in accordance with "Finance Lease, Factoring and Financing Companies Law" published on the Official Gazette no. 28496 dated 13 December 2012 and "Regulation on Principles for Establishment and Operations of Finance Lease, Factoring and Financing Companies" of Banking Regulation and Supervision Agency ("BRSA").

The ultimate parent of the Company is Türkiye İş Bankası A.Ş. The main shareholders of the Company are Türkiye İş Bankası A.Ş. with 27,79% and Türkiye Sınai Kalkınma Bankası A.Ş. ("TSKB") with 29,46% participation. The Company's 41,82% of shares are publicly traded and listed on the Borsa İstanbul.

As at 31 December 2023, the Company and its subsidiary ("the Group") have 257 employees (31 December 2022: 262 employees).

#### **Dividend Payable**

As at 31 December 2023, the Company does not have any dividend payable.

#### **Approval of the Financial Statements**

The consolidated financial statements and consolidated profit and loss table of the Group as at 31December 2023 have been approved by the Board of Directors of the Group and authorized for issue as at 31.01.2024 The General Assembly and / or legal authorities have power to amend the consolidated financial statements after its issue.

#### 2. BASIS OF THE FINANCIAL STATEMENTS

#### 2.1 Basis of the Presentation

#### **Accounting Standards Applied**

The Group prepared accompanying consolidated financial statements accordingly to the "Communiqué on Uniform Chart of Accounts and Prospectus to be implemented by Financial Leasing, Factoring and Financing Companies" and "Regulation on Accounting Practices and Financial Statements of Financial Leasing, Factoring, Financing and Savings Financing Companies" the published in the Official Gazette dated 29 June 2021 and numbered 31526 published by "Banking Regulation and Supervision Agency" (BRSA) and Turkish Accounting Standards ("TAS"), Turkish Financial Reporting Standards ("TFRS") and their additions and comments issued by Public Oversight Accounting and Auditing Standards' Authority ("POA") and other regulations, communiqués, and circulars announced by the Banking Regulation and Supervision Agency (all together refer to as "BRSA Accounting and Reporting Legislation") in respect of accounting and financial reporting.





#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 2. BASIS OF THE FINANCIAL STATEMENTS (CONTINUED)

#### 2.1 Basis of the Presentation (CONTINUED)

TAS 29 Financial Reporting in HFCerinflation Economies requires entities whose functional currency is that of a hFCerinflationary economy to prepare their financial statements in terms of the measuring unit current at the end of the reporting period. TAS 29 describes characteristics that may indicate that an economy is hFCerinflationary, and it requires all entities that report in the currency of the same hFCerinflationary economy apply this Standard from the same date. Therefore, it is expected that TAS 29 will start to be applied simultaneously by all entities with the announcement of Public Oversight Accounting and Auditing Standards Authority to ensure consistency of the application required by TAS 29 throughout the country. However, the Authority has not published any announcement that determines entities would restate their financial statements for the accounting period ending on 31 December 2023 in accordance with TAS 29.

In this context, TMS 29 is not applied and inflation adjustment has not been reflected in the financial statements as of December 31, 2023.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected. In particular, information about significant accounting estimates used are described in the following notes:

Note 5 - Financial assets and liabilities at fair value through profit or loss

Note 8 - FACTORING RECEIVABLES

Note 9 – Lease receivables

Note 20 - Provisions

Note 26 - Provisions, contingent assets and liabilities

#### **Basis of Consolidation**

The details of the Group's subsidiary as at 31 December 2023 and 31 December 2022 are as follows:

Subsidiary	Establishment and operation location	Shareholding rate %	Voting right rate %	Core business
iş Faktoring	İstanbul	78.23	78.23	Factoring operations

The accompanying consolidated financial statements include the accounts of the Company and its subsidiary on the basis set out in "Subsidiaries" section below. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group.



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 2. BASIS OF THE FINANCIAL STATEMENTS (CONTINUED)

#### 2.1 Basis of the Presentation (Continued)

#### (i) Subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

In determining control power, existing and convertible voting rights are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

As at 31 December 2023 and 31 December 2022, the Company owns 78,23% of İş Faktoring A.Ş.. As the Company has the power to control the operations of the İş Faktoring A.Ş., the financial statements of İş Faktoring A.Ş. have been fully consolidated in the accompanying consolidated financial statements.

#### (ii) Transactions eliminated on consolidation

Financial statements of İş Faktoring A.Ş. have been fully consolidated in the accompanying financial statements and profit or loss table and the investment balance in the Company's statement of financial position have been eliminated against the paid-in capital of İş Faktoring A.Ş.. Intra-group balances, transactions and any unrealized income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. The accounting policies of the subsidiary have been adjusted when necessary to align them with the policies adopted by the Group.

All intra-group transactions, balances, income and expenses are eliminated on consolidation.

#### Non-controlling interests

Non-controlling interests in the net assets of consolidated subsidiaries are identified separately from the Group's equity therein. Non-controlling interests consist of the amount of those interests at the date of the original business combination and the non-controlling interest in equity since the date of the combination.

#### Offsetting

Financial assets and liabilities are offset and the net amount is reported in the consolidated statement of financial position when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

#### 2.2 Changes in Accounting Policies

Accounting policies taken as the basis in preparing the financial statements of the accounting periods ended on December 31, 2023 are applied consistently with the financial statements prepared as of December 31, 2022.

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 2. BASIS OF THE FINANCIAL STATEMENTS (CONTINUED)

#### 2.3 Changes in Accounting Estimates and Errors

If the changes in accounting estimates relate to a specific period, they are applied in the period they relate to whereas if the changes are related to future periods, they are applied both in the period the change is made and prospectively in the future periods. There has not been any significant change in the accounting estimates of the Group in the current period. Material accounting errors are adjusted retrospectively and prior periods' consolidated financial statements are restated.

#### 2.4 Changes in Standards and Interpretations

The accounting policies adopted in preparation of the consolidated financial statements as at September 30, 2023 are consistent with those of the previous financial year, except for the adoption of new and amended TFRS and TFRIC interpretations effective as of January 1, 2023 The effects of these standards and interpretations on the Group's financial position and performance have been disclosed in the related paragraphs.

## i) The new standards, amendments and interpretations which are effective as at January 1, 2023 are as follows:

#### Amendments to TAS 8 - Definition of Accounting Estimates

In August 2021, POA issued amendments to TAS 8, in which it introduces a new definition of "accounting estimates". The amendments clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amended standard clarifies that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors. The previous definition of a change in accounting estimate specified that changes in accounting estimates may result from new information or new developments. Therefore, such changes are not corrections of errors. This aspect of the definition was retained by the POA. The amendments apply to changes in accounting policies and changes in accounting estimates that occur on or after the start of the effective date. The Group is in the process of assessing the impact of the improvements on financial position or performance of the Group.

#### Amendments to TAS 1 - Disclosure of Accounting Policies

In August 2021, POA issued amendments to TAS 1, in which it provides guidance and examples to help entities apply materiality judgements to accounting policy disclosures. In the absence of a definition of the term 'significant' in TFRS, the POA decided to replace it with 'material' in the context of disclosing accounting policy information. 'Material' is a defined term in TFRS and is widely understood by the users of financial statements, according to the POA. In assessing the materiality of accounting policy information, entities need to consider both the size of the transactions, other events or conditions and the nature of them. Examples of circumstances in which an entity is likely to consider accounting policy information to be material have been added. The Group is in the process of assessing the impact of the improvements on financial position or performance of the Group.



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 2. BASIS OF THE FINANCIAL STATEMENTS (CONTINUED)

#### 2.4 Changes in Standards and Interpretations (Continued)

The new standards, amendments and interpretations which are effective as at January 1, 2022 are as follows (Continued)

Amendments to TAS 12 - Deferred Tax related to Assets and Liabilities arising from a Single Transaction

In August 2021, POA issued amendments to TAS 12, which narrow the scope of the initial recognition exception under TAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences. The amendments clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognised in the financial statements (and interest expense) or to the related asset component (and interest expense). This judgement is important in determining whether any temporary differences exist on initial recognition of the asset and liability. The amendments apply to transactions that occur on or after the beginning of the earliest comparative period presented. In addition, at the beginning of the earliest comparative period presented, a deferred tax asset (provided that sufficient taxable profit is available) and a deferred tax liability for all deductible and taxable temporary differences associated with leases and decommissioning obligations should be recognized. The Group is in the process of assessing the impact of the improvements on financial position or performance of the Group.

#### Amendments to TAS 12 - International Tax Reform - Pillar Two Model Rules

In September 2023, POA issued amendments to TAS 12, which introduce a mandatory exception in TAS 12 from recognizing and disclosing deferred tax assets and liabilities related to Pillar Two income taxes. The amendments clarify that TAS 12 applies to income taxes arising from tax laws enacted or substantively enacted to implement the Pillar Two Model Rules published by the Organization for Economic Cooperation and Development (OECD). The amendments also introduced targeted disclosure requirements for entities affected by the tax laws. The temporary exception from recognition and disclosure of information about deferred taxes and the requirement to disclose the application of the exception apply immediately and retrospectively upon issue of the amendments. However, certain disclosure requirements are not required to be applied for any interim period ending on or before 31 December 2023. The Group is in the process of assessing the impact of the improvements on financial position or performance of the Group.

#### ii) Standards issued but not yet effective and not early adopted

Standards, interpretations and amendments to existing standards that are issued but not yet effective up to the date of issuance of the consolidated financial statements are as follows. The Group will make the necessary changes if not indicated otherwise, which will be affecting the consolidated financial statements and disclosures, when the new standards and interpretations become effective.

Amendments to TFRS 10 and TAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

In December 2017, POA posTLoned the effective date of this amendment indefinitely pending the outcome of its research project on the equity method of accounting. Early application of the amendments is still permitted. The Group will wait until the final amendment to assess the impacts of the changes.





#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 2. BASIS OF THE FINANCIAL STATEMENTS (CONTINUED)

#### 2.4 Changes in Standards and Interpretations (Continued)

#### ii) Standards issued but not yet effective and not early adopted (Continued)

Amendments to TFRS 10 and TAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Continued)

#### TFRS 17 - The new Standard for insurance contracts

POA issued TFRS 17 in February 2019, a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. TFRS 17 model combines a current balance sheet measurement of insurance contract liabilities with the recognition of profit over the period that services are provided. The mandatory effective date of the Standard posTLoned to accounting periods beginning on or after January 1, 2024 with the announcement made by the POA.

The standard is not applicable for the the Group and will not have an impact on the financial position or performance of the Group.

#### Amendments to TAS 1- Classification of Liabilities as Current and Non-Current Liabilities

In January 2020 and January 2023, POA issued amendments to TAS 1 to specify the requirements for classifying liabilities as current or non-current. According to the amendments made in January 2023 if an entity's right to defer settlement of a liability is subject to the entity complying with the required covenants at a date subsequent to the reporting period ("future covenants"), the entity has a right to defer settlement of the liability even if it does not comply with those covenants at the end of the reporting period. In addition, January 2023 amendments require an entity to provide disclosure when a liability arising from a loan agreement is classified as non-current and the entity's right to defer settlement is contingent on compliance with future covenants within twelve months. This disclosure must include information about the covenants and the related liabilities. The amendments clarified that the classification of a liability is unaffected by the likelihood that the entity will exercise its right to defer settlement of the liability for at least twelve months after the reporting period. The amendments are effective for periods beginning on or after 1 January 2024. The amendments must be applied retrospectively in accordance with TAS 8. Early application is permitted. However, an entity that applies the 2020 amendments early is also required to apply the 2023 amendments, and vice versa. The Group will wait until the final amendment to assess the impacts of the changes.

#### Amendments to TFRS 16 - Lease Liability in a Sale and Leaseback

In January 2023, POA issued amendments to TFRS 16. The amendments specify the requirements that a seller-lessee uses in measuring the lease liability arising in a sale and leaseback transaction, to ensure the seller-lessee does not recognise any amount of the gain or loss that relates to the right of use it retains. In applying requirements of TFRS 16 under "Subsequent measurement of the lease liability" heading after the commencement date in a sale and leaseback transaction, the seller lessee determines 'lease payments' or 'revised lease payments' in such a way that the seller-lessee would not recognise any amount of the gain or loss that relates to the right of use retained by the seller-lessee. The amendments do not prescribe specific measurement requirements for lease liabilities arising from a leaseback. The initial measurement of the lease liability arising from a leaseback may result in a seller-lessee determining 'lease payments' that are different from the general definition of lease payments in TFRS 16. The seller-lessee will need to develop and apply an accounting policy that results in information that is relevant and reliable in accordance with TAS 8. A seller-lessee applies the amendments to annual reporting periods beginning on or after 1 January 2024. Earlier application is permitted.



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 2. BASIS OF THE FINANCIAL STATEMENTS (CONTINUED)

#### 2.4 Changes in Standards and Interpretations (Continued)

#### ii) Standards issued but not yet effective and not early adopted (Continued)

Amendments to TFRS 16 - Lease Liability in a Sale and Leaseback (Continued)

A seller-lessee applies the amendments retrospectively in accordance with TAS 8 to sale and leaseback transactions entered into after the date of initial application of TFRS 16. The Group will wait until the final amendment to assess the impacts of the changes.

#### Amendments to TAS 7 and TFRS 7 - Disclosures: Supplier Finance Arrangements

The amendments issued by POA in September 2023 specify disclosure requirements to enhance the current requirements, which are intended to assist users of financial statements in understanding the effects of supplier finance arrangements on an entity's liabilities, cash flows and exposure to liquidity risk. Supplier finance arrangements are characterized by one or more finance providers offering to pay amounts an entity owes its suppliers and the entity agreeing to pay according to the terms and conditions of the arrangements at the same date as, or a date later than, suppliers are paid. The amendments require an entity to provide information about terms and conditions of those arrangements, quantitative information on liabilities related to those arrangements as at the beginning and end of the reporting period and the tFCe and effect of non-cash changes in the carrying amounts of those liabilities. In the context of quantitative liquidity risk disclosures required by TFRS 7, supplier finance arrangements are also included as an example of other factors that might be relevant to disclose. The amendments will be effective for annual reporting periods beginning on or after 1 January 2024. Early adoption is permitted but will need to be disclosed.

## iii) The new amendments that are issued by the International Accounting Standards Board (IASB) but not issued by Public Oversight Authority (POA)

The following amendments to IAS 12 as well as IAS 7 and IFRS 7 are issued by IASB but not yet adapted/issued by POA. Therefore, they do not constitute part of TFRS. The Group will make the necessary changes to its consolidated financial statements after the amendments are issued and become effective under TFRS.

#### Amendments to IAS 21 - Lack of exchangeability

In August 2023, IASB issued amendments to IAS 21. The amendments specify how an entity should assess whether a currency is exchangeable and how it should determine a spot exchange rate when exchangeability is lacking. When an entity estimates a spot exchange rate because a currency is not exchangeable into another currency, it discloses information that enables users of its financial statements to understand how the currency not being exchangeable into the other currency affects, or is expected to affect, the entity's financial performance, financial position and cash flows.





### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 3. SIGNIFICANT ACCOUNTING POLICIES

#### a. Revenue

Finance lease income: Initial value of leased assets at the beginning of the leasing period under the Finance Lease, factoring and Financing Companies Law No: 6361 is recognized as finance lease receivables in the consolidated statement of financial position. Interest income resulting from the difference between the total finance lease receivables and the investment value of the leased assets are recognized in the period in which the relevant receivable portion for each accounting period is distributed over the related period using the fixed interest rate through the leasing period. The interest income not accrued yet is followed up under the account of unearned interest income.

Factoring revenue: Consists of factoring interest and commission income collected or accrued on advances given to the customers. Factoring commission income is a certain percentage of the total amount of invoices subject to factoring transactions.

Other interest income: The outstanding amount of the principal and cash inflows to be calculated over the expected life of the asset is reduced to the related period at the effective interest rate. Dividend income from equity share investments is recognized when the shareholders have the right to receive the dividend. Fee and commissions collected or paid on any transactions are recorded on accrual basis.

### b. Tangible Assets

Tangible assets, acquired before 1 January 2005 are carried at restated cost for the effects of inflation in TL units current at the 31 December 2004 less accumulated depreciation and impairment losses, and tangible assets acquired after 31 December 2004 are carried at acquisition cost less accumulated depreciation and impairment losses.

Tangible assets are depreciated over the estimated useful lives of the related assets on a straight-line basis over the cost. The estimated useful life, residual values and amortization method of tangible assets are reviewed at each reporting period and corrected if necessary.

Leasehold improvements are depreciated on a straight-line basis at the lower of over their lease periods or over the useful life of the leasehold improvements.

Expenses incurred to replace any part of tangible fixed assets are capitalized. Subsequent expenditures may be capitalized if they increase the future economic benefits of the asset. All other expense items are accounted on an accrual basis in the consolidated statement of income.

The estimated useful lives for the current and comparative periods are as follows:

Definition	Years
Furniture and fixtures	5 years
Other tangible assets	5 years
Leasehold improvements	5 years
Operational Leasing Assets	3 years

Gains and losses on disposal of an item of tangible assets are determined by comparing the proceeds from disposal with the carrying amount of tangible assets, and are recognized net within other operating income/expense in the consolidated statement of income.

The estimated useful life, residual values and amortization method of intangible assets are reviewed at each reporting period and corrected if necessary.



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### c. Intangible Assets

Intangible assets include computer software, licenses and goodwill. Computer software and licenses acquired before 1 January 2005 are carried at restated cost for the effects of inflation in TL units current at the 31 December 2004 less accumulated amortisation and impairment losses and intangible assets acquired after 31 December 2004 are carried at acquisition cost less accumulated amortisation and impairment losses. The estimated useful lives, residual values and amortization method of intangible assets other than goodwill are reviewed at each reporting date. Amortization is charged on a straight-line basis over their estimated useful lives. The useful lives of computer software and licenses are 5 years.

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized over their useful lives. Costs associated with developing or maintaining computer software programs are recognized in the statement of income as incurred. Costs that are directly associated with the development of identifiable and unique software products controlled by the Group, and that will probably generate economic benefits exceeding costs beyond one year, are recognized as intangible assets. Computer software development costs recognized as assets are amortized over their estimated useful lives, not exceeding five years.

The estimated useful life, residual value and amortization method of intangible assets are reviewed at each reporting period and corrected if necessary.

### d. Impairment of Non-Financial Assets

Assets that have an indefinite useful life, like goodwill, are not subject to amortization, but tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell or value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Impaired non-financial assets other than goodwill are reviewed for possible reversal of the impairment at each reporting date.

# e. Borrowing Costs

All borrowing costs are recorded in the income statement on accrual basis.

#### f. Financial Assets Held For Sale

Assets that are expected to be disposed by sale rather than usage (or disposal asset group) are classified as held for sale. Immediately before classification as held for sale, the assets (or disposal asset group) are remeasured in accordance with the Group's accounting policies. Thereafter generally the assets (or disposal asset group) are measured at the lower of their carrying amount and fair value less cost to sell. Impairment losses on initial classification as held for sale and subsequent gains or losses on remeasurement are recognized in the consolidated profit or loss table. Gains are not recognized in excess of any cumulative impairment loss.





### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### g. Financial Instruments

#### **Financial Assets**

As of 1 January 2018, the Group within the scope of "TFRS 9 Financial Instruments", classifies and accounts its financial assets as "Financial Assets at Fair Value Through Profit or Loss", "Financial Assets at Fair Value Through Other Comprehensive Income" or "Financial Assets at Measured at Amortised Cost" by taking into account their business model and contractual cash flow characteristics. Financial assets are recognized or derecognized according to TFRS 9 "Recognition and Derecognition in the financial statements" requirements. The Company recognizes a financial asset in its statement of financial position when it becomes a party to the contractual provisions of the financial instrument. Financial assets are measured at their fair value on initial recognition in the financial statements.

# Financial Assets at Fair Value Through Profit or Loss

Financial assets other than financial assets that are measured at amortized cost or at fair value through other comprehensive income, are measured at fair value through profit or loss. Financial assets at fair value through profit or loss are financial assets held for the purpose of generating profit from short-term fluctuations in price or similar factors in the market or being part of a portfolio for profitability in the short term, regardless of the acquisition reason. Financial assets at fair value through profit or loss are initially measured at fair value on the balance sheet and are subsequently re-measured at fair value. Gains or losses arising from the valuation are related to profit or loss. At initial recognition, the Group may irrevocably choose to present subsequent changes in the fair value of an investment in an equity instrument that is not held for trading in other comprehensive income. If this preference is made, dividends from the investment in question are recognized as profit or loss.

# **Financial Assets Measured at Amortised Cost**

Financial assets measured at amortized cost are those financial assets where the group has the intention and ability to held to the maturity, fixed or determinable payment plan, fixed-term debt instruments. Financial assets measured at amortized cost by using the effective interest rate method, net of any provision for impairment.

# Financial Assets at Fair Value Through Other Comprehensive Income

The Group has equity investments and debt securities quoted on an active market and investments in fair values are classified as financial assets carried at fair value through other comprehensive income. The Group has equity instruments that are not traded and not quoted in an active market whose fair value differences are reflected in other comprehensive income and are measured at cost, since their fair value cannot be measured reliably.

Gains and losses arising from changes in the fair value impairment loss recognized in the income statement, interest and monetary assets and interest and monetary assets calculated using the effective interest method are recognized in other comprehensive income and the financial assets are accumulated in the fund of revaluation. In the event that the investment is disposed of or is impaired, the total profit / loss accumulated in the revaluation fund of financial assets is classified in the income statement. Dividends on equity instruments recognized at fair value through other comprehensive income are recognized in income statement when the Company's right to receive payment is established.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### g. Financial Instruments (Continued)

#### Financial Lease Receivables, FACTORING RECEIVABLES and Expected Credit Loss

In accordance with the "IFRS 9-Financial Instruments, the Group recognizes expected credit loss allowance on financial assets at fair value through other comprehensive income or financial assets measured at amortized cost.

Under IFRS 9, the expected credit loss and specific provision is calculated according to the "three-stage" impairment model based on the change in the loan quality of financial assets after initial recognition and detailed in the following headings:

#### Stage 1:

An important determinant for calculating the expected credit loss in accordance with IFRS 9 is to assess whether there is a significant increase in the credit risk of the financial asset. Financial assets that have not experienced a significant increase in credit risk since the initial recognition are monitored in the first stage. Impairment for credit risk for the financial assets is equal to the 12-month expected credit losses.

### Stage 2:

Financial assets that experienced a significant increase in the credit risk since initial recognition, are transferred to Stage 2. The expected credit loss of these financial assets are measured at an amount equal to the instrument's lifetime expected credit loss. In order to classify a financial asset in the second stage, the following criteria is considered:

- Overdue between 30-90 days
- Restructuring of the loan
- Significant deterioration in the probability

In the event of a significant deterioration in the probability of default, the credit risk is considered to be increased significantly and the financial asset is reclassified as stage 2.

# Stage 3:

Financial assets with sufficient and fair information for impairment at the reporting date, are classified in the third stage. Expected credit loss of these financial assets is measured at an amount equal to the lifetime expected credit loss. The following basic factors are considered for the classification of a financial asset in the third stage:

- More than 90 days past due
- Whether the credit rating is weakened, has suffered a significant weakness or can not be collected or there is a certain opinion on this matter

Specific provision is provided for FACTORING RECEIVABLES in Stage 3.

### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits, and other short-term highly liquid investments with maturities of three months or less than three months from date of acquisition and that are readily convertible to cash and are subject to an insignificant risk of changes in value.





### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### g. Financial Instruments (Continued)

#### Financial liabilities

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below.

Financial liabilities are classified as either financial liabilities at fair value through profit or loss or other financial liabilities.

### Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss are initially measured at fair value on the balance sheet and are subsequently re-measured at fair value. The change in fair value is accounted under the statement of profit or loss. The net gain or loss recognized in profit or loss includes any interest paid on the financial liability.

### Other financial liabilities

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortized cost using the effective interest method plus the interest expense recognized on effective interest method.

The effective interest method that calculates the amortized cost of a financial liability and allocates interest expense over the relevant period. The effective interest rate discounts the estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period to net present value of financial liabilities.

# Derivative financial instruments and hedge accounting

The Group's activities exposes primarily to the financial risks of changes in foreign exchange rates and interest rates. The Group uses derivative financial instruments (primarily foreign currency forward and currency swap contracts) to hedge its risks associated with foreign currency and interest rate fluctuations. Derivative financial instruments are initially measured at fair value on the contract date, and are remeasured at fair value at subsequent reporting dates.



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### h. Business Combinations

The acquisitions of subsidiaries are accounted for by using the purchase method. The cost of the acquisition is measured at the aggregate of fair value, at the date of exchange, of the assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for the control of the acquiree. The acquiree's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition under TFRS 3 "Business Combinations" are recognized at fair value at the acquisition date, except for non-current assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5 "Non-Current Assets Held for Sale and Discontinued Operations", which are recognized and measured at fair value less costs to sell.

Goodwill arising on acquisition is recognized as an asset and initially measured at cost, being the excess of the cost of the business combination over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognized. Goodwill is measured at cost less accumulated impairment. When the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, excess amount is recognized immediately as profit.

The interest of non-controlling shareholders in the acquiree is initially measured at the non-controlling party's proportion of the net fair value of the identifiable assets, liabilities and contingent liabilities recognized.

### i. Effects of Changes in Exchange Rates

The individual financial statements of each entity within the group are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in TL, which is the functional currency of the Group, and the presentation currency for the consolidated financial statements.

The foreign currency exchange rates used by the Group as at 31 December 2023 and 31 December 2022 are as follows:

	31 December 2023	31 December 2022
USD	29,4382	18,6983
EUR	32,5739	19,9349
GBP	37,4417	22,4892
CHF	34,9666	20,2019
100 JPY	20,7467	14,1301
AUD	20,0213	12,6670

In preparation of the financial statements of the individual entities, transactions in currencies other than TL (foreign currencies) are recorded at the prevailing exchange rates at the transaction date. At each reporting date, monetary items denominated in foreign currencies are retranslated at the rates prevailing at the reporting date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when fair value is determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.





### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### j. Earnings Per Share

Earnings per share presented in the accompanying consolidated income statement is determined by dividing net income by the weighted average number of shares in issue during the year. In case the number of shares increases through rights issue as a result of capital increases from internal sources, earnings per share calculations are made by restating the weighted average number of shares in comparison periods. The correction refers to the consideration of the number of shares used in the calculation as if the unpaid issue was performed at the beginning of the comparison period.

In Turkey, companies can increase their share capitals by issue of "Bonus Shares" to their shareholders from their retained earnings. In computing earnings per share, such issues of "Bonus Shares" are treated as issued shares. Accordingly, the retrospective effect for those share issues is taken into consideration in determining the weighted-average number of shares outstanding used in this computation.

### k. Events After the Reporting Period

Subsequent events means the events occurred between the reporting date and the authorization date for the announcement of the financial statements. In accordance with IAS 10 "Events After Reporting Period Date"; subsequent balance sheet events that provide additional information about the Group's position at the balance sheet dates (adjusting events) are reflected in the consolidated financial statements. Events that does not require adjustment of financial statements are disclosed in the notes when material.

### I. Provisions, Contingent Liabilities and Contingent Assets

In accordance with IAS 37 "Provisions, Contingent Liabilities and Contingent Assets", a provision is recognized when the Group has a legal or constructive obligation as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. If the specified criteria are not met, the Group discloses the related issues in the accompanying notes. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability if the time value of the money is significant to the provision.

Contingent assets are disclosed in the notes and not recognized unless they are realized.

### m. Segment Reporting

The Group has two different operating segments, leasing and factoring, that is used by management to make decisions about resources to be allocated to the segments and assess their performance, and for which discrete financial information is available (Note 27).



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### n. Taxes on Income

Turkish Tax Legislation does not permit a parent company and its subsidiary to file a consolidated tax return. Therefore, provisions for taxes, as reflected in the accompanying consolidated financial statements, have been calculated on a separate-entity basis. Income tax expense or credit comprises current and deferred tax. Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognized for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss, and differences relating to investments in subsidiaries and jointly controlled entities to the extent that it is probable that they will not reverse in the foreseeable future. In addition, deferred tax is not recognized for taxable temporary differences arising on the initial recognition of goodwill. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

A deferred tax asset is recognized for unused tax losses, investment incentives, tax credits and deductable temporary differences, to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred taxes related to fair value measurement of available for sale assets are charged or credited to Other Comprehensive Income and subsequently recognized in profit or loss together with the deferred gains that are realized.

In accordance with the provisions of the duplicate 298th article of the Tax Procedure Law, it has been legislated that financial statements will be subject to inflation adjustment in the event that the increase in the producer price index exceeds 100% in the last 3 accounting periods, including the current period, and exceeds 10% in the current accounting period. The transition to inflation accounting will be made on the financial statements dated 31 December 2023. According to Article 17 of Law No. 7491 on Some Amendments to Some Laws and Decrees Having the Force of Law, published in the Official Gazette No.32413 on 28 December 2023, it has become law that the profit/loss differences resulting from the inflation adjustment to be made in the 2024 and 2025 accounting periods, including provisional tax periods, by banks, companies covered by the Financial Leasing, Factoring, Financing and Savings Finance Companies Law No. 6361 dated 21 November 2012, payment and electronic money institutions, authorized foreign exchange institutions, asset management companies, capital market institutions, insurance and reinsurance companies, and pension companies, will not be taken into account in determining the profit. The President is authorized to extend the periods determined within the scope of this paragraph by one accounting period, including provisional tax periods.





### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### o. Employee Benefits / Reserve for Employee Termination Benefits

In accordance with the existing social legislation in Turkey, the Group is required to make certain lump-sum payments to employees whose employment is terminated due to retirement or for reasons other than resignation or misconduct. Such payments are recognized in the accompanying consolidated financial statements as accrued. The computation of the liability is based upon the retirement pay ceiling announced by the government.

In accordance with IAS 19 "Employee Benefits", the Group calculated the employee severance indemnities incurred due to retirement of its employees by discounting the future liabilities to their present values, by using actuarial method and reflected to the consolidated financial statements. The main estimates used are as follows:

	31 December 2023	31 December 2022
Discount rate	3,26%	2,21%
Expected rate of salary/limit increase	21,10%	19,80%
Probability of retirement	94,76%	100%

#### p. Statement of Cash Flows

The Group presents statement of cash flows as an integral part of its financial statements to inform the users of financial statements about its ability to manage changes in its net assets, its financial structure and the amount and timing of its cash flows under changing conditions.

In the statement of cash flows, the cash flows for the period are reported with a classification of operating, investment and financing activities. Cash flows related with operating activities compose of the cash flows arising from core operations of the Company. Cash flows related with investment activities compose of cash flows that the Group generates from or uses in investment activities (tangible and financial investments). Cash flows related with financing activities represent resources that the Group uses for financing activities and the reimbursements of such resources.

### r. Share Capital and Dividends

Common shares are classified as equity. Dividends on common shares are reclassified as dividend payables by netting off from the retained earnings in the period in which they are approved and disclosed.

# s. Related Parties

In accordance with IAS 24 "Related Party Disclosures" shareholders, key management and board members, in each case together with companies controlled by or affiliated with them, and associated companies are considered and referred to as related parties. Related party transactions consist of the transfer of the assets and liabilities between related parties by a price or free of charge. For the purpose of the accompanying consolidated financial statements, shareholders of the Company, the companies controlled by/associated with them, key management and the Board members of the Company are referred to as related parties (Note 10).



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 4. CASH AND CASH EQUIVALENTS

As at 31 December 2023 and 31 December 2022, the details of the banks are as follows:

	31	December 2023	31 December 2022		
	TL	FC	TL	FC	
Demand Deposits	434,486	116,892	173,634	45,200	
Time Deposits	504,180	1,455,162	4,600	139,276	
Interest accrual	2,187	4	2	3	
	940.853	1.572.058	178.236	184.479	

The details of the time deposits as at 31 December 2023 are as follows:

Currency	Interest Rate (%)	Maturity	31 December 2023
TL	41,75%-43,51%	02.01.2024-05.01.2024	506.367
EUR	0,01%-0,2%	02.01.2024-15.01.2024	1.455.166
			1.961.533

The details of the time deposits as at 31 December 2022 are as follows:

Interest Rate (%)	Maturity	31 December 2022
8,00%	02.01.2023	4,602
0,40%	02.01.2023	56,096
0,20%	16.01.2023	83,183
	8,00% 0,40%	8,00% 02.01.2023 0,40% 02.01.2023

143.881

As at 31 December 2023, TL 1.558.294 portion of total foreign currency deposits (31 December 2022: TL 179.820) and TL 39.781 portion of total TL deposits (31 December 2022: TL 24.026) consist of accounts at the Group's main shareholder, Türkiye İş Bankası A.Ş.

The reconciliation of carrying value of cash and cash equivalents in the accompanying consolidated statement of financial position and the statement of cash flow is as follows:

	31 December 2023	31 December 2022
Demand deposits	551,378	218,834
Time deposits (1-3 months) (excluding accrual)	1,959,342	143,876
Cash and cash equivalents	2,510,720	362,710

As at 31 December 2023 and 31 December 2022, there is no blockage on cash and cash equivalents.





### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 5. FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

### Financial Assets at fair value through profit or loss / Expected Credit Loss

As at 31 December 2023 and 31 December 2022, details of financial assets at fair value through profit or loss and expected loss provision are as follows:

		31 December 2023
	TL	FC
Debt securities issued by private sector(*)	-	-
Specific provisions/ Expected Credit Loss(-)	-	-
Mutual funds	24,328	-
	24,328	-

		31 December 2022
	TL	FC
Debt securities issued by private sector(*)	400	-
Specific provisions/ Expected Credit Loss(-)	(400)	-
Mutual funds	-	-
Tractal fallas		

(\*) In its meeting held on 11 February 2016, Borsa İstanbul A.Ş. (Istanbul Stock Exchange) Board of Directors has decided to delist the debt instruments coded TRSAYNSS1619, TRSAYNSK1619 and TRSAYNS21711 ISIN of Aynes Gida Sanayi ve Ticaret A.Ş., the debt instruments of which are listed in BIST Debt Instruments Market Definite Trading Market, due to failure of the named Company in its coupon payment of 2 February 2016 relating to its debt instrument coded TRSAYNSS1619 ISIN. The coupon payments and the principal payment of the debt instrument coded TRSAYNSK1619 ISIN included in the assets of the Group have not been made by Aynes Gida Sanayi ve Ticaret A.Ş., the Group has recognized allowance for impairment losses on the debt instrument amounting to its total carrying amount. Bond principal and coupon receivables were collected on 26.04.2023.

The Group has investments in Türkiye İş Bankası A.Ş. mutual funds amounting to TL 19.619 (31 December 2022: None).

#### 6. DERIVATIVE FINANCIAL ASSETS AND LIABILITIES

Derivative financial assets are measured at fair value and if the valuation difference is positive they are classified as "Derivative Financial Assets available for sale", if it is negative they are classified as "Derivative Financial Liabilities available for sale".

#### **Derivative Financial Assets**

	31 🗅	ecember 2023	31 December 2022	
	TL	FC	TL	FC
Swap Transactions	-	80,232	-	4,207
Futures Transactions	-	3,685	-	-
	_	83.917	_	4.207

#### **Derivative Financial Liabilities**

	31 0	31 December 2023		31 December 2022	
	TL	FC	TL	FC	
Swap Transactions	-	5,837	-	67,840	
Futures Transactions	-	-	-	-	
	-	5,837	_	67.840	



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 7. FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

As at 31 December 2023 and 31 December 2022, details of financial assets at fair value through other comprehensive income are as follows:

				Ownership Rate (%)		Carrying Amount	
Name of the investment	e of the investment Core business Incorporation and location	Voting right	31 December 2023	31 December 2023	31 December 2023	31 December 2022	
Quoted Investments:							
İş Yatırım Menkul Değerler A.Ş. (İş Yatırım)	Investment and Securities Services	İstanbul	4,86	4,86	4,86	2.220.926	1.080.752
Unquoted investments:							
Yatırım Finansman Menkul Değerler A.Ş.	Investment and Securities Services	İstanbul	0,06	0,06	0,06	29	29
Efes Varlık Yönetimi A.Ş.	Asset Management	İstanbul	5,72	5,72	5,72	7.429	7.429
TOTAL						2.228.384	1.088.210

### 8. FACTORING RECEIVABLES

As at 31 December 2023 and 31 December 2022 details of FACTORING RECEIVABLES are as follows:

	31 December 2023	31 December 2022
	31 December 2023	31 December 2022
Factoring Receivables	22.884.104	15.890.481
Factoring interest income accrual (-)	(728.867)	(258.757)
Total Factoring Receivables	22.155.237	15.631.724
Stage 1 (Expected Credit Loss)	(110.523)	(126.491)
Stage 2 (Expected Credit Loss)	(56.510)	(45.871)
Total Factoring Receivables	21.986.227	15.459.362
Non-performing FACTORING RECEIVABLES	336.848	276.933
Specific provisions- Stage 3	(232.908)	(205.337)
Factoring Receivables, net	22.090.167	15.530.958

As at 31 December 2023, the rating of factoring receivables are as follows:

Ratings 31 December 2023	Stage 1	Stage 2	Stage 3	Total
Total portfolio	21,899,753	255,484	336,848	22,492,085
Very good	10,333,636			10,333,636
Standard	11,566,117			11,566,117
Substandard		255,484	336,848	592,332
Expected credit losses	110,523	56,510	232,908	399,941
FACTORING RECEIVABLES, net	21,789,230	198,974	103,940	22,092,144





### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 8. FACTORING RECEIVABLES (CONTINUED)

As at 31 December 2022, the rating of factoring receivables are as follows:

Ratings 31 December 2022	Stage 1	Stage 2	Stage 3	Total
Total portfolio	15,374,734	256,990	276,933	15,908,657
Very good	5,658,359	-	-	5,658,359
Standard	9,716,375	-	-	9,716,375
Substandard	-	256,990	276,933	533,923
Expected credit losses	(126,491)	(45,871)	(205,337)	(377,699)
Factoring receivables, net	15,248,243	211,119	71,596	15,530,958

The movement of expected credit loss and specific provisions are as follows:

	1 January-31 December 2023	1 January-31 December 2022
Provision at the beginning of the period	(377,699)	(242,833)
Additions	(177,091)	(177,725)
Collections	164,662	50,767
Exchange difference income/expense	(26,426)	(7,940)
Write-off (*)	16,613	32
Provision at the end of the period	(399,941)	(377,699)

(\*) As at 31 December 2023, The Group's non-performing factoring receivables amounting to TL 18.434 was written-of from the assets regarding the protocol signed and the provision amounting to TL 16.613 allocated for the mentioned receivables.

As at 31 December 2023, the average interest rates applicable for the factoring receivables are 44,97% for TL, for 11,71% USD, 7,70% for EUR and 9,33% for GBP (31 December 2022: 24,42% for TL, 11,60% for USD, 6,11% for EUR and 7,98% for GBP).

As of 31 December 2023 TL 568.865 thousand, EUR 806.436 thousand, USD 302.802 thousand and GBP 109.408 thousand factoring receivables have variable interst rates, (31 December 2022: TL 11.754.589 thousand, EUR 370.156 thousand, USD 748.625 thousand, GBP 222 thousand and AUD 6 thousand), TL 18.263.352 thousand, EUR 518.375 thousand, USD 1.522.639 thousand and GBP 267 thousand faktoring receivable have stabil interest rates (31 December 2022: TL 1.594.178 thousand, EUR 715.448 thousand, USD 292.484 thousand and GBP 55.250 thousand).



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 8. FACTORING RECEIVABLES (CONTINUED)

The details of the factoring receivables based on tFCes of factoring transactions are as follows:

	31 December 2023	
Domestic irrevocable	11,168,949	7,496,464
Foreign irrevocable	1,193,331	856,510
Domestic revocable	9,120,106	6,458,436
Foreign revocable	609,758	719,548
	22.092.144	15.530.958

The Group's aging of non-performing factoring receivables is as follows:

	336,848	276,933
Over 360 days	314,544	194,724
Between 180 – 360 days	2,929	1,089
Between 90 – 180 days	77	79,842
Up to 90 days	19,298	1,278
	31 December 2023	31 December 2022

The Group has contractual sureties as collateral for the above non-performing factoring receivables.

As at 31 December 2023, standard and close monitoring factoring receivables and the close monitoring factoring receivable amendments made related to the extension of the payment plan as follows:

Number of Amendments Related to the Extension of the Payment Plan	Standard Receivables	Receivables Under Close Monitoring
Extended for 1 or 2 Times		142,655
Extended for 3,4 or 5 Times	-	142,655
Extended for More than 5 Times	-	-
5 Üzeri Uzatılanlar	-	-
The Time Extended via the Amendment on payment Plan	Standard Receivables	Receivables Under Close Monitoring
0-6 Months		
		142,655
6 Months – 12 Months	-	142,655
6 Months – 12 Months 1 – 2 Years	-	142,655
		-





# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 8. FACTORING RECEIVABLES (CONTINUED)

As at 31 December 2022, standard and close monitoring factoring receivables and the close monitoring factoring receivable amendments made related to the extension of the payment plan as follows:

Number of Amendments Related to the Extension of the Payment Plan	Standard Receivables	Receivables Under Close Monitoring
Extended for 1 or 2 Times		185,599
Extended for 3,4 or 5 Times	-	99
Extended for More than 5 Times	-	185,500
5 Üzeri Uzatılanlar	-	-
	Standard Receivables	Receivables Under Close Monitoring
The Time Extended via the Amendment on payment Plan		185,599
0-6 Months	-	99
6 Months – 12 Months	-	99
		99 - 185,500
6 Months – 12 Months	-	-



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 9. LEASE RECEIVABLES

# A. Financial Lease Receivables

As at 31 December 2023, details of finance lease receivables are as follows:

	Short Term	Long Term	Total
Financial Lease Receivables	13,618,321	13,987,610	27,605,931
Unearned interest income (-)	(2,704,912)	(1,589,256)	(4,294,168)
Subtotal	10,913,409	12,398,354	23,311,763
Expected Credit Loss-Stage 1	(10,600)	(88,721)	(99,321)
Expected Credit Loss – Stage 2	(93,997)	(259,470)	(353,467)
Total Financial Lease Receivables	10,808,812	12,050,163	22,858,975
Non- Performing Lease Receivables	731,177	141,692	872,869
Specific provision–Stage 3	(428,159)	(82,971)	(511,130)
Net finance lease receivables	11,111,830	12,108,884	23,220,714

		Carried value			ed credit loss and	specific provision
	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3
Financial Assets	2,512,911	-	-	(235)	-	-
Financial Lease Rece-ivables	21,879,732	1,432,031	872,869	(99,321)	(353,467)	(511,130)

iş leasing \$



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 9. LEASE RECEIVABLES (CONTINUED)

# A. Financial Lease Receivables (Continued)

As at 31 December 2022, details of finance lease receivables are as follows:

	Short Term	Long Term	TOTAL
Financial Lease Receivables	8,623,159	11,659,098	20,282,257
Unearned interest income (-)	(1,625,360)	(1,394,552)	(3,019,912)
Subtotal	6,997,799	10,264,546	17,262,345
Expected Credit Loss-Stage 1	(11,998)	(99,563)	(111,561)
Expected Credit Loss – Stage 2	(113,825)	(101,220)	(215,045)
Total Financial Lease Receivables	6,871,976	10,063,763	16,935,739
Non- Performing Lease Receivables	589,913	93,312	683,225
Specific provision– Stage 3	(407,535)	(64,464)	(471,999)
Net finance lease receivables	7,054,354	10,092,611	17,146,965

	Carried value			Expe	cted credit loss and	specific provision
	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3
Financial Lease Receivables	362.715	-	-	(30)	-	-
Financial Assets	16.748.752	513.594	683.224	(111.561)	(215.045)	(471.999)

As at 31 December 2023, the rating of finance lease receivables are as follows:

Ratings	Stage 1	Stage 2	Stage 3	TOTAL
Internal ratings				
A+ (Excellent)	54,077	-	-	54,077
A (Very good))	202,382	-	139,334	341,716
A- (Good)	836,834	452	1,541	838,827
B+ (Enough)	4,759,394	360,165	45,119	5,164,678
B (Reasonable)	3,928,263	123,263	275,650	4,327,176
B- (Close Monitoring)	5,987,602	799,373	248,845	7,035,820
C+ (Insufficient)	3,143,232	91,929	74,207	3,309,368
C (Suspicious)	1,570,940	33,998	55,699	1,660,637
Scoring				
Y (High)	747,219	8,759	2,908	758,886
O (medium)	586,633	10,862	23,296	620,791
D (Low)	63,156	3,230	6,270	72,656
Expected Loss Provisions	(99,321)	(353,467)	(511,130)	(963,918)
Leasing receivables	21,780,411	1,078,564	361,739	23,220,714



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 9. LEASE RECEIVABLES (CONTINUED)

# A. Financial Lease Receivables (Continued)

As at 31 December 2022, the rating of finance lease receivables are as follows:

Ratings	Stage 1	Stage 2	Stage 3	TOTAL
Internal ratings				
A+ (Excellent)	47,077	-	-	47,077
A (Very good))	66,845	7,199	-	74,044
A- (Good)	899,139	46,387	683	946,209
B+ (Enough)	3,319,425	2,217	211,142	3,532,784
B (Reasonable)	3,485,732	116,057	197,717	3,799,506
B- (Close Monitoring)	3,737,930	227,289	147,061	4,112,280
C+ (Insufficient)	2,030,054	76,693	40,271	2,147,018
C (Suspicious)	1,668,222	13,476	63,443	1,745,141
Scoring				
Y (High)	602,093	928	2,357	605,378
O (medium)	787,468	11,946	13,743	813,157
D (Low)	104,767	11,402	6,807	122,976
Expected Loss Provisions	(111,561)	(215,045)	(471,999)	(798,605)
Leasing receivables	16,637,191	298,549	211,225	17,146,965

As at 31 December 2023, standard and close monitoring leasing receivables and the close monitoring leasing receivable amendments made related to the extension of the payment plan as follows:

	Standard Receivables	Receivables Under Close Monitoring
Number of Amendments Related to the Extension of the Payment Plan		
Extended for 1 or 2 Times	-	932,422
Extended for 3,4 or 5 Times	-	-
Extended for More than 5 Times	-	-

	Standard Receivables	Receivables Under Close Monitoring
The Time Extended via the Amendment on payment Plan		
0-6 Months	-	-
6 Months – 12 Months	-	932,422
1-2 Years	-	-
2 –5 Years	-	-
5 Years and More	_	

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 9. LEASE RECEIVABLES (CONTINUED)

# A. Financial Lease Receivables (Continued)

As at 31 December 2022, standard and close monitoring leasing receivables and the close monitoring leasing receivable amendments made related to the extension of the payment plan as follows:

	Standard Receivables	Receivables Under Close Monitoring
Number of Amendments Related to the Extension of the Payment Plan		394394.715.
Extended for 1 or 2 Times	-	394,715
Extended for 3,4 or 5 Times	-	-
Extended for More than 5 Times	-	-

	Standard Receivables	Receivables Under Close Monitoring
The Time Extended via the Amend-ment on payment Plan		394,715
0-6 Months	-	-
6 Months – 12 Months	-	394,715
1-2 Years	-	-
2 –5 Years	-	-
5 Years and More	-	-

As at 31 December 2023, analysis of finance lease receivables according to their maturities is as follows:

	2024	2025	2026	2027	2028	2029 and after	Total
Finance lease receivables (gross	13,385,580	8,128,229	3,733,515	1,576,568	413,119	277,871	27,514,882
Unearned interest	(2,704,912)	(1,094,664)	(316,769)	(93,504)	(29,470)	(54,849)	(4,294,168)
Finance lease receivables (net)	10,680,668	7,033,565	3,416,746	1,483,064	383,649	223,022	23,220,714

As at 31 December 2022, analysis of finance lease receivables according to their maturities is as follows:

	2023	2024	2025	2026	2027	2028 and after	Total
Finance lease receivables (gross	8,414,468	5,739,663	3,440,575	1,564,598	656,729	350,844	20,166,877
Unearned interest	(1,625,360)	(838,650)	(361,663)	(116,182)	(36,791)	(41,266)	(3,019,912)
Finance lease receivables (net)	6,789,108	4,901,013	3,078,912	1,448,416	619,938	309,578	17,146,965

As at 31 December 2023, the average compound interest rates applicable for the finance lease receivables are 44,92% for TL, 9,00% for USD, 5,83% for EUR (31 December 2022: 29,71% for TL, 6,80% for USD, 4,95% for EUR).



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 9. LEASE RECEIVABLES (CONTINUED)

### A. Financial Lease Receivables (Continued)

As at 31 December 2023, details of finance lease receivables in terms of currency tFCes are as follows:

Currency	Principal in foreign currency	Principal (Net) (TL)	Unearned interest in foreign currency	Unearned interest (TL)
USD	100,226,610	2,950,491	14,869,586	437,734
EUR	428,862,905	13,969,737	42,329,496	1,378,837
TL		6,300,486		2,477,597
Total		23,220,714		4,294,168

As at 31 December 2022, details of finance lease receivables in terms of currency tFCes are as follows:

Currency	Principal in foreign currency	Principal (Net) (TL)	Unearned interest in foreign currency	Unearned interest (TL)
USD	103,882,510	1,942,426	13,131,981	245,546
EUR	532,234,355	10,610,039	49,970,445	996,156
TL	-	4,594,500	-	1,778,210
Total		17,146,965		3,019,912

The collaterals obtained by the Group, except for the leased assets, for its all finance lease receivables, except for non-performing finance lease receivables are as follows (if the amount of collaterals exceeds the amount of receivables during the calculation of collaterals, only the corresponding portion of the receivable is included in the below table):

Collateral tFCe	31 December 2023	31 December 2022
Mortgages	576,701	484,449
Pledged equity	189,598	136,348
Sureties of credit guarantee fund	139,858	144,734
Pledged shares	32,032	25,997
Letters of guarantee	18,425	18,039
Pledged movable	2,083	1,540
Cash blockages	1,500	375
	960,197	811,482

In addition to collaterals above, the Group also has sureties amounting to TL 21.339.679 pledged vehicles amounting to TL 314.595, pledged accounts receivable to TL 429.008 (31 December 2022: sureties amounting to TL 15.685.892, pledged vehicles amounting to TL 189.398, pledged accounts receivable to TL 403.054).

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 9. LEASE RECEIVABLES (CONTINUED)

### A. Financial Lease Receivables (Continued)

As at 31 December 2023 and 31 December 2022 details of overdue finance lease receivables are as follows:

	31 December 2023	31 December 2022
Up to 30 days	184,468	176,290
Between 30 – 60 days	26,625	1,426
Between 60 – 90 days	204	495
	211,297	178,211

Details of the collaterals obtained by Group for overdue lease receivables mentioned above are as follows:

Collateral tFCe	31 December 2023	31 December 2022
Mortgages	116,256	84,894
Pledged equity	48,991	19,018
Letters of guarantee	4,662	4,830
Pledged movable	2,084	1,540
	171,993	110,282

In addition to above guarantees, the Group also has sureties amounting to TL 865.941, pledged vehicles amounting to TL 7.358, (31 December 2022: sureties amounting to TL 1.043.761, pledged vehicles amounting to TL 2.315).

In determining the recoverability of the finance lease receivables, the Group considers any change in the credit quality of receivables from the date that receivable was initially recognized to the reporting date. The Group does not have significant credit risk concentration. The sectoral distribution of the finance lease receivables are given in Note 38.

As at 31 December 2023 and 31 December 2022, the aging of non-performing finance lease receivables is as follows:

	31 December 2023	31 December 2022
Between 90 – 240 days	20,169	33,019
Between 240 – 360 days	144	2,735
Over 360 days	491,110	338,135
Uninvoiced non-performing finance lease receivab-les	596,819	410,049
Unearned interest of non-performing finance lease receivables	(235,373)	(100,713)
	872,869	683,225



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 9. LEASE RECEIVABLES (CONTINUED)

### A. Financial Lease Receivables (Continued)

Collaterals obtained for non-performing finance lease receivables as at 31 December 2023 and 31 December 2022 are as follows:

Guarantee type:	31 December 2023	31 December 2022
Mortgages	3,967	4,835
	3,967	4,835

In addition to the above collaterals, the Group also has sureties amounting to TL 511.130, pledged vehicles amounting to TL 510 and leased equipments amounting to TL 357.262 (31 December 2022: sureties amounting to TL 471.999, pledged vehicles amounting to TL 41.736 and leased equipments amounting to TL 164.655).

Movement of expected loss provision for financial lease receivables is as follows:

Movement of expected credit losses:	1 January-31 December 2023	1 January-31 December 2022
Provision at the beginning of the period	(798,605)	(562,289)
Provision set during the period	(269,172)	(267,689)
Collections	103,859	37,546
	-	(6,173)
Provision at the end of the period	(963,918)	(798,605)

# B. Operating Lease Receivables (Continued)

As at 31 December 2023 and 31 December 2022 analysis of time lease receivables occured from operating lease receivables according to their maturities is as follows:

	31 December 2023	31 December 2022
2024 Year	3,947	1,534
2025 Year	2,316	548
2026 Year	1,926	-
	8,189	5,303

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 10. RELATED PARTIES

As at 31 December 2023 and 31 December 2022, details of related party receivables and payables are as follows:

	31 December 2023	31 December 2022
Finance lease receivables from related parties		
Radore Veri Merkezi Hizm.A.Ş	12,947	18,455
Türkiye Sınai Kalkınma Bankası A.Ş.	3,527	-
Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği A.Ş.	-	372
Total	16,474	18,827
Factoring receivables from related parties		
Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği A.Ş.	190,792	40,075
Ortopro Tibbi Aletler San ve Tic. A.Ş.	20,998	9,216
Nevotek Bilişim Ses Ve İletişim Sist.San. Ve Tic. A.Ş.	-	2,090
Total	211,790	51,381
Payables to related parties		
Anadolu Anonim Türk Sigorta Şirketi (Sigorta Primi)	135,047	77,004
Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği A.Ş.	430	-
İş Net Elekt. Bilgi Ür. Dağ. Tic. ve İlet. Hiz. A.Ş.	1,627	212
Softtech Yazılım Teknolojileri	143	670
İş Merkezleri Yönetim ve İşletim A.Ş.	546	536
Türkiye İş Bankası A.Ş.	56	67
Anadolu Hayat Emeklilik A.Ş.	41	15
Ortopro Tıbbi Aletler San ve Tic. A.Ş.	59	-
KKB Kredi Kayıt Bürosu A.Ş.	8	4
İş Faktoring Anonim Şirketi	13	8
Erişim Müşteri Hizmetleri A.Ş.	-	2
Total	137,970	78,518
Deposits placed to related parties		
Türkiye İş Bankası A.Ş. Demand Deposits	142,910	59,966
Türkiye İş Bankası A.Ş. Time Deposits	1,455,165	143,880
Türkiye Sınai Kalkınma Bankası A.Ş.Demand Depo-sits	246	506
İşbank AG Demand Deposits	106	18
Total	1,598,427	204,370



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 10. RELATED PARTIES (CONTINUED)

	31 December 2023	31 December 2022
Derivative financial assets held for trading from related parties		
Türkiye Sınai Kalkınma Bankası A.Ş.	563,567	-
Türkiye İş Bankası A.Ş.	1,388,601	-
Total	1,952,168	-
Derivative financial liabilities held for trading from related parties		
Türkiye Sınai Kalkınma Bankası A.Ş	552,665	-
Türkiye İş Bankası A.Ş.	1,385,700	-
Total	1,938,365	

As at 31 December 2023 and 31 December 2022, details of borrowings from related parties are as follows:

# Borrowings from related parties

Türkiye İş Bankası A.Ş.			
Currency	Interest Rate (%)	Maturity	31 December 2023
TL	%18,51-%48,00	04.01.2024-07.04.2025	7,723,509
USD	%6,00-%10,10	02.01.2024-08.04.2024	954,504
EUR	%4,50-%8,51	02.01.2024-19.03.2026	3,997,992
GBP	%6,43-%7,76	04.01.2024-17.12.2024	6,167,576
			18,843,581

Currency	Interest Rate (%)	Maturity	31 December 2022
TL	%13,45-%24,12	02.01.2023-15.12.2023	4,410,116
USD	%5,50-%9,60	02.01.2023-29.05.2023	1,503,030
EUR	%3,25-%5,64	02.01.2023-05.01.2024	5,256,186

11,169,332

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 10. RELATED PARTIES (CONTINUED)

Türkiye Sınai Kalkınma Bankası A.Ş.			
Currency	Maturity	31 December 2023	
USD	29.06.2026	374.580	
EUR	25.03.2024-29.06.2026	1.958.075	
		2.332.655	

Currency	Maturity	
USD	04.08.2023-29.06.2026	
EUR	21.04.2023-01.06.2026	1.075.513

1.504.709

İş Bank AG			
Currency	Interest Rate (%)	Maturity	31 December 2023
EUR	%2,42-%8,54	20.06.2024-18.12.2024	328,098

328,098

Currency	Interest Rate (%)	Maturity	31 December 2022
EUR	%2,42-%3,00	13.01.2023-26.08.2024	269,932

269,932



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 10. RELATED PARTIES (CONTINUED)

For the periods ended 31 December 2023 and 31 December 2022, finance income and expenses from related parties are as follows:

	01.01.2023- 31.12.2023	01.01.2022- 31.12.2022
Finance lease interest income from related parties		
Radore Veri Merkezi Hizm.A.Ş	4,718	4,788
Türkiye Sınai Kalkınma Bankası A.Ş.	282	-
Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği A.Ş.	19	163
Total	5,019	4,951
Operating lease Income from related parties		
Türkiye Sınai Kalkınma Bankası A.Ş.	3,981	2,574
TSKB Gayrimenkul Değerleme A.Ş.	89	125
Total	4,070	2,699
Interest income from related parties		
Türkiye İş Bankası A.Ş.	161	437
Total	161	437
Dividend income from related parties		
İş Yatırım Menkul Değerler A.Ş.	36,730	19,459
Yatırım Finansman Menkul Değerler A.Ş	-	4
Total	36,730	19,463
Finance expense		
Türkiye İş Bankası A.Ş.	1,858,582	602,991
Türkiye Sınai Kalkınma Bankası A.Ş.	158,430	57,602
İş Yatırım Menkul Değerler A.Ş.	12,812	15,749
İşbank AG	8,896	5,929
Total	2,038,720	682,271
Rent expense		
Türkiye İş Bankası A.Ş.	6,673	_
Türkiye İş Bankası A.Ş. İş Gayrimenkul Yatırım Ortaklığı A.Ş.	6,673 96	-





# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 10. RELATED PARTIES (CONTINUED)

	01.01.2023- 31.12.2023	01.01.2022- 31.12.2022
Factoring commission income from related parties		
Bayek Tedavi Sağlık Hizm. ve İşlet. A.Ş.	848	51
Ortopro Tibbi Aletler San ve Tic. A.Ş.	422	121
Nevotek Bil.Ses ve İlet. Sist. San.ve Tic. A.Ş	34	37
Total	1,304	209
Factoring interest income from related parties		
Bayek Tedavi Sağlık Hizm. ve İşlet. A.Ş.	18,316	2,263
Ortopro Tibbi Aletler San ve Tic. A.Ş.	2,134	1,277
Nevotek Bil.Ses ve İlet. Sist. San.ve Tic. A.Ş	407	324
Total	20,857	3,864
Commission income		
Anadolu Anonim Türk Sigorta Şirketi	34,826	19,460
Total	34,826	19,460
Finance lease liablity to related parties		
Türkiye İş Bankası A.Ş.	4,395	-
Total	4,395	
Mutual funds income		
Türkiye İş Bankası A.Ş.	1,816	559
Total	1,816	559



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 10. RELATED PARTIES (CONTINUED)

As at 31 December 2023 and 31 December 2022, the amount of the Group's issued debt securities in related parties' securities portfolio are as follows:

	31 December 2023	31 December 2022
Anadolu Hayat Emeklilik A.Ş.	-	15,404
		15.404

Total salaries and similar benefits paid to the (key management) (\*)

For the periods ended 31 December 2023 and 31 December 2022, total salary and benefits paid to the key management during year comprised the following:

	01.01.2023- 31.12.2023	01.01.2022- 31.12.2022
Salaries and other short-term benefits (**)	47,110	21,744
	47110	21 744

(\*) The Group's key management consists of members of the board of directors, general manager and assistant general managers. (\*\*) Consists of monetary benefits such as; salaries, bonuses and premiums along with vehicle rentals and other associated expenses.





# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 11. TANGIBLE ASSETS

For the periods ended 31 December 203 and 31 December 2022, movements in tangible assets are as follows.

	Furniture and Fixtures	Leasehold Improve- ments	Assets Subject To Operational Lease	Vehicles	Other Tangible Assets	Right of Use	Real Estate	Total
Cost								
Opening balance at 1 January 2023	41,616	5,979	4,872	183	1,456	9,023	8,750	71,879
Additions	78,617	674	2,878	-	-	11,587	1,310	95,066
Transfer	0	-	-	-	-	-	-	-
Disposals	-80,374	-	-2,093	-183	-	-4,711	-10,060	-97,421
Closing balance at 31 December 2023	39,859	6,653	5,657	-	1,456	15,899		69,524
Accumulated depreciation								
Opening balance at 1 January 2023	-11,798	-4,648	-1,717	-147	-1,456	-4,836	-730	-25,332
Depreciation for the period	-7,355	-435	-1,210	-6	-	-9,835	-	-18,841
Transfer	-	-	-	-	-	-	-	-
Disposals	1,141	-	2,093	153	-	4,711	730	8,828
Closing balance at 31 December 2023	-18,012	-5,083	-834	-	-1,456	-9,960	-	-35,345
Carrying amounts at 31 December 2023	21,847	1,570	4,823	-	-	5,939		34,179
Carrying amounts at 1 January 2023	29,818	1,331	3,155	36		4,187	8,020	46,547
Cost								
Opening balance at 1 January 2022	15,117	5,422	3,802	183	1,456	11,577	8,750	46,307
Additions	29,312	557	1,070	-	-	6,791	-	37,730
Transfer	-			-	-	-	-	-
Disposals	-2,813	-	-	-	-	-9,345	-	-12,158
Closing balance at 31 December 2022	41,616	5,979	4,872	183	1,456	9,023	8,750	71,879
Accumulated depreciation								
Opening balance at 1 January 2022	-6,521	-4,280	-1,204	-53	-1,456	-8,961	-555	-23,030
Depreciation for the period	-6,106	-377	-513	-37	-	-5,215	-175	-12,423
Transfer	17	9	-	-57	-	-	-	-31
Disposals	812	-	-	-	-	9,340	-	10,152
Closing balance at 31 December 2022	-11,798	-4,648	-1,717	-147	-1,456	-4,836	-730	-25,332
Carrying amounts at 31 December 2022	29,818	1,331	3,155	36	-	4,187	8,020	46,547
Carrying amounts at 1 January 2022	8,596	1,142	2,598	130	-	2,616	8,195	23,277



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 12. MADDİ OLMAYAN DURAN VARLIKLAR

For the periods ended 31 December 2023 and 31 December 2022, movements in intangible assets except goodwill are as follows:

	31 December 2023	31 December 2022
Cost		
Opening balance at 1 January	25,718	16,747
Additions	20,253	8,971
Disposals	-	-
Closing balance at the end of the period	45,971	25,718
Amortization		
Opening balance at 1 January	(12,676)	(9,881)
Amortization for the period	(5,041)	(2,783)
Transfer	-	(12)
Disposals	-	-
Closing balance at the end of the period	(17,717)	(12,676)
Carrying amounts(*)	28,254	13,042

<sup>(\*)</sup> The Group's intangible assets consist of computer software.

### Goodwill

The Company has purchased nominal shares of İş Faktoring A.Ş. amounting to TL 12.517 in consideration of USD 10.952.375 on 11 August 2004. The ownership rate of the Company in this subsidiary is 78,23%. Goodwill has arisen amounting to TL 166 on purchased equity of TL 16.603. As at 31 December 2023, net amount of goodwill is TL 166 (31 December 2022: TL 166). Based on TFRS 3, for the annual periods beginning on 1 January 2005, after the reporting period ended on 31 December 2004 the Group has ceased amortization of goodwill arising from the acquisitions before 31 December 2004.

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 13. DEFERRED TAX ASSETS AND LIABILITIES

As at 31 December 2023 and 31 December 2022 details of deferred tax assets and deferred tax liabilities based on the temporary differences calculated by the prevailing tax rate are as follows:

Temporary time differences subject to deferred tax	31 December 2023	31 December 2022
Deferred Income	739	-
Unearned factoring income	728,867	258,757
Expected Credit Losses for Doubtful Receivables	704,657	568,960
Other	90,503	-
Tax base differences in tangible and intangible assets	66,449	(15,198)
Reserve for employee benefits	29,706	16,796
Provision for lawsuit	28,379	15,154
Expense Accruals	26	308
Deferred Factoring Commission Income	24,936	12,178
Employee bonus accrual	23,393	5,753
Unused vacation provision	10,416	5,103
IFRS-16 Adjustment	6,455	3,392
IFRS-16 Adjustment	4,688	768
Actuarial Difference for severance pay	2,482	2,238
Tax procedure law subsidiary inflation valuation difference	(1,771,498)	-
Prepaid expenses	(9,443)	(13,811)
Finance lease adjustment	(20,252)	(67,560)
Financial assets valuation difference	(45,777)	63,632
Finance lease income accruals	(343,899)	(201,675)
Received Credits BSMV & KKDF Reeskont Effect	-	6,723
	(469,173)	661,518

Deferred tax assets (liabilities)	31 December 2023	31 December 2022
Actuarial Difference for severance pay 745	745	560
Deferred Income	222	-
Unearned factoring income	218,660	64,689
Expected Credit Loss for Doubtful Receivables	211,397	142,240
Tax base differences in tangible and intangible assets	19,935	(3,799)
Reserve for employee benefits	8,912	4,199
Provision for lawsuit	8,514	3,789
Deferred Factoring Commission Income	7,481	3,044
Employee bonus accrual	7,018	1,438
Expense Accruals	7	77
Unused vacation provision	3,125	1,276
IFRS-16 Adjustment	1,937	848
Provision for expected loss	1,406	192
Expense accruals	(2,833)	(3,453)
Finance lease adjustment	(6,076)	(16,890)
Valuation differences on financial instruments	(13,733)	15,908
Finance lease income accruals	(103,170)	(50,419)
Vuk İştirak Enf Değerleme Farkı	(132,862)	-
Tax procedure law subsidiary inflation valuation difference	-	1,681
Other	27,151	-
	257,836	165,380



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 13. DEFERRED TAX ASSETS AND LIABILITIES (CONTINUED)

The corporate tax rate is 30% as of 31 December 2023 (31 December 2022: %25). With the Law proposed to the Turkish Grand National Assembly on July 5, 2023 and published in the Official Gazette dated July 15, 2023, amendments were made to the Corporate Tax Law No. 5520. According to this; Starting from the declarations that must be submitted as of October 1, 2023, the corporate tax rate for banks, companies within the scope of Law No. 6361, electronic payment and money institutions, authorized foreign exchange institutions, asset management companies, capital market institutions, insurance and reinsurance companies and pension companies, increased from 25% to 30%. This regulation starts with the declarations that must be submitted as of October 1, 2023; It entered into force on July 15, 2023, to be applied to the earnings of institutions in the 2023 and subsequent taxation periods, and to the earnings of institutions subject to the special accounting period in the special account taxation periods starting in the 2023 calendar year.

Accordingly, the corporate tax rate will be applied as 30% for the above-mentioned institutions as of the third provisional tax period of 2023.

Movements in deferred tax assets are as follows:

	31 December 2023	31 December 2022
Opening balance at 1 January	165,380	89,070
Deferred tax income / (expense) (Net)	224,768	75,640
Classified in Equity	(132,313)	670
Closing balance	257.835	165.380

### 14. ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS

As at 31 December 2023 and 31 December 2022, details of assets held for sale and discontinued operations are as follows:

		31 December 2023		31 December 2022	
	TL	FC	TL	FC	
Assets held for sale (*)	2,432	-	760	-	
	2,432	-	760	-	

(\*) Consist of properties which is included in Group asset acquired as a result of the legal proceedings in relation to its non-performing receivables.





# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 15. OTHER ASSETS

As at 31 December 2023 and 31 December 2022, details of other assets are as follows:

	31 December 2023			31 December 2022
	TL	FC	TL	FC
Leasing Contracts in Progress	127,280	114,435	162,620	778,498
Advances Given for Lease Transactions	8,969	637,669	10,379	870,424
Amounts to be invoiced	22,005	23	19,138	34
Commissions expense on debt securities issued and funds borrowed	15,048	-	27,570	-
Other Finance Lease Receivables	34,606	35,587	30,095	15,834
Refundable VAT	-	-	16,170	-
Advanced given	327	-	108	-
Deposits given	139	-	34	-
Others	74,604	1,351	35,051	4,882
	282,978	789,065	301,165	1,669,672

# 16. FUNDS BORROWED

As at 31 December 2023 and 31 December 2022, details of funds borrowed are as follows:

		31 December 2023		31 December 2022	
	TL	FC	TL	FC	
Short-term borrowings	18,232,860	16,380,907	13,954,672	9,725,562	
Short-term portion of long-term borrow-ings		1,374,854	35,412	908,751	
Total short-term borrowings	18,232,860	17,755,761	13,990,084	10,634,313	
Long-term borrowings	250,000	3,222,686	35,412	3,070,414	
Total long-term borrowings	250,000	3,222,686	35,412	3,070,414	
Total borrowings	18,482,860	20,978,447	14,025,496	13,704,727	

As at 31 December 2023 and 31 December 2022, borrowings has no collateral.



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 16. FUNDS BORROWED (CONTINUED)

As at 31 December 2023 and 31 December 2022, details of short term borrowings based on types of currency are as follows:

Currency (*)	Interest Rate (%)	Original Currency Amount	31 December 2023
TL	14,01%-57,05%	17,304,531,000	17,304,531
USD	6,00%-11,50%	55,843,264	1,643,925
EUR	2,42%-10,47%	250,548,900	8,161,355
GBP	6,43%-7,76%	164,411,800	6,155,858
Interest accruals			1,348,098
TOTAL			34.613.767

Currency (*)	Interest Rate (%)	Original Currency Amount	31 December 2022
TL	%10,09-%25,57	13,723,013,276	13,723,012
USD	%3,03-%9,60	116,453,848	2,177,488
EUR	%1,80-%6,70	369,912,743	7,374,174
GBP	%4,62-%5,58	2,597,718	58,421
Interest accruals			347,139
TOTAL			23,680,234

(\*) Foreign currency indexed borrowings have been presented in TL column in the accompanying consolidated statement of financial position.

As at 31 December 2023 and 31 December 2022, details of long-term borrowings and short-term portion of long-term borrowings based on types of currency are as follows:

Currency (*)	Interest Rate (%)	Original Currency Amount	31 December 2023
TL	18,51%-19,11%	250.000.000	250.000
USD	6,64%-8,19%	20.361.299	599.400
Euro	2,97%-9,86%	122.740.603	3.998.140
TOTAL			4.847.540

Currency (*)	Interest Rate (%)	Original Currency Amount	31 December 2022
TL	15,96%	70.824.107	70.824
USD	6,41% - 7,80%	37.684.558	704.638
Euro	1,08%- 5,89%	164.261.000	3.274.527
TOTAL			4.049.989

As at 31 December 2023 and 31 December 2022, compounded interest rates have been presented.

As 31 December 2023 and 31 December 2022, details of borrowings based on types of interest rate are as follows:

		31 December 2023		31 December 2022	
	TL	TL FC		FC	
Fixed rate	16,645,370	14,943,616	12,803,954	9,240,731	
Variable rate	1,837,490	6,034,831	1,221,542	4,463,996	
	18,482,860	20,978,447	14,025,496	13,704,727	

Fair values of the funds borrowed are presented in Note 38.As at 31 December 2023 the Group has available credit limit of TL 40.751.979 which has fulfilled all necessary conditions but has not been used. (31 December 2022: TL 24.423.263).





# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### **17. OTHER LIABILITIES**

As at 31 December 2023 and 31 December 2022, details of miscellaneous payables are as follows:

		31 December 2023		31 December 2022
	TL	FC	TL	FC
Advances received (**)	201,185	289,291	158,309	348,964
Banking and Insurance Transaction Tax	43,865	-	11,449	-
Social Security Premium Liability	9,250	-	4,676	-
Income Tax Liability	3,948	-	2,266	-
Payables to suppliers for lease transactions	5,546	330,771	783	574,605
Deferred Income	739	-	974	-
Other Tax and Liabilities	224	-	105	-
Value Added Tax	14,078	-	227	-
Other(*)	139,400	133,040	50,418	52,841
	418,235	753,102	229,207	976,410

<sup>(\*)</sup> The Group insures the equipments that are subject to the leasing transactions and pays for the relevant costs in instalments. Other payables consist of the Group's insurance premium payables and payables to suppliers resulting from intercorporate daily operations of the Group.

The Group purchases generally in cash from the suppliers. The Group has a financial risk management policy that enables the Group to pay all its payables at their maturities.

(\*\*) Advances received consist of advances received from lessees in accordance with the leasing agreements for machinery and equipments that are not readily in use of the customers.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 18. LEASE PAYABLES

	31 December 2023	31 December 2022
Lease Payables	6,455	2,312
	6,455	2,312

As of 31 December 2023 and 31 December 2022, the group's forward-looking debt arising from leasing transactions is as follows:

	31 December 2023	31 December 2022
2024	3,376	1,487
2025	2,042	825
2026	1,037	-
	6,455	2,312

# 19. DEBT SECURITIES ISSUED

		31 December 2023		31 December 2022
	TL	FC	TL	FC
Bills bonds	3,444,142	-	3,302,854	-
Interest accruals	301,134	-	107,779	-
	3,745,276	-	3,410,633	-

31 December 2023 itibariyle Grup tarafından ihraç edilmiş olan finansman bonolarının özellikleri aşağıda verilmektedir.

ISIN KODLU	Maturity Starting Date	Nominal Value of Capital Market Instrument Sold	Maturity Date	Sale Type	Coupon Period
TRFISFN12412	04.08.23	300,000,000	30.01.24	Qualified Investor	Payment at maturity
TRFISFN12420	07.08.23	50,000,000	08.01.24	Qualified Investor	Payment at maturity
TRFISFN12438	09.08.23	200,000,000	11.01.24	Qualified Investor	Payment at maturity
TRFISFN22411	11.08.23	250,000,000	06.02.24	Qualified Investor	Payment at maturity
TRFISFN22429	17.08.23	200,000,000	12.02.24	Qualified Investor	Payment at maturity
TRFISFN32410	15.09.23	100,000,000	12.03.24	Qualified Investor	Payment at maturity
TRFISFN12453	28.09.23	400,000,000	05.01.24	Qualified Investor	Payment at maturity
TRFISFN42419	12.12.23	50,000,000	03.04.24	Qualified Investor	Payment at maturity

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 20. PROVISIONS

As at 31 December 2023 and 31 December 2022, reserve for employee benefits are as follows:

	31 December 2023	31 December 2022
Reserve for employee severance indemnity	32,188	19,035
Provision for employee bonus	23,394	10,135
Vacation pay provision	10,416	5,103
	65,998	34.273

Under the Turkish Labor Law, the companies are required to pay termination benefits to each employee who has qualified for such amount at the end of its employment contract. Also, employees who are entitled to retirement are required to be paid retirement pay in accordance with the requirements of Act no. 2422 dated 6 March 1981, Act no. 4447 dated 25 August 1999 and the amended Article 60 of the existing Social Insurance Code no. 506. Some transitional provisions related to the pre-retirement service term were excluded from the scope of the Law since the related law was amended on 23 May 2002.

IAS 19 – "Employee Benefits" requires actuarial valuation methods to be developed to estimate the enterprise's obligation under defined benefit plans. As at 31 December 2023 and 31 December 2022, the following actuarial assumptions are used in the calculation of the total liability:

	31 December 2023	31 December 2022
Discount rate	%3,26	%2,21
Inflation	%21,10	%19,80
Estimated probability of retirement	%94,76	%100

For the periods ended 31 December 2023 and 31 December 2022, movements in reserve for employee severance indemnity are as follows:

	31 December 2023	31 December 2022
Balance at the beginning of the year	19,035	8,340
Service cost	11,334	7,613
Actuarial difference	4,706	1,872
Interest cost	1,461	2,590
Reversed severance indemnity provision	(357)	(387)
Amounts paid to employee severance indemnity	(3,991)	(993)
Balance at the end of the year	32,188	19,035

The movement of the vacation pay liability for the periods ended 31 December 2023 and 31 December 2022 are as follows:

	31 December 2023	31 December 2022
Balance at the beginning of the year	5,103	2,799
Increase during the period	5,313	2,304
Balance at the end of the year	10,416	5,103



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 20. PROVISIONS (CONTINUED)

The movement of the provision for employee bonus for the periods ended 31 December 2023 and 31 December 2022 are as follows:

	31 December 2023	31 December 2022
Balance at the beginning of the year	10,135	6,428
Increase during the period	23,394	10,828
Reversals	-	-
Payment made during the period	(10,135)	(7,121)
Balance at the end of the year	23,394	10,135

As at 31 December 2023 and 31 December 2022, other provisions are as follows:

	31 December 2023	31 December 2022
Provision for lawsuits	28,379	15,154
Provision for general administrative expenses	4,688	769
Expected Credit Loss for Financial Assets	520	308
	33,587	16,231

Movements in other provisions for the periods ended 31 December 2023 and 31 December 2022 are as follows:

31 December 2023	General provision for financial lease receivables	Provision for lawsuits	Provision for administrative expenses	Expected Credit Loss for Financial Assets
At the beginning of the year	-	15,154	308	769
Period Expense	-	13,516	4,205	4,688
Payments	-	-	(3,659)	-
Cancellations	-	(291)	(334)	(769)
At the end of the period	-	28,379	520	4,688

31 December 2022	General provision for financial lease receivables	Provision for lawsuits	Provision for administrative expenses	Expected Credit Loss for Financial Assets
At the beginning of the year	-	10,966	103	343
Period Expense	-	4,230	2,676	769
Payments	-	-	(2,471)	-
Cancellations	-	(42)	-	(343)
At the end of the period	-	15,154	308	769

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 21. CURRENT PERIOD TAX ASSET AND PAYABLE

The current years tax asset as at 31 December 2023 and 31 December 2022 are as follows:

	31 December 2023	31 December 2022
La company de la	270	202
Income taxes withheld (*)	239	292
Total	239	292

As at 31 December 2023 and 31 December 2022, details of current year tax liability are as follows:

	31 December 2023	31 December 2022
Current period corporate tax provision (Note:35)	1,062,283	370,845
Previous period corporate tax provision	-	-
Taxes paid for the current period	21,162	4,031
Corporate Tax to be offset	-	-
Payments During the Term	(785,596)	(258,228)
Corporate tax payable	297,849	116,648

For the periods ended 31 December 2023 and 31 December 2022, movements of corporate tax payable are as follows:

	31 December 2023	31 December 2022
	31 December 2023	31 December 2022
Corporate Tax Payable at the Beginning of the Term		
Current Period Expense	1,062,283	370,845
Corporate Tax to be offset	-	-
Tax Payable	21,162	4,031
Previous period corporate tax provision	116,648	84,352
Payments During the Term	(902,244)	(342,580)
Corporate tax payable	297,849	116,648

## 22. NON-CONTROLLING INTERESTS

The Company owns 78,23 % of İş Faktoring A.Ş. As at 31 December 2023, the non-controlling interests amounting to TL 672.855 (31 December 2022: TL 311.213) have been calculated on the total equity of the subsidiary and the non-controlling interests amounting to TL 252.392 (31 December 2022: TL 96.410) have been calculated on the net profit of the subsidiary.

The movements of non-controlling interests for the periods ended 31 December 2023 and 31 December 2022 are as follows:

	31 December 2023	31 December 2022
Balance at the beginning of the year	311,213	140,425
From the Profit.Loss of the year	252,392	96,410
Fair value changes of marketable securities	109,628	74,378
Profit Share from Associates	-	-
Prior Year Adjustment	(378)	-
Balance at the end of the year	672.855	311.213



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 23. PAID-IN CAPITAL AND CAPITAL RESERVES

As at 31 December 2023 nominal capital of the Company is 695.303 TL, the share capital of the Company consists 65.030.264.500 of shares Kurus 1 price.

As at 31 December 2023 and 31 December 2022, shareholders and their ownership percentages are as follows:

Shareholders	31 December 2023	(%)	31 December 2022
Türkiye Sınai Kalkınma Bankası A.Ş.	204,850	29,46	204,850
Türkiye İş Bankası A.Ş.	193,253	27,79	193,253
Trakya Yatırım Holding A.Ş.	6,483	0,93	6,483
Publicly traded	290,717	41,82	290,717
Total	695,303	100	695,303

Group A shareholders have the privilege of nominating board of directors members and audit committee members. As a result of this privilege, board of directors members and audit committee members are selected among the candidates nominated by Group A shareholders. Allocation of Group A shares among shareholders is as follows:

Shareholders	31 December 2023	31 December 2022
Türkiye İş Bankası A.Ş.	300,000,000	300,000,000
Türkiye Sınai Kalkınma Bankası A.Ş.	255,000,000	255,000,000
Trakya Yatırım Holding A.Ş.	45,000,000	45,000,000
Total	600,000,000	600,000,000

Genel kurullarda, şirket ana sözleşmesinde yapılacak muhtelif değişiklikler için A grubu payları temsil eden hissedarların muvafakati şartı bulunmaktadır.

### **Capital Reserves**

	31 December 2023	31 December 2022
Other Capital Reserves(*)	1,763	1,763
Accumulated Other Comprehensive Income.Expenditure Not Reclassified in Profit.Loss	1,843,962	946,809
Accumulated Other Comprehensive Income.Expenditure Reclassified in Profit. Loss	1,843,962	946,809
Other Comprehensive Income or Expenses to be Reclas-sified in Profit or Loss(**)	-	-
Total	1,843,962	946,809

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<sup>(\*)</sup> Comprised of bonus shares obtained from associates, subsidiaries and jointly controlled entities (\*\*)Other Comprehensive Income or Expenses to be reclassified in profit or Loss consists of the valuation differences arised from the fair value of the financial assets.



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 24. PROFIT RESERVES

As at 31 December 2023 and 31 December 2022, details of profit reserves are as follows:

	31 December 2023	31 December 2022
Legal reserves	111,904	80,210
Extraordinary reserves	1,671,185	874,157
Total	1.783.089	954,367

(\*) As per the BRSA, income associated with deferred tax assets shall not be considered as cash or internally generated source and accordingly such amounts taking part of net period profit shall not be included in profit distribution and capital increase. The Group has deferred tax amounting to TL 60.401 classified in extraordinary tax income reserves which will not be considered in profit distribution and capital increase as at 31 December 2023 (31 December 2022: TL 78.725).

The legal reserves consist of first and second legal reserves, appropriated in accordance with the Turkish Commercial Code. The first legal reserve is appropriated out of historical statutory profits at the rate of 5% per annum, until the total reserve reaches 20% of the historical paid-in share capital. The second legal reserve is appropriated after the first legal reserve and dividends, at the rate of 10 % per annum of all cash dividend distributions. The first and second legal reserves cannot be distributed unless they exceed 50% of the total capital; however, in case of exhaustion of discretionary reserves, it can be used to cover damages. TL 31.694 calculated on legal profit has been transferred to legal reserves by a decision of the Company's Board of Directors.

#### 25. PRIOR YEARS' PROFIT LOSS

The group has profit amounting to TL 5.868 as at December 31, 2023 (31 December 2022: TL 7.824).



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 26. PROVISIONS, CONTINGENT ASSETS AND LIABILITIES

As at 31 December 2023, TL 8.700.597 of letters of guarantee are given to customs, authorities and banks (31 December 2022: TL 3.609.938).

As at 31 December 2023, the total risk of litigations filed and currently pending against the Group amounting to approximately TL 35.218 (31 December 2022: TL 21.308). The Group has provided a provision amounting to TL 28.379 for litigations (31 December 2022: TL 15.154) in the accompanying consolidated financial statements (Note 20). The Group management does not anticipate any further provision for the remaining litigations.

As at 31 December 2023, the Group has letter of credit commitments of USD 3.217.130, EUR 2.673.902 (Total TL 181.805.932) (31 December 2022: USD 4.618.862, EUR 18.294.230, (Total TL 451.059)).

As at 31 December 2023 has no factoring commitment (31 December 2022: None).

As at 31 December 2023, the Group has lease commitments of USD 3.869.598, EUR 20.934.644 and full TL 549.974.821 (Total TL 1.345.812 ) (31 December 2022: USD 15.413.391, EUR 85.760.761 and full TL 522.286.335 (Total TL 2.520.123).

As at the reporting date, the Group does not have any guarantees, pledges or mortgages given for the purpose of guaranteeing any third party payables.

As at 31 December 2023 details of derivatives are as follows:

		31 December 2023
	Amount as Original Currency	Thousand TL
Currency Swap Purchases		
GBP	164,438,416	6,156,854
EUR	2,800,235	91,214
		6,248,068
Currency Swap Sales		
USD	70,386,519	2,072,052
EUR	125,917,638	4,101,629
		6,173,681

		31 December 2023
	Amount as Original Currency	Thousand TL
Currency Futures Purchases		
GBP	5,487,940	205,478
		205,478
Currency Futures Sales		
USD	3,164,018	93,143
EUR	3,345,495	108,976

202,119





# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

## 26. PROVISIONS, CONTINGENT ASSETS AND LIABILITIES (CONTINUED)

As at 31 December 2022 details of derivatives transactions are as follows:

		31 December 2022
	Amount as Original Currency	Thousand TL
Currency Swap Purchases:		
TL	1,396,339,200	1,396,339
		1,396,339
Currency Swap Sales:		
USD	5,000,000	93,492
EUR	65,400,000	1,303,742
		1,397.234

Group's derivative transactions performed with related parties are presented in Note 10.

As of 31 December 2023, there is an unrealized loss amounting to TL 5.837 and there is an unrealized gain amounting to TL 83.917 (Note 6) consisting of changes in the fair value of derivative contracts and associated with profit and loss (31 December 2022: TL 67.840 unrealized loss and TL 4.207 unrealized gain).

As at 31 December 2023 analysis of derivative transactions according to their maturities is as follows:

	Short Term	Long Term	Total
Currency Swap Purchases	6,248,068	-	6,248,068
Currency Swap Sales	6,173,681	-	6,173,681
Currency Futures Purchases	205,478	-	205,478
Currency Futures Sales	202,119	-	202,119

As at 31 December 2022, analysis of derivative transactions according to their maturities is as follows:

	Short Term	Long Term	Total
Currency Swap Purchases	1,396,339	-	1,396,339
Currency Swap Sales	1,397,234	-	1,397,234



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 27. SEGMENT REPORTING

Information regarding the Group's operating business segments is based on the Group's management and internal reporting structure.

Segment capital expenditure is the total cost incurred during the period to acquire tangible assets and intangible assets.

#### **Business segments**

The Group comprises the following main business segments:

Leasing Includes the Group's finance lease activities

Factoring operations Includes the Group's factoring activities

31 December 2023	Leasing	Factoring	Consolidation Adjustments	Consolidated
Total assets	27,606,958	24,004,354	(53,766)	51,557,546
Total iabilities	23,874,221	20,913,425	-	44,787,646
Net profit for the year	860,027	1,159,425	(252,392)	1,767,060

31 December 2022	Leasing	Factoring	Consolidation Adjustments	Consolidated
Total assets	19,956,517	16,427,328	(53,766)	36,330,079
Total iabilities	17,586,663	14,999,371	-	32,586,034
Net profit for the year	480,290	442,886	(96,410)	826,766

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 27. SEGMENT REPORTING (CONTINUED)

31 December 2023	Leasing	Factoring	Consolidation Adjustments	Consolidated
Operating Income	3,000,733	5,180,594	-	8,181,327
Financial Expenses (-)	(2,147,074)	(3,565,883)	-	(5,712,957)
Gross Profit . Loss	853,659	1,614,711	-	2,468,370
Operating Expense (-)	(239,758)	(177,009)	-	(416,767)
Gross Operating Profit.Loss	613,901	1,437,702	-	2,051,603
Other Operating Income	1,195,240	374,602	-	1,569,842
Provisions (-)	(269,172)	(177,091)	-	(446,263)
Other operating Expenses (-)	(297,048)	(21,167)	-	(318,215)
Net Operating Profit . Loss	1,242,921	1,614,046	-	2,856,967
Profit or Loss from Continuing Operations before tax	1,242,921	1,614,046	-	2,856,967
Provision for Taxes from Continuing Operations (±)	(382,894)	(454,621)	-	(837,515)
Net Profit or Loss from Continuing Operations	860,027	1,159,425	-	2,019,452
Non-controlling Interests	-	-	(252,392)	(252,392)
Net Profit or Loss for the Period	860,027	1,159,425	(252,392)	1,767,060
Fixed Asset Additions	93,321	21,998	-	115,319
Depreciation and Amortisation	(12,825)	(11,057)	-	(23,882)

31 December 2022	Leasing	Factoring	Consolidation Adjustments	Consolidated
Operating Income	1,639,465	1,796,139	-	3,435,604
Financial Expenses (-)	(1,143,650)	(1,101,781)	-	(2,245,431)
Gross Profit . Loss	495,815	694,358	-	1,190,173
Operating Expense (-)	(122,182)	(82,848)	-	(205,030)
Gross Operating Profit.Loss	373,633	611,510	-	985,143
Other Operating Income	786,083	150,484	-	936,567
Provisions (-)	(267,689)	(177,725)	-	(445,414)
Other operating Expenses (-)	(257,130)	(785)	-	(257,915)
Net Operating Profit . Loss	634,897	583,484	-	1,218,381
Profit or Loss from Continuing Operations before tax	634,897	583,484	-	1,218,381
Provision for Taxes from Continuing Operations (±)	(154,607)	(140,598)	-	(295,205)
Net Profit or Loss from Continuing Operations	480,290	442,886	-	923,176
Non-controlling Interests	-	-	(96,410)	(96,410)
Net Profit or Loss for the Period	480,290	442,886	(96,410)	826,766
Fixed Asset Additions	31,512	15,189	-	46,701
Depreciation and Amortisation	(9,115)	(6,091)	-	(15,206)



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 28. EVENTS AFTER THE REPORTING PERIOD

BRSA announced that banks, financial leasing, factoring, financing, savings financing and asset management companies will start applying inflation accounting starting from 1 January 2025 in accordance with BRSA Board decision on 11 January 2023.

#### 29. OPERATING INCOME

For the periods ended 31 December 2023 and 31 December 2022, details of operating income are as follows:

	01.01.2023- 31.12.2023	01.01.2022- 31.12.2022
Finance Lease income	2,996,662	1,636,765
Operating lease income	4,070	2,699
Factoring income	5,180,595	1,796,140
	8,181,327	3,435,604

#### **30. OPERATING EXPENSES**

For the periods ended 31 December 2023 and 31 December 2022, operating expenses are as follows:

	01.01.2023 - 31.12.2023	01.01.2022 - 31.12.2022
Personel expenses	(269,317)	(132,579)
Depreciation and amortization expen-ses	(23,882)	(15,206)
Information technology expenses	(19,245)	(9,212)
Provision for employee severance	(15,683)	(9,099)
Office rent expenses	(14,082)	(8,173)
Taxes, duties and charges	(11,082)	(5,501)
BRSA participation fee	(10,916)	(5,015)
Board of Directors attendance fee	(10,139)	(4,498)
Consultancy expenses	(5,694)	(3,135)
Travel and car expenses	(3,680)	(2,703)
Write-off expense	-	(1,175)
Advertising expense	(1,975)	(864)
Capital increase expense	(869)	(462)
Communication expense	(771)	(454)
Insurance expense	(418)	(447)
Expenses of Keeping on the Rank	(19)	(146)
Other general administrative expenses	(28,995)	(6,361)
	(416,767)	(205,030)





### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 31. OTHER OPERATING INCOME

For the periods ended 31 December 2023 and 31 December 2022, details of other operating income are as follows:

	01.01.2023- 31.12.2023	01.01.2022- 31.12.2022
Foreign exchange gains	781,063	597,785
Income from derivative financial transactions	241,637	156,240
Collections from prior period non-performing receivables and cancellation	268,521	88,313
Dividend income	36,730	19,463
Commission income	34,826	19,460
Interest income	20,147	2,461
Other	186,918	52,845
	1,569,842	936,567

#### **32. FINANCE EXPENSES**

For the periods ended 31 December 2023 and 31 December 2022, details of finance expenses are as follows:

	01.01.2023 - 31.12.2023	01.01.2022 - 31.12.2022
Interest expense on funds borrowed	(4,499,880)	(1,581,087)
Interest expense on debt securities issued	(615,602)	(547,053)
Fees and commissions expense	(595,561)	(116,271)
Interest expense related to rents	(1,914)	(1,020)
	(5,712,957)	(2,245,431)

#### 33. PROVISIONS

For the periods ended 31 December 2023 and 31 December 2022, details of provision for non-performing receivables are as follows:

	01.01.2023 - 31.12.2023	01.01.2022 - 31.12.2022
Specific Provisions	(446,263)	(445,414)
	(446,263)	(445,414)



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 34. OTHER OPERATING EXPENSES

For the periods ended 31 December 2023 and 31 December 2022, details of other operating expenses are as follows:

	01.01.2023 - 31.12.2023	01.01.2022 - 31.12.2022
Losses From Derivative Financial Instruments	(264,170)	(241,906)
Foreign exchange loss	-	-
Other	(54,045)	(16,009)
	(318,215)	(257,915)

Derivative financial instruments with a view to direct the Group's financial risks (forward and currency swap contracts) consist of combination of more than one sub-transaction as time or spot. Entire such transactions are not trading and are preferred due to economic worth occurred at the maturity. Although, entire such transactions do not cover all conditions for hedge accounting, buy-sell spot transactions at the transaction date are recorded at initial amounts, buy-sell transactions that held to maturity date are recorded in fair values. Measurement differences of such sub-transactions which are integrated and fixed by the initial date economic worth at the maturity date on initial measurement of buy-sell transactions and measurement at the maturity date of buy-sell transactions cause the differences on income.expense components in the inperiods.

The difference as foreign currency expenses difference between loss is at amounting TL 13.298 from measurement difference of such transactions in the Group's financial statements as at 31 december 2023 (31 December 2022: TL 127.815 foreign exchange loss). The difference is expected to be substantially expired at the maturity of transactions.





### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 35. TAXATION

For the periods ended 31 December 2023 and 31 December 2022, details of tax expense are as follows:

	01.01.2023- 31.12.2023	01.01.2022 - 31.12.2022
Current corporate tax charge	(1,062,283)	(370,845)
Deffered tax income. (expense)	224,768	75,640
	(837,515)	(295,205)

The reported tax expenses for the period is different than the amounts computed by applying the statutory tax rate of the Company to profit before income tax of the Group, as shown in the following reconciliation:

	%	1 January- 31 December 2023	%	1 January- 31 December 2022
Net profit for the period		2,019,452		923,176
Total tax expense		837,515		295,205
Profit before tax		2,856,967		1,218,381
Income tax using the Group's tax rate	30.00	857,090	25.00	304,595
Non-deductible expenses	1.99	56,829	0.46	5,628
Tax exempt income	(0.39)	(11,065)	(0.40)	(4,866)
Other	(2.29)	(65,339)	(0.83)	(10,152)
Total income tax expense	29.31	837,515	24.23	295,205

#### **Corporate Tax**

The Group is subject to the Turkish corporate taxes. Provision is made in the accompanying financial statements for the estimated charge based on the Group's results for the period.

Turkish tax legislation does not allow a parent company to file a tax return on its consolidated financial statements. Therefore, the tax liabilities reflected in this consolidated financial statements are calculated separately for all companies included in the scope of consolidation.

Corporate tax is applied on taxable corporate income, which is calculated from the statutory accounting profit by adding non-deductible expenses, and by deducting dividends received from resident companies, other exempt income and investment incentives utilized.



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 35. TAXATION (CONTINUED)

The Group is subject to the Turkish corporate taxes. Provision is made in the accompanying financial statements for the estimated charge based on the Group's results for the period.

Turkish tax legislation does not allow a parent company to file a tax return on its consolidated financial statements. Therefore, the tax liabilities reflected in this consolidated financial statements are calculated separately for all companies included in the scope of consolidation.

Corporate tax is applied on taxable corporate income, which is calculated from the statutory accounting profit by adding non-deductible expenses, and by deducting dividends received from resident companies, other exemptincome and investment incentives utilized.

The corporate tax rate is 30% as of 31 December 2023 (31 December 2022: %25). With the Law proposed to the Turkish Grand National Assembly on July 5, 2023 and published in the Official Gazette dated July 15, 2023, amendments were made to the Corporate Tax Law No. 5520. According to this; Starting from the declarations that must be submitted as of October 1, 2023, the corporate tax rate for banks, companies within the scope of Law No. 6361, electronic payment and money institutions, authorized foreign exchange institutions, asset management companies, capital market institutions, insurance and reinsurance companies and pension companies, increased from 25% to 30%. This regulation starts with the declarations that must be submitted as of October 1, 2023; It entered into force on July 15, 2023, to be applied to the earnings of institutions in the 2023 and subsequent taxation periods, and to the earnings of institutions subject to the special accounting period in the special account taxation periods starting in the 2023 calendar year.

In Turkey, provisional tax is calculated and accrued quarterly. The provisional tax rate that must be calculated on corporate earnings during the taxation of 2023 corporate earnings as of the provisional tax periods is 30% for 31.12.2023. (December 31, 2022: 25%). According to Turkish tax legislation, financial losses shown on the declaration can be deducted from the period corporate income for a period not exceeding 5 years. However, losses cannot be deducted retroactively from profits made in previous years. According to the 17th article of the Law No. 7491 on Amendments to Certain Laws and Decree Laws published in the Official Gazette No. 32413 dated 28 December 2023, Banks are subject to the Financial Leasing, Factoring, Financing and Savings Financing Companies Law No. 6361 dated 21/11/2012. Profit/loss differences arising from inflation adjustments to be made in the 2024 and 2025 accounting periods, including provisional tax periods, by the companies within the scope of the scope of payment and electronic money institutions, authorized foreign exchange institutions, asset management companies, capital market institutions, insurance and reinsurance companies and pension companies. It has become law that it will not be taken into account in the determination. The President is authorized to extend the periods determined within the scope of this paragraph by one accounting period, including provisional tax periods. In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Companies file their tax returns between 1 April and 30 April of the following year (between 1st and 30th of the following fourth month of the tax year for the tax responsible who have special tax years). Tax authorities may, however, examine such returns and the underlying accounting records and may revise assessments within five years.





#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 35. TAXATION (CONTINUED)

#### **Transfer Pricing**

In Turkey, the transfer pricing provisions have been stated under the Article 13 of Corporate Tax Law with the heading of "disguised profit distribution via transfer pricing". The General Communiqué on disguised profit distribution via Transfer Pricing dated 18 November 2007 sets details about implementation.

If a taxpayer enters into transactions regarding sale or purchase of goods and services with related parties, where the prices are not set in accordance with arm's length principle, then related profits are considered to be distributed in a disguised manner through transfer pricing. Such disguised profit distributions through transfer pricing are not accepted as tax deductible for corporate income tax purposes. Purchase, sale, manufacturing and construction operations, leasing and leasing transactions, borrowing and issuing money, bonuses, fees and similar transactions that require payments are considered as purchase or sale of goods or services in every condition. Companies are required to fill in the transfer pricing form which will be included in the annex of the annual corporate tax return. In this form, the amounts of all transactions with related companies and the methods of transfer pricing related to these transactions are specified in the related accounting period.



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### **36. EARNINGS PER SHARE**

Earnings per share are calculated by dividing profit or loss by the weighted average number of ordinary shares outstanding during the period. In Turkey, companies can raise their share capital by distributing "bonus shares" to shareholders from retained earnings. In computing earnings per share, such "bonus share" distributions are assessed as issued shares. Accordingly, the retrospective effect for those share distributions is taken into consideration in determining the weighted-average number of shares outstanding used in this computation.

Earnings per share is calculated by dividing net income distributable to shareholders by the weighted average number of shares issued.

The weighted average number of shares of the Group and earnings per share for the periods ended 31 December 2023 and 31 December 2022 are as follows:

	1 January-31 December 2023	1 January-31 December 2022
Weighted average number of outstanding shares (*)	69,530,264,500	69,530,264,500
Net profit for the year (TL)	1,767,060	826,766
Basic earnings per share (full TL)	2.54	1.19

(\*) As at 31 December 2023, the share capital of the Company consists 69.530.264.500 of shares having Kurus 1 nominal price.

	31 December 2023	31 December 2022
Number of shares at beginning of the year	69,530,264,500	69,530,264,500
Capital increase	-	-
Number of shares at end of the year	69,530,264,500	69,530,264,500

# 37. OTHER ISSUES THAT SIGNIFICANTLY AFFECT THE FINANCIAL STATEMENTS OR OTHER ISSUES REQUIRED FOR UNDERSTANDING OF THE FINANCIAL STATEMENTS

None.

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### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS

#### (a) Capital risk management

The Group manages its capital by sustaining its status as a going concern while maximizing the return to stakeholders through the optimization of the debt and the equity balance.

Although there is no change in the capital risk management strategy in 2023, the debt.equity ratio is 11% (31 December 2022: 12 %). As at 31 December 2023 and 31 December 2022, the leverage ratios are as follows:

	31 December 2023	31 December 2022
Funds borrowed	39,461,307	27,730,223
Debt securities issued	3,745,276	3,410,633
Other liabilities	1,171,337	1,205,617
Total liabilities	44,377,920	32,346,473
Cash and Cash Equivalents (-)	(2,512,911)	(362,715)
Net liabilities	41,865,009	31,983,758
Total shareholders' equity	6,769,900	3,744,045
Shareholders' equity . liabilities	16%	12%

According to the credit rating reports of Fitch issued at 26.09.2023 credit ratings of the Company are as follows:

Foreign Currency	
Long term	B-
Short term	В
Outlook	Stable
TL	
Long term	В
Short term	В
Outlook	Stable
National	
Long term	A+(tur)
Outlook	Stable
Sharehold Support	B-

### (b) Significant accounting policies

The Group's accounting policies on financial instruments are disclosed in Note 3 "Significant accounting policies".



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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

#### Categories of financial instruments (c)

	31 December 2023	31 December 2022
	31 December 2023	31 December 2022
Financial Assets:		
Cash and Cash Equivalents	2,512,911	362,715
Derivative Financial Assets	83,917	4,207
Finance lease receivables and non-performing receivables, net	23,220,714	17,146,965
Leasing Contracts in Progress	241,715	941,118
Advances Given for Lease Transactions	646,638	880,803
Other Finance Lease Receivables	70,193	45,929
Factoring receivables and non-performing factoring receivables, Net	22,092,144	15,530,958
Financial Assets at Fair Value Through Other Comprehensive Income	2,228,384	1,088,210
Financial assets at fair value through profit or loss	24,328	-
Financial Liabilities:		
Derivative financial liabilities at fair value	(5,837)	(67,840)
Finance Lease Obligations	(6,455)	(4,569)
Other liabilities	(1,171,337)	(1,205,617)
Funds borrowed	(39,461,307)	(27,730,223)
Debt securities issued	(3,745,276)	(3,410,633)

#### (d) Financial risk management objectives

The Group's corporate treasury function provides services to the business, coordinates access to domestic and international markets, monitors and manages the financial risks relating to the operations of the Group through internal risk reports which analyses exposures by degree and magnitude of risk. Such risks include market risk (including currency risk, interest rate risk and price risk), liquidity risk and credit risk.

The Group uses derivative instruments to minimize the effects of such risks and it also uses such instruments for hedging. The Group does not enter into or trade any financial instruments (including derivative financial instruments) for speculative purposes.

In order to minimize potential risks, the Group reports monthly to the risk management committee which is in charge of monitoring risks and the policies applied.

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

#### (e) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates (refer to section f), interest rates (refer to section g) and equity prices will affect the Group's income or the value of its holdings of financial instruments. To manage risks relating to exchange rates and interest rates, the Group uses various derivative financial instruments including the following:

- "Forward foreign exchange contracts" to hedge the exchange rate risk arising from operations.
- "Currency swaps" to control the exchange rate risk of foreign currency denominated liabilities.

At the Group level, market risk exposures are measured by sensitivity analysis.

There has been no change in the Group's exposure to market risks or the method it uses to manage and measure such risks.

#### (f) Currency risk management

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Group has exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its consolidated financial position and cash flows. The Group manages this currency risk by using the foreign exchange derivative contracts.



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

# (f) Currency risk management (Continued)

As 31 December 2023 and 31 December 2022, details of foreign currency denominated assets and liabilities are as follows:

31 December 2023 (*)	USD (000)	EUR (000)	CHF (000)	GBP (000)	JPY (000)	AUD (000)	CNY (000)	TL Equivalent
Banks	466	46,796	3	904	28	2	5	1,572,058
Finance lease receivables	100,227	428,863	-					16,920,228
Factoring receivables(*)	62,009	40,671	-	2,929	-	-	-	3,259,927
Advances given for lease transactions	7,961	12,362	-	-	-	-	-	637,669
Leasing contracts in progress	70	3,450	-	-	-	-	-	114,435
Other receivables from lea-sing transactions	207	905	-	-	-	-	-	35,587
Other assets	26	18	-	-	-	-	-	1,374
Total assets (**)	170,966	533,065	3	3,833	28	2	5	22,541,278
Funds borrowed(*)	(77,002)	(381,157)	-	(3,427)	-	-	-	(20,978,447)
Lease Obligations	-	-	-	-	-	-	-	-
Other provisions	(1)	(833)	-	(1)	-	-	-	(27,191)
Other Liabilities	(4,868)	(18,451)	(1)	(233)	-	-	-	(753,102)
Total liabilities (**)	(81,871)	(400,441)	(1)	(3,661)	-	-	-	(21,758,740)
Balance sheet position	89,095	132,624	-	172	28	2	5	782,538
Off balance sheet position	(54,339)	(110,830)	-	141,030	-	-	-	77,746
Net foreign currency posi-tion	34.756	21,794	2	141,202	28	2	5	860,284

<sup>(\*)</sup> As at 31 December 2023, has no foreign currency indexed borrowings. (\*\*) As at 31 December 2023, derivative financial assets amounting to TL 78.080 are not included.





### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### **38.** ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

#### (f) Currency risk management (Continued)

31 December 2022 (*)	USD (000)	EUR (000)	CHF (000)	GBP (000)	JPY (000)	AUD (000)	CNY (000)	TL Equivalent
Banks	3,287	5,947	2	195	28	2	5	184,479
Finance lease receivables	103,883	532,234	-	-	-	-	-	12,552,465
Factoring receivables(*)	55,679	54,457	-	2,467	-	-	-	2,182,190
Advances given for lease transactions	18,081	23,732	-	2,592	3,900	-	-	870,424
Leasing contracts in progress	7,287	32,217	-	-	-	-	-	778,498
Other receivables from lea-sing transactions	172	633	-	-	-	-	-	15,834
Other assets	4	243	-	-	-	-	-	4,916
Total assets (**)	188,393	649,463	2	5,254	3,928	2	5	16,588,806
Funds borrowed(*)	(155,286)	(538,883)	-	(2,604)	-	-	-	(13,704,727)
Lease Obligations	-	-	-	-	-	-	-	-
Other provisions	(1)	(698)	-	-	-	-	-	(13,940)
Other Liabilities	(12,999)	(36,700)	-	(77)	-	-	-	(976,410)
Total liabilities (**)	(168,286)	(576,281)	-	(2,681)	-	-	-	(14,695,077)
Balance sheet position	20,107	73,182	2	2,573	-	2	5	1,893,729
Off balance sheet position	(5,000)	(65,400)	-	-	-	-	-	(1,397,234)
Net foreign currency posi-tion	15,107	7,782	2	2,573	-	2	5	496,495

### Foreign currency sensitivity

The Group is mainly exposed to USD and EUR exchange rate risks.

The table below indicates the sensitivity of the Group to USD and Euro when there is a 15 % of change in such exchange rates. The Group uses 15 % of rate change when it reports its foreign currency risk to the top management and this rate represents the top management's expectation on the exchange rate fluctuations. Sensitivity analysis made in relation to the Group's exposure to foreign currency at the reporting period is determined based on the fluctuations at the beginning of the fiscal year and the analysis are fixed during the reporting period. Positive amount refers to an increase in the net profit.

<sup>(\*)</sup> As at 31 December 2022, has no foreign currency indexed borrowings.
(\*\*) As at 31 December 2022, derivative financial assets amounting to TL 67.840 are not included.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

(f) Currency risk management (Continued)

Foreign currency sensitivity (Continued)

		Profit/ (Loss)		Equity(*)	
31 December 2023	Appreciation of foreign currency	Depreciation of foreign currency	Appreciation of foreign currency	Depreciation of foreign currency	
15% change of the USD against TL					
1- Net USD asset.liability	393,419	(393,419)	393,419	(393,419)	
2- Hedged portion of TL against USD risk (-)	(239,946)	239,946	(239,946)	239,946	
3- Net effect of USD (1+ 2)	153,473	(153,473)	153,473	(153,473)	
15% change of the Euro against TL					
4- Net Euro asset.liability	648,012	(648,012)	648,012	(648,012)	
5- Hedged portion of TL against Euro risk (-)	(541,525)	541,525	(541,525)	541,525	
6- Net effect of Euro (4+5)	106,487	(106,487)	106,487	(106,487)	
15% change of other foreign currencies against TL					
7- Net other foreign currencies asset.liability	793,040	(793,040)	793,040	(793,040)	
8- Hedged portion of TL against other currencies risk (-)	-	-	-	-	
9- Net effect of other foreign currencies (7+8)	793,040	(793,040)	793,040	(793,040)	
TOTAL (3+6+9)	1,053,000	(1,053,000)	1,053,000	(1,053,000)	

(\*) Includes profit.loss effect.

		Profit/ (Loss)		Equity(*)
31 December 2022	Appreciation of foreign currency	Depreciation of foreign currency	Appreciation of foreign currency	Depreciation of foreign currency
15% change of the USD against TL				
1- Net USD asset.liability	56,395	(56,395)	56,395	(56,395)
2- Hedged portion of TL against USD risk (-)	(14,024)	14,024	(14,024)	14,024
3- Net effect of USD (1+ 2)	42,371	(42,371)	42,371	(42,371)
15% change of the Euro against TL				
4- Net Euro asset.liability	218,831	(218,831)	218,831	(218,831)
5- Hedged portion of TL against Euro risk (-)	(195,561)	195,561	(195,561)	195,561
6- Net effect of Euro (4+5)	23,270	(23,270)	23,270	(23,270)
15% change of other foreign currencies against TL				
7- Net other foreign currencies asset.liability	8,769	(8,769)	8,769	(8,769)
8- Hedged portion of TL against other currencies risk (-)	-	-	-	-
9- Net effect of other foreign currencies (7+8)	8,769	(8,769)	8,769	(8,769)
TOTAL (3+6+9)	74,410	(74,410)	74,410	(74,410)

(\*) Includes profit.loss effect.





#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

#### (f) Currency risk management (Continued)

Forward foreign exchange contracts and currency swaps

The Group uses forward foreign exchange contracts and currency swaps to cover the risks of receipts and payments, expected sales and purchases in a certain foreign currency.

#### (g) Interest rate risk management

The Group is exposed to interest rate risk as the Group borrows funds at both fixed and variable rates. Such risk is managed by making a proper classification between fixed and variable rate liabilities.

#### Interest rate sensitivity

The interest rate sensitivity analysis below is based on the Group's exposure to interest rate risk at the reporting date and estimated interest rate fluctuations at the beginning of the fiscal year, and is fixed during the reporting period. The Group management makes its sensitivity analysis based on a 100 base point interest rate fluctuation scenario. This rate is also used in reporting to the top management.

As at 31 December 2023 and 31 December 2022, the interest rate profile of the Group's interest-bearing financial instruments is as follows:

	31 December 2023	31 December 2022
Fixed rate instruments		
Financial assets:		
Cash and Cash Equivalents	1,961,533	143,881
Finance lease receivables	23,193,312	17,103,164
Factoring receivables	20,304,633	12,873,598
Financial liabilities:		
Funds borrowed	31,588,986	22,044,685
Debt securities issued	3,745,276	3,410,633
Variable rate instruments		
Financial assets:		
Finance lease receivables	27,402	43,801
Factoring receivables	1,787,511	2,657,360
Financial liabilities:		
Borrowings	7,872,321	5,685,538



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

### (g) Interest rate risk management (Continued)

Interest rate sensitivity (Continued)

If interest rates were 100 base points higher at the reporting date and all other variables were fixed:

Interest income from finance leases with variable interest rates would be higher at an amount of TL 392 (31 December 2022: TL 606).

Interest income from factoring transactions with variable interest rates would be higher at an amount of TL 17.630 (31 December 2022: TL 26.210).

Interest expense on funds borrowed with variable interest rates would be higher at an amount of TL 76.238 (31 December 2022: TL 56.171).

#### (h) Other price risks

The Group is exposed to equity securities price risks because of equity investments. Equity securities are held especially for strategic purposes rather than trading purposes. These investments are not traded by the Group.

#### Equity price sensitivity

Sensitivity analysis below is determined based on the equity share price risks exposed as at the reporting date.

Equity price risk is the risk that the fair values of equities decrease as a result of the changes in the levels of equity indices and the value of individual stocks.

If data used in the valuation method were 15% higher. lower and all other variables were fixed:

The effect on equity (without tax effects) as a result of change in the fair value of equity instruments quoted to Borsa İstanbul (Istanbul Stock Exchange) held as financial assets available for sale in the accompanying consolidated financial statements, due to a reasonably possible change in equity indices, with all other variables held constant, would be TL 351.160 (31 December 2022: TL 137.260).

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### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

## 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

#### (i) Credit risk management

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults. The Group's exposure to credit risks and credit ratings of its counterparties are monitored periodically. Credit exposure is controlled by counterparty limits that are reviewed and approved by the risk management committee.

Finance lease receivables consist of a large number of customers, spread across diverse industries and geographical areas. Ongoing credit evaluation is performed on the financial condition of accounts receivable.

Sectoral allocation of finance lease receivables is as follows:

	31 December 2023 (%)	31 Aralık 2022 (%)
Tekxtile Construction	17.73	19.02
Construction	19.48	15.82
Metal industry	10.82	11.95
Transportation	8.92	9.57
Mining	5.90	7.20
Real estate	5.09	4.40
Forestry products and paper	3.92	4.35
Energy	2.64	3.31
Food and beverage	2.88	2.76
Agriculture and forestry	2.94	2.41
Machinery and Equipment	2.79	2.20
Rubber, Plastic	1.83	2.80
Healthcare	1.17	1.65
Wholesale-Retail Trade	1.32	1.28
Finance	0.26	0.96
Tourism	0.46	0.25
Other	11.85	10.07
	100.00	100.00



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

#### (i) Credit risk management (Continued)

As at 31 December 2023, exposure to credit risk based on categories of financial instruments is as follows:

		Receival	bles				Financial Assets at	
	Finance Leas	e Receivables	Factoring Receivable		Factoring Receivables Cash and Assets Throug		Fair Value Through Other	Derivative Financial Assets
31 December 2023	Related party	Third party	Related party	Third party	Equivalents	profit.loss	through Comprehen	
Exposure to maximum credit risk as at reporting date (*)	16,474	23,204,240	211,790	21,880,354	24,328	14,228,789	2,228,384	22,155,237
- The portion of maximum risk covered by guarantee	-	964,164	-	3,329,656	-	-	-	-
A. Net carrying value of financial assets which are neither im-paired nor overdue	16,474	22,246,020	211,790	21,541,145	24,328	14,228,789	2,228,384	22,155,237
- The portion covered by guarantee	-	784,227	-	3,105,756	-	-	-	-
B. Net carrying value of financial assets that are restricted, oherwise which will be regarded as overdue or impaired	-	-	-	60	-	-	-	-
C. Net carrying value of financial assets which are overdue but not impaired	-	1,049,269	-	2,301	-	-	-	-
- The portion covered by guarantee	-	175,970	-	223,900	-	-	-	-
D. Net carrying value of impaired assets	-	(91,049)	-	336,848	-	-	-	-
- Overdue (gross book value)	-	615,275	-	336,848	-	-	-	-
- Impairment (-)	-	(911,447)	-	-	-	-	-	-
- Covered portion of net book value (with letter of guarantee etc) (**)	-	3,967	-	-	-	-	-	-
- Not past due (gross book value)	-	257,594	-	-	-	-	-	-
- Impairment (-)	-	(52,471)	-	-	-	-	-	-
- Covered portion of net book value (with letter of guarantee etc.) (**)	-	-	-	-	-	-	-	-
E. Bilanço dışı kredi riski içeren unsurlar	-	-	-	-	-	-	-	-

<sup>(\*)</sup> Guarantees received are not taken into account in the calculation

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<sup>(\*\*)</sup> Includes collaterals for the assets impaired but not overdue.

<sup>(\*\*\*)</sup> Equity securities are not included in the table as they don't have market risk.



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

#### (i) Credit risk management (Continued)

As at 31 December 2022 exposure to credit risk based on categories of financial instruments is as follows:

		Receivables					Financial Assets at	
	Finance Lease	Receivables	Factoring	Receivables	Cash and Cash Equivalents	Financial Assets atFair value through	Fair Value Through Other Compre-	Derivative Financial Assets
31 December 2022	Related party	Third party	Related party	Third party	•	profit.loss	hensive Income (***)	
Exposure to maximum credit risk as at reporting date (*)	18,827	17,128,138	51,381	15,479,577	-	10,375,122	-	15,631,724
- The portion of maximum risk covered by guarantee	-	816,317	-	2,464,245	-	-	-	-
A. Net carrying value of financial assets which are neither im-paired nor overdue	18,827	15,992,832	51,381	15,191,866	-	10,375,122	-	15,631,724
- The portion covered by guarantee	-	606,872	-	2,453,748	-	-	-	-
B. Net carrying value of financial assets that are restricted, oherwise which will be regarded as overdue or impaired	-	-	-	281	-	-	-	-
C. Net carrying value of financial assets which are overdue but not impaired	-	1,250,686	-	10,497	-	-	-	-
- The portion covered by guarantee	-	204,610	-	10,497	-	-	-	-
D. Net carrying value of impaired assets								
- Overdue (gross book value)	-	(115,380)	-	276,933	-	-	-	-
- Impairment (-)	-	491,526	-	276,933	-	-	-	-
- Covered portion of net book value (with letter of guarantee etc) (**)	-	(783,451)	-	-	-	-	-	-
- Not past due (gross book value)	-	4,835	-	-	-	-	-	-
- Impairment (-)	-	191,699	-	-	-	-	-	-
- Covered portion of net book value (with letter of guarantee etc.) (**)	-	(15,154)	-	-	-	-	-	-
E. Bilanço dışı kredi riski içeren unsurlar	-	-	-	-	-	-	-	-
E. Bilanço dışı kredi riski içeren unsurlar	-	_	_	_	_	_	_	-

<sup>(\*)</sup> Guarantees received are not taken into account in the calculation.
(\*\*) Includes collaterals for the assets impaired but not overdue.
(\*\*\*)Equity securities are not included in the table as they don't have market risk.



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

# (i) Credit risk management (Continued)

Collaterals obtained for finance lease receivables and factoring receivables including past dues and non-performing receivables are as follows:

		31 December 2023		31 December 2022
	Nominal Value	Authentic Value (*)	Nominal Value	Authentic Value (*)
Sureties	370,618,752	40,613,297	238,636,353	29,224,604
Collaterals of factoring transaction	45,348,004	3,287,380	32,189,144	2,425,876
Mortgage	14,310,737	622,944	9,339,895	527,653
Pledged shares	11,790,263	-	8,490,374	-
Guaranties of factoring transaction	3,106,503	32,032	1,994,271	25,997
Share certificates	1,807,287	429,008	1,700,755	403,054
Pledged commercial	946,871	189,598	730,436	136,348
Pledged vehicles	635,998	315,105	391,386	231,134
Sureties of credit guarantee fund	398,722	139,858	248,351	144,734
Guarantors	171,772	-	132,827	-
Securities Received For Collateral Pur-poses	99,153	-	60,950	-
Collaterals given by vendors	73,596	-	46,746	-
Cash blockages	29,427	18,425	25,075	18,039
Ship mortgage	1,475	-	12,933	-
Funds bonds as collateral	10,758	1,500	7,806	375
Collaterals of leasing transaction	7,942		5,439	-
Letters of guarantee	2,082	2,083	2,475	1,540
Pledged machines	502	-	502	-
Pledged account	130	-	130	-
Commercial receivable insurance	-	-	-	-
	449,359,974	45,651,230	294,015,848	33,139,354

<sup>(\*)</sup> In determination of the fair value, lower of collateral amount or fair value up to the credit exposure amount has been taken into account.

# (j) Liquidity risk management

The Group management formed liquidity risk management policy for the Group's short, medium and long term funding and liquidity management requirements. The Group manages its liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities by constantly monitoring forecasts and actual cash flows and matching the maturity profile of financial assets and liabilities.

#### Liquidity risk table

The following table details the maturities of non-derivative financial assets and liabilities. The tables below have been drawn up based on the undiscounted contractual amounts of the financial assets and liabilities based on their maturities. Interest amounts to be collected and to be disbursed regarding the Group's assets and liabilities have also been included in the table below.





# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

# (j) Liquidity risk table (Continued)

31 December 2023	Counting	Contractual	Locathon	7 12 Months	1 F Veere	Mara than F
Contractual Maturities	Carrying Amount	Cash Flows (I+II+III+IV)	Less than 3 Months (I)	3-12 Months (II)	1-5 Years (III)	More than 5 Years (IV)
Non-derivative Financial Assets:						
Banks	2,512,911	2,515,323	2,515,323			
Financial Assets at Fair value through profit and Loss	24,328	24,328	24,328			
Kiralama İşlemlerinden Alacaklar	23,220,714	27,170,982	3,483,679	9,558,002	13,823,696	305,605
Factoring Receivables	22,092,144	23,607,975	18,625,857	4,981,112	1,006	
Sigorta Prim Alacakları	65,970	65,970	65,970			
Other Lease Receivables	4,223	4,223	4,223			
Total Assets	47,920,290	53,388,801	24,719,380	14,539,114	13,824,702	305,605
Non-derivative Financial Liabilities:						
Funds Borrowed	39,461,307	41,363,428	23,617,951	13,921,057	3,824,420	-
Debt Securities Issued	3,745,276	3,856,000	2,770,000	1,086,000	-	-
Lease Obligations	6,455	8,829	1,469	3,151	4,209	
Other Liabilities	1,171,337	1,171,337	1,117,302	53,934	101	
Total Liabilities	44,384,375	46,399,594	27,506,722	15,064,142	3,828,730	•
31 December 2022	Carrying	Contractual	Less than	3-12 Months	1-5 Years	More than 5
Contractual Maturities	Amount	Cash Flows (I+II+III+IV)	3 Months (I)	(II)	(III)	Years (IV)
Non-derivative Financial Assets:						
Banks	362,715	362,719	339,343	23,376	-	-
Financial Assets at Fair value through profit and Loss	-	-	-	-	-	-
Kiralama İşlemlerinden Alacaklar	17,146,965	19,965,202	2,136,766	6,076,026	11,401,565	350,845
Factoring Receivables	15,530,958	16,312,827	9,847,487	6,438,657	26,683	-
Sigorta Prim Alacakları	30,420	30,420	30,420	-	-	-
Other Lease Receivables	15,509	15,509	15,509	-	-	-
Total Assets	33,086,567	36,686,677	12,369,525	12,538,059	11,428,248	350,845
Non-derivative Financial Liabilities:						
Funds Borrowed	27,730,223	28,625,370	16,431,024	9,037,527	3,119,432	37,387
Debt Securities Issued	3,410,633	3,522,190	2,401,500	1,120,690	-	-
Lease Obligations	4,569	5,698	871	1,935	2,892	-
Other Liabilities	1,205,617	1,205,617	1,032,114	173,402	101	-



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

## (j) Liquidity risk table (Continued)

The following table details the maturities of derivative financial assets and liabilities as at 31 December 2023 and 31 December 2022.

		•			(III)	Years (IV)
Cash inflows from derivatives 77	,746 6	5,453,546	2,290,267	4,163,279	-	-
Cash outflows from derivatives	- 6	5,375,800	2,253,897	4,121,903	-	-

31 December 2022 Contractual Maturities	Carrying Amount	Contractual Cash Flows (I+II+III+IV)	Less than 3 Months (I)	3-12 Months (II)	1-5 Years (III)	More than 5 Years (IV)
Cash inflows from derivatives	-	1,396,339	743,151	653,188	-	-
Cash outflows from derivatives	(895)	1,397,234	743,369	653,865	-	-





# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

#### (k) Fair value of financial instruments

Except for the items below, the Group management estimates that the carrying amount of the financial assets and liabilities approximate to their fair value.

Fair value of the financial instruments is determined based on the reliable data provided from financial markets in Turkey. Fair value of other financial assets is determined by the benchmarking market value of a similar financial asset or by assumption methods which includes discounting future cash flows with current interest rates.

The table below refers to the comparison of carrying amounts and fair values of financial instruments:

31 December 2023	Financial assets and liabilities	Financial assets Measured at amortized cost	Loans and receivables	Financial Assets at Fair Value Through Other Comprehen- sive Income	Financial liabilities Measured at amortized cost	Carrying amount	Fair value	Notes
Financial Assets								
Cash and Cash Equivalents	-	2,512,911	-	-	-	2,512,911	2,512,911	4
Financial Assets at Fair Value Through Profit or Loss	24,328	-	-	-	-	24,328	24,328	5
Financial Assets at Fair Value Through other comprehensive Income	-	-	-	2,228,384	-	2,228,384	2,228,384	7
Derivative financial assets	83,917	-	-	-	-	83,917	83,917	6
Finance lease receivables and non-performing lease receivables	-	-	23,220,714	-	-	23,220,714	20,644,658	9
Factoring receivables and non-performing factoring receivables	-	-	22,092,144	-	-	22,092,144	22,092,144	8
Financial liabilities								
Derivative financial Liabilities	5,837	-	-	-	-	5,837	5,837	6
Other liabilities	-	-	-	-	1,171,337	1,171,337	1,171,337	17
Lease Payables	-	-	-	-	6,455	6,455	6,455	18
Funds borrowed	-	-	-	-	39,461,307	39,461,307	42,337,645	16
Debt securities issued	-	-	-	-	3,745,276	3,745,276	3,879,036	19



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

# (k) Fair value of financial instruments (Continued)

31 December 2022	Financial assets and liabilities	Financial assets Measured at amortized cost	Loans and receivables	Financial Assets at Fair Value Through Other Comprehen- sive Income	Financial liabilities Measured at amortized cost	Carrying amount	Fair value	Notes
Financial Assets								
Cash and Cash Equivalents	-	362,715	-	-	-	362,715	362,715	4
Financial Assets at Fair Value Through Profit or Loss	-	-	-	-	-	-	-	5
Financial Assets at Fair Value Through other comprehensive Income	-	-	-	1,088,210	-	1,088,210	1,088,210	7
Derivative financial assets	4,207	-	-	-	-	4,207	4,207	6
Finance lease receivables and non-performing lease receivables	-	-	17,146,965	-	-	17,146,965	15,539,583	9
Factoring receivables and non-performing factoring receivables	-	-	15,530,958	-	-	15,530,958	15,530,958	8
Financial liabilities								
Derivative financial Liabilities	67,840	-	-	-	-	67,840	67,840	6
Other liabilities	-	-	-	-	1,205,617	1,205,617	1,205,617	17
Lease Payables	-	-	-	-	4,569	4,569	4,569	18
Funds borrowed	-	-	-	-	27,730,223	27,730,223	27,283,668	16
Debt securities issued	-	-	-	-	3,410,633	3,410,633	3,446,486	19





### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2023

(Amounts are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 38. ADDITIONAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

#### (l) Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices)

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

31 December 2023	Level 1	Level 2	Level 3	Total
Financial Assets at Fair Value Through Profit or Loss	-	24,328	-	24,328
Derivative financial assets	-	83,917	-	83,917
Financial Assets at Fair Value Through Other Comprehensive Income	2,220,926	-	-	2,220,926
	2,220,926	108,245	-	2,329,171
Derivative financial liabilities				

Total financial liabilities carried at fair value

31 December 2022	Level 1	Level 2	Level 3	Total
Financial Assets at Fair Value Through Profit or Loss	-	-	-	-
Derivative financial assets	=	4,207	-	4,207
Financial Assets at Fair Value Through Other Comprehensive Income	1,080,752	-	-	1,080,752
	1,080,752	4,207	-	1,084,959
Derivative financial liabilities	-	67,840	-	67,840
Total financial liabilities carried at fair value	-	67,840	-	67,840

# 39. INFORMATION ON SERVICES RECEIVED FROM INDEPENDENT AUDIT FIRMS

As at 31 December 2023, The Group's independent audit fee is 1.050 TL (2022, 344 TL).

As at 31 December 2023, The Group's tax audit fee is 365 TL (2022, 228 TL).



# **DIRECTORY**

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# İstanbul - Kozyatağı

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